



Direction

This presentation includes two parts.

- Part 1: Informational briefing.
- Part 2: Direction on engaging partners in Factoria, Crossroad and Wilburton districts.

Agenda

Part I: Update

- Market Update
- Workforce Development
- World Cup

Part II: Direction

- Business District Overview
- Direction on Emerging Districts

Informational Briefing



Market Update

- 1. Unemployment rate still below historic average
- Positive commercial office activity in Downtown and Eastgate
- 3. Positive year-over-year tourism growth

Performance Indicators	Q4 2023	Q1 2024
Downtown Office Vacancy	10.7%	11%
Eastgate Office Vacancy	39%	41%
Hotel Occupancy	60%	62%
Unemployment Rate	3.2%	3.8%

Workforce Update

- Seattle Bellevue MSA remains a net talent importer
- 2. Decreased hiring in the short-term could delay building local workforce capacity and talent

Region	Tech degrees per 10,000 workers
Boston MSA	259.7
Dallas-Fort Worth MSA	135.5
Seattle MSA	132.4
San Francisco MSA	118.1

FIFA Soccer World Cup 2026





- Seven Bellevue hotels part of official room blocks
- 2. 25-day tournament with up to 750,000 visitors to the region
- 3. Visit Bellevue coordinating with regional efforts



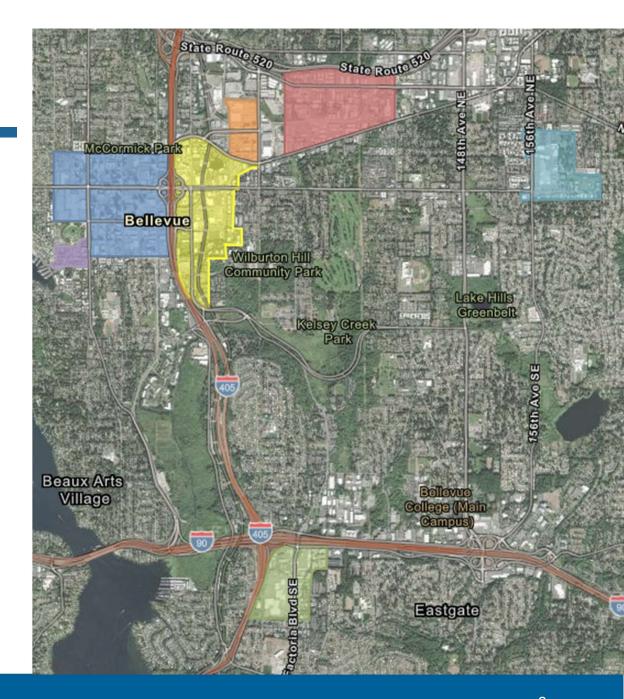


Direction

Continue work with existing district organizations and begin engagement with new partners in Crossroads, Factoria, and Wilburton to identify the appropriate structures and tools for district management.

Highlighted Districts

- Downtown
- BelRed
- Crossroads
- Factoria
- Old Bellevue
- Spring District
- Wilburton





Benefits of Business Districts

- Foster a unique sense of place and identity
- Enrich the local community and city
- Promote economic diversity and provide essential services

District Management Structures



City Role and Collaboration

- Assist with initial organization.
- Offer capacity-building opportunities.
- Provide grants and supporting services.
- Assist with City processes.
- Involve districts in City projects and policy development.

Bellevue District Management Organizations

- BelRed Arts District Community Alliance
- Old Bellevue Merchants Association (OBMA)
- Bellevue Downtown Association (BDA)
- Spring District



BelRed Arts District Community Alliance



- Volunteer-based organization
- City provided initial support and funding
- Areas of focus:
 - District Branding & Marketing
 - Events
 - Arts Projects
 - Advocacy

Old Bellevue Merchants Association (OBMA)

- Volunteer-based organization
- City supporting capacity building and placemaking
- Areas of focus:
 - Beautification projects
 - Fundraising
 - Marketing
 - Networking



Bellevue Downtown Association

- Membership-based organization
- Place management partner for the City
- Areas of focus:
 - Signature events
 - Marketing & branding
 - Advocacy
 - Placemaking



Spring District

- Member based organization (mandatory) via property owner
- Land use and policy support for district creation
- Area of focus:
 - Workplace
 - Retail & residential marketing
 - Placemaking & branding
 - Programming & events



Business Improvement District (BID)

- Partnership between a municipality and a district management organization.
- Funding mechanism that is stakeholder driven but established by a municipality.
- Provides a high level of district management support.
- Ex: Ballard Alliance; Downtown Tacoma Partnership; Rosslyn BID, Arlington, VA



Emerging Districts

- Factoria
- Crossroads
- Wilburton

Next Steps

- Convene stakeholders
- Understand district needs and gaps
- RFP for consulting services
- Identify the right structure and tools





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