

# Multifamily Tax Exemption

2025 Program Update

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# **Information Only**

This item presents discussion of recommended updates to the City's Multifamily Exemption (MFTE) program, background information, and analysis.

### **AGENDA**

MFTE Program Overview

2025 MFTE Update Background

Stakeholder Input and Technical Analysis

Staff Recommendations

# **MFTE Program Overview**

## **Key Policy Considerations**

### **Affordable Housing Goals**

Does this advance the City's affordable housing goals?



### **Housing Production Goals**

Does this help stimulate new development that otherwise wouldn't happen?





### **Program Costs**

Does this effectively leverage City and taxpayer resources?

# **MFTE Program Overview**

### What does the program offer?

 A 12-year property tax exemption on the value of qualifying residential improvements for new multifamily properties.

### What does the program require?

- 20% of units must be reserved for households earning up to 80% Area Median Income (AMI) for 12 years.
- Certain projects and units require deeper affordability.

### Where can the program be used?

All areas zoned for multifamily use.

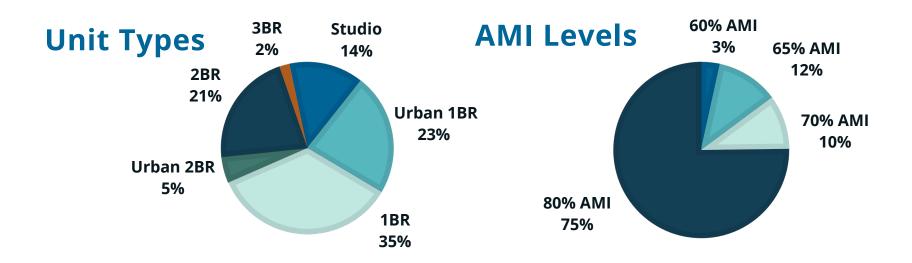
### **Statutory MFTE Options For Consideration**



Options available in RCW,
Not yet adopted in Bellevue

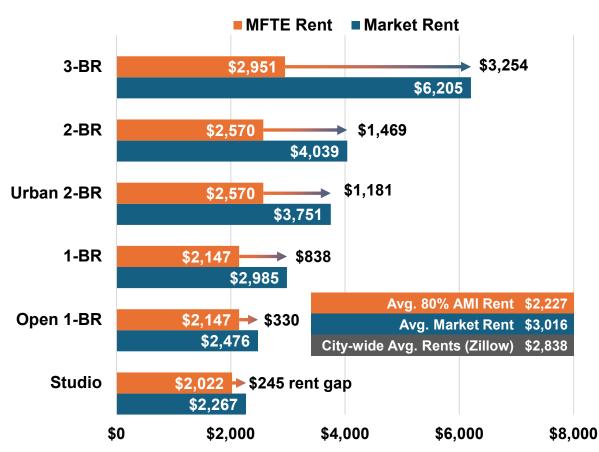
# **MFTE Production Summary**

- 11 MFTE applications totaling 472 units
- 6 final tax exemption certificates, 5 in progress
- Average AMI restriction of 77%
- 78% utilization rate since July 2021 (7 out of 9 projects)



### 80% AMI Rents Compared to Market Rents

# 80% AMI Rents vs. Market Rate Rents by Unit Type



### What is 80% AMI?

\$88k for a household of 1 \$101k for a household of 2

On average, an MFTE renter at 80% AMI pays \$2,227 per month, 26.2% or \$789 less than comparable market rate renters, nearly \$9,500 annually.

MFTE households earn, on average, 56% of AMI.

# MFTE Affordable Housing Impact

### **Housing Stability**

Rent growth is limited to 3% annually for MFTE units.

### **Housing Equity**

- Bellevue's MFTE projects tend to be located in vibrant, transit-accessible neighborhoods.
- MFTE provides housing for a range of professions.

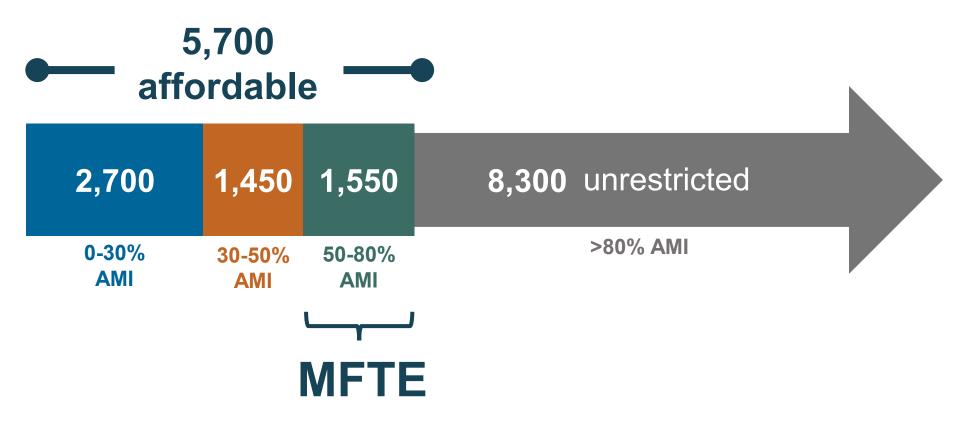




### **High Quality Built & Natural Environment**

Bellevue is a livable city with world-class places to live, work, play and learn.

# 10-Year Affordable Housing Target



# 2025 MFTE Update Background

## **2025 MFTE Update Goals**

- 1. Address City Policy and Planning Goals
  - Expand MFTE Options
  - Incentivize Deeper Affordability
- 2. Address Requested Changes in Wilburton
  - MFTE and Mandatory Affordability Interaction
  - Affordable Housing Standards
- 3. Assess Existing Program and Potential Changes
  - Impact to Date
  - Technical Analysis of Costs and Benefits

## 2025 MFTE Update Scope

# 1) Evaluate New MFTE Program Options

- 20-year exemption for homeownership projects
- Eligibility for conversion projects (nonresidential to residential)
- 12-year extension
- 8-year program option in Wilburton

# 2) Alignment with Mandatory Affordability in Wilburton

- Consider a "Supercharger" program in Wilburton that would adjust rules for counting MFTE units towards other affordability requirements
- Consider an 8-year program to incentivize the deeper affordability options available under the mandatory land use requirements

## Wilburton LUCA and MFTE Comparison

	Wilburton LUCA Requirement	Existing MFTE Program	New Wilburton "Supercharger"
Length of Affordability	Permanent	12 Years	12 Years
Affordability Requirement	10% at 80% AMI <sup>*</sup> , or 7% at 60% AMI, or 5% at 50% AMI	10% at 80% AMI <b>plus</b> 10% at 65% AMI	20% at 80% AMI

During the phase 1 catalyst period, the requirement is reduced to 5% at 80% AMI

# Stakeholder Input and Technical Analysis

# **Engagement Summary**

# Stakeholder Presentations

- BellevueChamber PLUSHCommittee
- BellevueDevelopmentCommittee
- Eastside Affordable Housing Coalition
- Eastside Housing Roundtable

### Individual Interviews

- Developers
- Habitat for Humanity
- Peer Cities
- ARCH

# Technical Workshops

- Hosted with BERK
- Series of three virtual workshops geared towards developers
- Used to refine and inform analysis

## **Engagement Themes**

- General support for expanded program options and alignment of affordable housing standards
- Mixed feedback on the "Supercharger" program
  - Strong incentive for market rate developers
  - Concern regarding affordability levels and whether this will be applied city-wide
- Positive feedback on the current program's administration
- Concern regarding affordability levels

### **Technical Analysis Questions and Findings**

### How does the Supercharger affect development feasibility?

• The Supercharger increases development feasibility to a moderate extent compared to the existing 12-year program requirements.

### Could an 8-year MFTE option be structured to gain deeper affordability?

 An 8-year program option requiring a lower, permanent set-aside along with deeper affordability levels could be a desirable option alongside the Supercharger program.

### Should the City adopt a 12-year MFTE extension?

 There is limited existing data on the Eastside to inform this analysis and draw general conclusions. Depending on tax and rent growth trends, deeper affordability requirements may be warranted.

# 2025 MFTE Fiscal Snapshot



The MFTE program resulted in \$3.5M of exempted taxes, of which \$2.6M were shifted and \$900K were foregone.

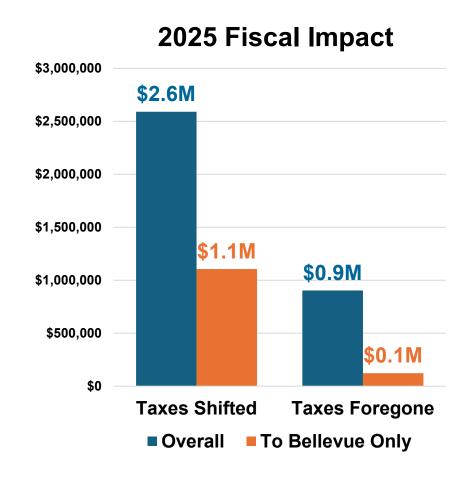


\$1.1M of shifted taxes were passed to other Bellevue property taxpayers.

**\$122K** of foregone taxes would have gone directly to the City of Bellevue.



**\$2.5M** in rents – a benefit of approximately 75 cents per dollar exempted.





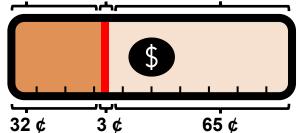
Does not account for taxes shifted to Bellevue from MFTE programs in other jurisdictions

# **Fiscal Impact of MFTE Options**

### **Annual MFTE Cost**

Total cost to Bellevue of 35 cents for every \$1 exempted

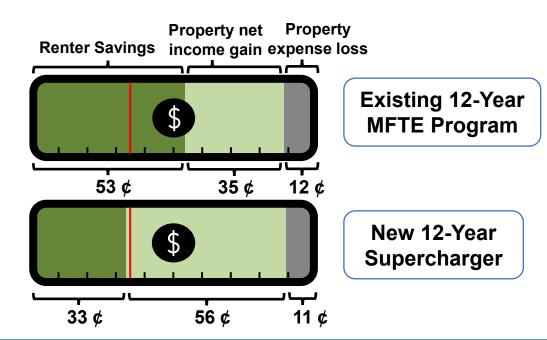
Other Bellevue City of Other WA property owners
Property Owners Bellevue and tax authorities



### **Annual MFTE Benefit**

Renters receive the majority of the benefit

Property owners receive the majority of the benefit



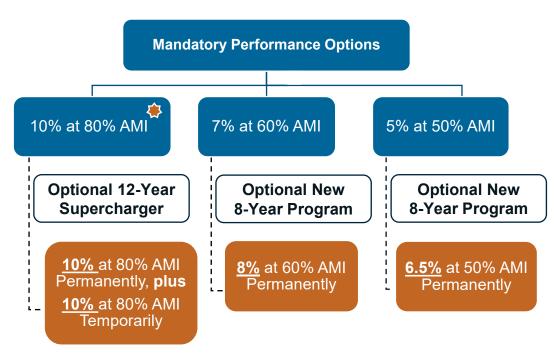
# **Staff Recommendations**

### 1) New MFTE Program Recommendations

- 1. Adopt the 20-year exemption for homeownership projects citywide.
- 2. Extend the MFTE program to conversion projects citywide.
- 3. Do not adopt the 12-year extension at this time. Re-evaluate this option as part of a "look-back" within 4 years.
- 4. Adopt a new 8-year option in Wilburton only.

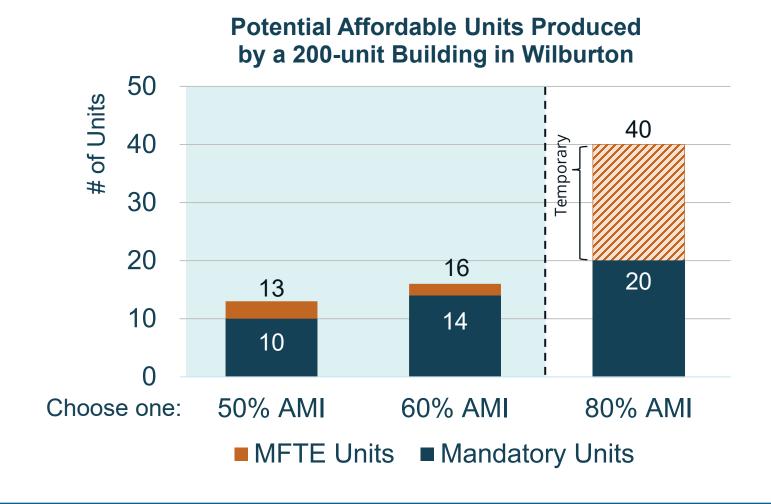
## 2) Alignment with Mandatory Affordability

- 1. Allow for the Supercharger in Wilburton only, with a "look-back" within 4 years to evaluate its impact.
- Adopt an 8-year MFTE option alongside the Supercharger:
   8% of units at 60% AMI permanently, or
   6.5% of units at 50% AMI permanently.
- Align affordable housing standards language with Wilburton Director's Rule.



During the phase 1 catalyst period, the requirement is reduced to 5% at 80% AMI

# **MFTE Options Compared**



## **Summary of Recommendations**

### **Affordable Housing Goals**

- 8-year options in Wilburton
  - 20-year homeownership program



### **Housing Production Goals**

- Supercharger in Wilburton
  - MFTE for conversions





### **Program Costs**

- Evaluate outcomes of the Wilburton Supercharger
- Reassess 12-year extension as part of the look-back

# **Next Steps**

- Return to council on December 2<sup>nd</sup>
- Potential code adoption by year end



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