

**From:** [Neal Mulnick](#)  
**To:** [PlanningCommission](#)  
**Cc:** [Andrew Coates](#)  
**Subject:** Wilburton LUCA - City commissioned CAI economic analysis and rent growth required for development  
**Date:** Friday, December 6, 2024 1:09:01 PM  
**Attachments:** [cai.wilburton-pro-forma-model-20240808.xlsx](#)  
[Updated CAI Study 24.12.06.xlsx](#)

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Dear Chair Goepple and Planning Commissioners:

At the Nov 6th Planning Commission meeting there was great discussion about the draft Wilburton Land Use Code Amendment (LUCA) and specifically about the economic analysis commissioned by the City from CAI. I wanted to make sure you had seen the analysis - I attached a copy and you can also find it

here: <https://bellevuewa.gov/sites/default/files/media/file/2024/cai.wilburton-pro-forma-model-20240808.xlsx>

The City commissioned CAI analysis shows that rents will need to **increase significantly (>50%) before development is possible**. Many of our comments are directed at reducing the regulatory cost of development so that we can see development happen sooner than later without waiting for such large rent increases. The CAI analysis does not factor in many of the LUCA driven cost premiums and **already assumes interest rate cuts and shows an unrealistic - in today's market - +/-4.0% return on cost**. The CAI analysis shows midrise/wood frame construction costs of \$600K-\$632K per unit. A beautiful, brand new, highly coveted, 300-unit midrise apartment building in downtown Redmond just sold for \$410K per unit, another one sold in Overlake for \$430K per unit in November, and the Sylvania on Main in downtown Bellevue sold for \$405K per unit in September. Furthermore, the CAI \$600-\$632K per unit cost basis assumes a land cost of \$150 per land foot, which in most cases, is below the existing values of income producing property in Wilburton.

The packet for the upcoming meeting references the fact that real estate is cyclical and that we need to take a long term view and not to be overly focused on development metrics like return. While the cyclicity is true, the City's CAI analysis shows that **even at an unrealistic 4.0% return that rents will need to increase by over 50% for the cheapest wood frame construction type** (building up to about ~85'). With a more realistic target of 6.5% yield (probably the lowest cutoff for institutional investors for new construction today) and a requirement of 10% affordable housing at 80% AMI, **rents will**

**need to increase 71% for midrise/wood frame construction type for projects to pencil.** A high-rise concrete/steel building would be dramatically more expensive and require larger rent increases (>100%). I attached a revised analysis that was put together showing the rent increases required targeting a 6.5% return.

These analyses are why we continue to emphasize the need to do everything we can to reduce cost in the LUCA. While real estate is cyclical, we aren't returning to a zero interest rate environment and even with additional interest rate cuts we will need to see dramatic rent increases under the current LUCA proposal for development to occur. The last thing we want to do is drive additional rent increases based on policy when we so badly need new housing to be built.

Certainly there is a lot of public benefit of seeing redevelopment occur with modern building standards, affordable housing and a walkable transit oriented Wilburton even without layering on more cost in the LUCA. We can help reduce cost by reducing road widths, accommodating reduced open space requirements and many other suggestions that have been submitted. Developers take on an extraordinary amount of risk on these multi hundred million dollar developments and will do everything they can do deliver a project that is successful, pleasant to live in and dramatically improves the neighborhood. By reducing the regulatory cost we can help catalyze development in Wilburton.

There have been Incremental improvements in the draft LUCA, and property owners and developers have dropped our objections to a number of items we find less than ideal in the spirit of compromise and working towards a solution. Major challenges still remain and we're asking the Planning Commission to please step in and help guide revisions to the LUCA.

Thanks,  
Neal

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**Neal Mulnick**

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# City of Bellevue Wilburton Land Use Code Amendment (LUCA) Economic Analysis

Pro Forma Model  
August 8, 2024

Prepared by:



Prepared for:



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## Background and Purpose

Economic analysis in support of the Wilburton LUCA is a continuation of a planning effort begun in 2015 with City Council's authorization of a land use code amendment in the Wilburton neighborhood. Pro forma analysis in support of the LUCA examines the relationship between building and land use prototypes, potential public amenities requirements and incentives, and market data regarding real estate development to inform LUCA decision-making.

This pro forma model was developed to serve as an analysis tool for the City of Bellevue. The tool can help evaluate the magnitude and directionality of the impact of a combination of amenity and affordable housing requirements and incentives on potential returns for hypothetical residential and commercial development projects. This model primarily uses Residual Land Value (RLV) as a means to assess financial feasibility. RLV is the remaining money that a developer of a project could use to acquire the land needed for the project (after accounting for all other costs, including construction costs and the developer's return).  
*This draft is not intended for public use.*

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## Methods

This workbook includes data and assumptions informed by market data analysis as well as outreach to local developers, property owners, and stakeholders. These data and assumptions are informed by a series of working sessions with City of Bellevue staff.

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## Inputs

The inputs used in this analysis were collected in early 2024 and mostly reflect conditions in the second half of 2023 and the first quarter of 2024. As new data is released and market conditions change, model inputs will need to be updated to accurately reflect the current market.

## Table of Contents

This workbook is organized into four categories: outputs, analysis, inputs, and data. Dynamic tabs will require user input; static tabs organize and display assumptions and data that comprise dynamic tabs.

Output tabs	These tabs display <b>model results</b> , including results for a set of predefined scenarios.
Control tabs	These tabs allow a user to <b>update inputs</b> for scenarios, prototypes, and market factors.
Analysis tabs	These tabs contain the <b>detailed calculations</b> used to generate model results.
Inputs tabs	These tabs offer a <b>detailed summary of inputs and assumptions</b> for the model.
Data tabs	These tabs contain <b>raw data from third-party sources</b> that are used in the model.

Tab Name	Category	Description
<b>Outputs</b>		
Input Exhibit	Static	Summarizes model inputs for each prototype.
Prototype Exhibit	Static	Summarizes all model data for each prototype.
YOC Exhibit	Static	Summarizes the directionality and magnitude of the baseline to scenario yield on cost changes.
Sensitivity Exhibit	Static	Summarizes the sensitivity analysis factoring in rent changes and differing parking requirements for the prototype selected in the model controls tab.
Static Output Exhibit	Static	Summarizes directionality and magnitude of baseline to scenario output changes.
Dynamic Output Exhibit	Static	Summarizes the outputs for the prototype selected in the model controls tab. The tab can be used to copy and paste values to the static output exhibit.
<b>Controls</b>		
Model Controls	Dynamic	Controls which prototype is displayed in the Model Baseline and Scenario tabs. Several components in this tab may be toggled; results will be displayed in the Baseline and Scenario tabs.
Amenity Bonus Controls	Dynamic	Allows users to manipulate the bonuses received for each additional amenity provided.
Prototype Controls	Dynamic	Allows users to manipulate select prototype inputs.
Input Controls	Dynamic	Allows users to manipulate select market inputs.
<b>Analysis</b>		
Model Baseline	Static	Captures pro forma model for baseline analysis.
Model Scenario Base	Static	Captures pro forma model for the base scenario analysis.
Model Scenario Max	Static	Captures pro forma model for the max scenario analysis.
<b>Inputs</b>		
Prototypes Inputs	Dynamic	Allows users to manipulate select prototype inputs.
Model Inputs	Static	Captures market inputs feeding into pro forma models.
Unit Mix	Static	Captures unit mix calculations for affordable and market-rate units.
Financing	Static	Calculates construction loan finance costs.
<b>Data</b>		
ARCH 2023	Static	ARCH income limits and utility allowances.
Lookup Lists	Static	Lists for index functions.
Green Building	Static	Potential green building standard costs.
Site Calcs	Static	Calculates the area and cost associated with required right-of-ways.
IF_MFTE Calculations	Static	Calculates costs associated with Impact Fees and MFTE savings.

## How to Use the Model

- 1 To start, the user should select the prototype they want to model and whether they would like to model a right-of-way requirement in the dynamic **Model Controls** tab.  
The model allows the user to test five **different prototypes**: Urban Core, Mixed-Use Residential Mid-rise, Mixed-use High-rise, Mixed-Use Office Mid-rise, and Medical Office High-rise. Prototypes are predefined using descriptions provided by the City of Bellevue. Users can change the prototype inputs in the **Prototype Controls** tab.
- 2 The user can then define a scenario to model by changing the highlighted cells in the **Model Controls** tab. Results are displayed in the **Dynamic Output Exhibit** tab.

### Highlighted Cells Legend

Manual Entry	Users need to manually enter the value in these cells.
Drop-down	Users need to select an option from a drop-down of options in these cells.

The user can specify the following **program requirements** for their desired scenario on the **Model Controls** tab:

#### Baseline, Base Scenario, and Max Scenario:

<b>Right-of-way Requirement</b>	Yes or no toggle. Determines if a right-of-way will be required on the prototype's site. Applies to the baseline, base scenario, and max scenario.
<b>Set Aside Units</b>	Percentage of units to be set aside as affordable.
<b>AMI</b>	Area Median Income (AMI) levels for the affordable units.
<b>In-lieu Fee</b>	An in-lieu fee that can be used as an alternative for providing affordable housing.
<b>Open Space</b>	An option to require open space as part of the site's development.
<b>Green Building</b>	Green building requirements.

#### Max Scenario:

<b>Set Aside Units</b>	Additional percentage of units to be set aside as affordable.
<b>AMI</b>	Area Median Income (AMI) levels for the additional affordable units.
<b>In-lieu Fee</b>	An additional in-lieu fee can be used as an alternative for providing additional affordable housing.
<b>Unit Mix</b>	Units required to have 3 bedrooms.
<b>Green Building</b>	Additional green building requirements.
<b>Affordable Commercial</b>	Amount of commercial space required to be affordable/subsidized.
<b>Open space</b>	Additional open space required as part of the site's development.
<b>Stream Restoration</b>	Dollars spent towards stream restoration.
<b>Eastrail Improvements</b>	Dollars spent towards Estrail improvements.
<b>Grand Connection Improvements</b>	Dollars spent towards Grand Connection improvements.

Additionally, the user can specify the bonuses associated with each amenity in the **Amenity Bonus Controls** tab.

The model allows the user to test a scenario where a development has requirements for affordable housing, green building, or open space at a base density (base scenario) and can obtain a large density bonus by providing additional amenities (max scenario). The max scenario assumes the development will take full advantage of the allowed height bonus granted by providing additional amenities. The model compares the base and max scenario to a normal, market-rate development falling within the base density allowance.

The model also allows the user to adjust any model inputs such as market rate rent levels, vacancy rates, and construction inputs in the **Input Controls** tab.

- 3 Model results are displayed in the **Dynamic Output Exhibit** tab. The model shows results for the baseline, base scenario, and max scenario (defined below) in the **Static Output Exhibits** tab. The Model Baseline, Base Scenario, and Max Scenario tabs capture the calculations that generated the RLV Output. The Model Baseline tab calculates the RLV for a 100% market-rate development, and the outputs from this tab are meant to be used as a baseline with which to compare outputs from the model scenario tabs. The Model Scenario Base tab captures a development that includes the mandatory amenity requirements under the base density for the hypothetical development's site. The outputs from this tab are meant to be compared to the baseline outputs to understand the magnitude and directionality of impacts created by the required amenities under the base density. The Model Scenario Max captures a development that chooses to provide additional amenities in addition to the required amenities to earn the maximum upzone under the max scenario. The outputs for this tab can be compared to the baseline and base scenario outputs to understand the magnitude and directionality of impacts the amenity requirements and upzone.

## Definitions

### Prototypes

Urban Core	Envisioned as a mixed-use tower with 20+ stories and consisting of ground-floor retail.
Mixed-Use Residential Mid-rise	Envisioned as a mid-rise building with 6 stories consisting of residential uses with ground floor active uses, assumed to be retail.
Mixed-use High-rise	Envisioned as a high-rise building consisting of a mix of residential uses with ground floor active uses, assumed to be retail.
Mixed-Use Office Mid-rise	Envisioned as a mid-rise building with 6 stories consisting of office uses with ground floor active uses, assumed to be retail.
Medical Office High-rise	Envisioned as a high-rise building consisting of medical office uses with ground floor active uses, assumed to be retail.

### Right-of-way Requirement

Yes	Right-of-way required to be built on the prototype's site.
No	No right-of-way requirement for the prototype's site.

### Predefined Scenarios

Baseline	The predefined baseline assumes all units in a development are market rate, and there is no requirement to include affordable units or any other amenities.
Base Scenario	Test mandatory requirements for affordable housing, affordable housing in-lieu fees, open space, and/or green building requirements under a base density.
Max Scenario	Test mandatory requirements for affordable housing, affordable housing in-lieu fees, open space, and/or green building requirements alongside additional voluntary amenities to earn a density bonus represented as a max allowable density increase.

**Market Rate Rental Rates**

Unit Size	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	Notes
Studio	\$4.50	\$4.20	\$4.50	/sf/month
1-Bedroom	\$4.20	\$3.85	\$4.20	/sf/month
2-Bedroom	\$3.85	\$3.65	\$3.85	/sf/month
3-Bedroom	\$3.65	\$3.45	\$3.65	/sf/month

**Affordable Rent Limits by Income Level**

AMI	Studio	1-Bedroom	2-Bedroom	3-Bedroom
#####	\$774	\$829	\$995	\$1,150
#####	\$903	\$967	\$1,161	\$1,341
#####	\$1,032	\$1,106	\$1,327	\$1,533
#####	\$1,161	\$1,244	\$1,492	\$1,725
#####	\$1,290	\$1,382	\$1,658	\$1,916
#####	\$1,419	\$1,520	\$1,824	\$2,108
#####	\$1,548	\$1,658	\$1,990	\$2,299
#####	\$1,677	\$1,796	\$2,156	\$2,491
#####	\$1,806	\$1,935	\$2,322	\$2,683
#####	\$1,935	\$2,073	\$2,487	\$2,874
#####	\$2,064	\$2,211	\$2,653	\$3,066
#####	\$2,193	\$2,349	\$2,819	\$3,258
#####	\$2,322	\$2,487	\$2,985	\$3,449
#####	\$2,451	\$2,626	\$3,151	\$3,641
#####	\$2,580	\$2,764	\$3,317	\$3,832
#####	\$2,708	\$2,902	\$3,482	\$4,024
#####	\$2,837	\$3,040	\$3,648	\$4,216
#####	\$3,095	\$3,317	\$3,980	\$4,599

**Utility Allowances**

Allowance	Studio	1-Bedroom	2-Bedroom	3-Bedroom
Utilities	\$169	\$201	\$247	\$303
Parking	\$99	\$99	\$99	\$99
<b>Total</b>	<b>\$268</b>	<b>\$300</b>	<b>\$346</b>	<b>\$402</b>

**Other Rents**

	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	Mixed-Use Office Mid-rise	Medical Office High-rise	Notes
<b>Market Rate Commercial Rents</b>						
Office	n/a	n/a	n/a	\$48	\$45	/sf/year (gross)
Retail	\$40	\$40	\$40	\$40	\$40	/sf/year (NNN)
<b>Subsidized Commercial Rents</b>						
Retail	n/a	n/a	n/a	n/a	n/a	/sf/year (gross)
Office	\$20	\$20	\$20	\$20	\$20	/sf/year (NNN)
<b>Parking Rents</b>						
Residential	#####	#####	#####	n/a	n/a	/stall/month
Office	n/a	n/a	n/a	\$200	\$200	/stall/month
Retail	\$0	\$0	\$0	\$0	\$0	/stall/month

**Vacancy Rates and Operating Expenses**

	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	Mixed-Use Office Mid-rise	Medical Office High-rise	Notes
<b>Credit and Vacancy Loss</b>						
Residential	5%	5%	5%	n/a	n/a	
Office	n/a	n/a	n/a	#####	10%	
Retail	#####	#####	#####	#####	20%	
<b>Operating Expenses</b>						
Operating	#####	#####	#####	#####	35%	% of EGI

**Construction Inputs and Cap Rates**

	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	Mixed-Use Office Mid-rise	Medical Office High-rise	Notes
<b>Financing</b>						
Constructi	30	30	30	30	30	months
Constructi	#####	#####	#####	#####	7.5%	
Loan-to-C	#####	#####	#####	#####	55%	
<b>Construction Costs</b>						
Hard Cost:	#####	#####	#####	#####	\$400	per sf
Parking Ct	#####	#####	#####	#####	#####	per stall
Soft Costs	#####	#####	#####	#####	25%	of hard costs
Contingent	#####	#####	#####	5%	5%	of hard costs
<b>Tenant Improvements</b>						
Office	n/a	n/a	n/a	#####	\$100	per net sf
Retail	#####	#####	#####	#####	\$100	per net sf
Site Prep	\$10	\$10	\$10	\$10	\$10	per sf
Open Spa	\$5	\$5	\$5	\$5	\$5	per sf
<b>Capitalization Rates</b>						
Cap Rate	#####	#####	#####	#####	7.00%	

Baseline	Prototype 1 Prototype 2 Prototype 3			Notes
	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	
<b>Development Inputs</b>				
Building Footprint	36,750	21,700	50,750	square feet
Site Size	105,000	62,000	145,000	square feet
Gross Building Area (excluding parking)	735,000	130,200	659,750	square feet
Gross Building Area (with parking)	#####	174,400	909,025	square feet
Net Floor Area	624,750	110,670	560,788	square feet
Residential	593,513	92,225	517,650	square feet
Commercial	31,238	18,445	43,138	square feet
Floor Area Ratio (FAR)	7.00	2.10	4.55	square feet
Building Height	243	75	159	feet
Above Grade Floor Count	20	6	13	floors
Below Grade Floor Count (parking)	8	3	5	floors
Total Units	879	136	766	units
<b>Unit Mix</b>				
Studio	30%	30%	30%	of total units
1-Bedroom	60%	60%	60%	of total units
2-Bedroom	10%	10%	10%	of total units
3-Bedroom	0%	0%	0%	of total units
<b>Parking Requirements</b>				
Residential	1.0	0.9	0.9	per unit
Retail	1.00	1.00	1.00	units per 1,000 sf
Office	n/a	n/a	n/a	units per 1,000 sf

Scenario	Prototype 1 Prototype 2 Prototype 3			Notes
	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	
<b>Development Inputs</b>				
Building Footprint	36,750	34,100	50,750	square feet
Site Size	105,000	62,000	145,000	square feet
Gross Building Area (excluding parking)	#####	204,600	#####	square feet
Gross Building Area (with parking)	#####	274,475	#####	square feet
Net Floor Area	#####	173,910	862,750	square feet
Residential	#####	144,925	819,613	square feet
Commercial	31,238	28,985	43,138	square feet
Floor Area Ratio (FAR)	12.95	3.30	7.00	square feet
Building Height	447	75	243	feet
Above Grade Floor Count	37	6	20	floors
Below Grade Floor Count (parking)	15	3	8	floors
Total Units	1,666	214	1,214	units
<b>Unit Mix</b>				
Studio	30%	30%	30%	of total units
1-Bedroom	60%	60%	60%	of total units
2-Bedroom	10%	10%	10%	of total units
3-Bedroom	0%	0%	0%	of total units
<b>Parking Requirements</b>				
Residential	0.97	0.87	0.95	per unit
Retail	1.00	1.00	1.00	units per 1,000 sf
Office	n/a	n/a	n/a	units per 1,000 sf

**Density Limits**

Prototype	Height (feet)		FAR	
	Base	Max	Base	Max
Urban Core	250	450	8.0	Unlimited
Mixed-Use Residential	100	100	2.5	4.0
Mixed-use High-rise	160	250	6.0	Unlimited
Mixed-Use Office Mid-	100	100	2.5	4.0
Medical Office High-rise	160	250	6.0	8.0

Baseline	Prototype 4 Prototype 5		Notes
	Mixed-Use Office Mid-rise	Medical Office High-rise	
<b>Development Inputs</b>			
Building Footprint	21,700	50,750	square feet
Site Size	62,000	#####	square feet
Gross Building Area (excluding parking)	#####	#####	square feet
Gross Building Area (with parking)	#####	#####	square feet
Net Floor Area	#####	#####	square feet
Residential	0	0	square feet
Commercial	#####	#####	square feet
Floor Area Ratio (FAR)	2.10	4.55	square feet
Building Height	75	159	feet
Above Grade Floor Count	6	13	floors
Below Grade Floor Count (parking)	4	7	floors
Total Units	n/a	n/a	units
<b>Unit Mix</b>			
Studio	n/a	n/a	of total units
1-Bedroom	n/a	n/a	of total units
2-Bedroom	n/a	n/a	of total units
3-Bedroom	n/a	n/a	of total units
<b>Parking</b>			
Residential	n/a	n/a	per unit
Retail	1.00	1.00	units per 1,000 sf
Office	2.00	2.00	units per 1,000 sf

Scenario	Prototype 4 Prototype 5		Notes
	Mixed-Use Office Mid-rise	Medical Office High-rise	
<b>Development Inputs</b>			
Building Footprint	34,100	50,750	square feet
Site Size	62,000	#####	square feet
Gross Building Area (excluding parking)	#####	#####	square feet
Gross Building Area (with parking)	#####	#####	square feet
Net Floor Area	#####	#####	square feet
Residential	0	0	square feet
Commercial	#####	#####	square feet
Floor Area Ratio (FAR)	3.30	7.00	square feet
Building Height	75	243	feet
Above Grade Floor Count	6	20	floors
Below Grade Floor Count (parking)	4	11	floors
Total Units	n/a	n/a	units
<b>Unit Mix</b>			
Studio	n/a	n/a	of total units
1-Bedroom	n/a	n/a	of total units
2-Bedroom	n/a	n/a	of total units
3-Bedroom	n/a	n/a	of total units
<b>Parking Requirements</b>			
Residential	n/a	n/a	per unit
Retail	1.00	1.00	units per 1,000 sf
Office	2.00	2.00	units per 1,000 sf

	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	Mixed-Use Office Mid-rise	Medical Office High-rise
<b>Land Price Assumption</b>	<b>\$300</b>	<b>\$150</b>	<b>\$240</b>	<b>\$150</b>	<b>\$240</b>
<b>Yield on Cost</b>					
<b>Baseline Scenario</b>	4.565%	5.005%	4.422%	3.138%	2.815%
Base	4.425%	4.886%	4.287%	3.130%	2.808%
Max	4.346%	4.481%	4.153%	2.683%	2.369%



Rental Sensitivity

	Current Rents			Needed Rents		
	Baseline	Scenario		Baseline	Scenario	
		Base	Max		Base	Max
<b>Urban Core</b>						
Average Rent (mar		\$4.26			\$6.06	
RLV	\$125	(\$8)	(\$494)	\$1,853	\$1,549	\$1,943
Yield on Cost	4.626%	4.484%	4.310%	6.392%	6.070%	5.724%
<b>Mixed-Use Residential Mid-rise</b>						
Average Rent (mar		\$3.93			\$5.06	
RLV	\$209	\$181	\$60	\$492	\$436	\$396
Yield on Cost	5.005%	4.886%	4.481%	6.232%	5.988%	5.487%
<b>Mixed-use High-rise</b>						
Average Rent (mar		\$4.25			\$6.06	
RLV	\$34	(\$51)	(\$314)	\$1,125	\$930	\$984
Yield on Cost	4.422%	4.287%	4.153%	6.159%	5.849%	5.553%

Parking Sensitivity

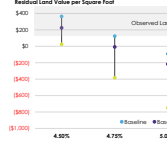
	High			Medium			Low		
	Baseline	Scenario		Baseline	Scenario		Baseline	Scenario	
		Base	Max		Base	Max		Base	Max
<b>Urban Core</b>									
Parking/Unit Ratio	1.54	1.54	1.52	1.04	1.04	1.02	0.54	0.54	0.52
RLV	(\$404)	(\$536)	(\$382)	(\$140)	(\$272)	(\$382)	\$125	(\$7)	(\$382)
Yield on Cost	4.125%	4.008%	4.346%	4.326%	4.198%	4.346%	4.565%	4.425%	4.346%
<b>Mixed-Use Residential Mid-rise</b>									
Parking/Unit Ratio	1.63	1.63	1.64	1.13	1.13	1.14	0.63	0.63	0.64
RLV	\$70	\$43	(\$158)	\$140	\$112	(\$49)	\$209	\$181	\$60
Yield on Cost	4.464%	4.365%	3.995%	4.709%	4.601%	4.213%	5.005%	4.886%	4.481%
<b>Mixed-use High-rise</b>									
Parking/Unit Ratio	1.56	1.56	1.54	1.06	1.06	1.04	0.56	0.56	0.54
RLV	(\$300)	(\$384)	(\$843)	(\$133)	(\$217)	(\$578)	\$34	(\$51)	(\$314)
Yield on Cost	4.022%	3.909%	3.772%	4.206%	4.082%	3.946%	4.422%	4.287%	4.153%

Urban Core

Housing Type	Scenario	Rate	
		Base	Max
Affordable Housing	UD	0%	2%
	AM	0%	2%
	AM	0%	2%
In-New Fee	Base	\$0	\$0
	Scenario	\$0	\$0
	% Change	0%	0%

Residual Land Value per Square Foot			
Capitulation Rate	4.0%	4.7%	5.0%
Base	\$25	\$30	\$35
Scenario	\$25	\$30	\$35
% Change	(18.7%)	(16.6%)	(16.4%)

Yield on Cost			
Base	4.3%	4.5%	4.8%
Scenario	4.3%	4.5%	4.8%
% Change	(1.9%)	(1.9%)	(1.8%)

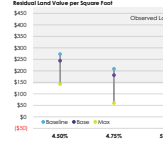


Mixed-Use Residential Mid-rise

Housing Type	Scenario	Rate	
		Base	Max
Affordable Housing	UD	0%	2%
	AM	0%	2%
	AM	0%	2%
In-New Fee	Base	\$0	\$0
	Scenario	\$0	\$0
	% Change	0%	0%

Residual Land Value per Square Foot			
Capitulation Rate	4.0%	4.7%	5.0%
Base	\$27	\$30	\$31
Scenario	\$24	\$18	\$15
% Change	(47.8%)	(40.0%)	(48.4%)

Yield on Cost			
Base	4.7%	5.0%	5.3%
Scenario	4.0%	4.8%	5.2%
% Change	(16.2%)	(16.0%)	(17.3%)

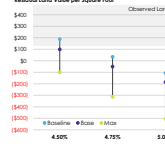


Mixed-Use Residential High-rise

Housing Type	Scenario	Rate	
		Base	Max
Affordable Housing	UD	0%	2%
	AM	0%	2%
	AM	0%	2%
In-New Fee	Base	\$0	\$0
	Scenario	\$0	\$0
	% Change	0%	0%

Residual Land Value per Square Foot			
Capitulation Rate	4.0%	4.7%	5.0%
Base	\$18	\$4	(\$10)
Scenario	\$9	(\$1)	(\$18)
% Change	(50.0%)	(100.0%)	(120.0%)

Yield on Cost			
Base	4.0%	4.2%	4.5%
Scenario	4.0%	4.2%	4.5%
% Change	(0.0%)	(4.8%)	(12.2%)

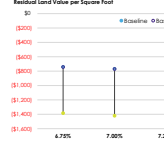


Mixed-Use Office Mid-rise

Housing Type	Scenario	Rate	
		Base	Max
Affordable Housing	UD	0%	2%
	AM	0%	2%
	AM	0%	2%
In-New Fee	Base	\$0	\$0
	Scenario	\$0	\$0
	% Change	0%	0%

Residual Land Value per Square Foot			
Capitulation Rate	6.7%	7.0%	7.2%
Base	(\$7)	(\$7)	(\$7)
Scenario	(\$7)	(\$7)	(\$7)
% Change	(0.0%)	(0.0%)	(0.0%)

Yield on Cost			
Base	3.0%	3.1%	3.2%
Scenario	3.0%	3.1%	3.2%
% Change	(0.0%)	(3.2%)	(3.4%)

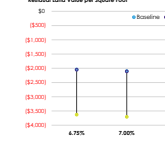


Medical Office High-rise

Housing Type	Scenario	Rate	
		Base	Max
Affordable Housing	UD	0%	2%
	AM	0%	2%
	AM	0%	2%
In-New Fee	Base	\$0	\$0
	Scenario	\$0	\$0
	% Change	0%	0%

Residual Land Value per Square Foot			
Capitulation Rate	6.7%	7.0%	7.2%
Base	(\$2)	(\$1)	(\$1)
Scenario	(\$2)	(\$1)	(\$1)
% Change	(25.0%)	(33.3%)	(33.3%)

Yield on Cost			
Base	2.7%	2.8%	2.9%
Scenario	2.7%	2.8%	2.9%
% Change	(0.0%)	(3.7%)	(3.8%)



Sample Output Exhibit (for discussion purposes)

Prototype (Model Controls)

Mixed-Use Residential Mid-rise

Affordable Housing	Baseline	Scenario	
		Base	Max
<b>Affordable Housing</b>			
Units	0%	10%	25%
AMI	0%	80%	80%
<b>In-lieu Fee</b>			
	Baseline	Scenario	
		Base	Max
<b>In-lieu Fee</b>			
Per Bonus SF	\$28	\$28	\$28
Total Fee	\$0	\$0	\$0
<b>Open Space</b>			
% Site Area	10%	10%	10%

**Residual Land Value per Square Foot**

	Baseline	Scenario	Max
<b>Capitalization Rate</b>	<b>4.50%</b>	<b>4.75%</b>	<b>5.00%</b>
<b>Baseline</b>	\$16	(\$50)	(\$110)
<b>Scenario</b>			
Base	(\$13)	(\$78)	(\$136)
Max	(\$78)	(\$176)	(\$265)
<b>% Change</b>	<b>(490.2%)</b>	<b>(126.9%)</b>	<b>(94.9%)</b>

**Yield on Cost**

	Baseline	Scenario	Max
<b>Hard Cost Assumption (/sf)</b>	<b>\$339</b>	<b>\$314</b>	<b>\$289</b>
<b>Total Development Cost Per Unit</b>			
<b>Baseline</b>	\$665,100	\$632,800	\$600,500
<b>Scenario</b>			
Base	\$665,100	\$632,800	\$600,500
Max	\$638,200	\$606,000	\$573,700
<b>Yield on Cost</b>			
<b>Baseline</b>	3.87%	4.06%	4.28%
<b>Scenario</b>			
Base	3.78%	3.97%	4.18%
Max	3.81%	4.01%	4.23%
<b>% Change</b>	<b>0.75%</b>	<b>0.96%</b>	<b>1.20%</b>

**Rent Sensitivity (residential)**

Affordable Housing	Baseline	Scenario	
		Base	Max
<b>Average Rent</b>			
		<b>\$3.93</b>	
RLV	(\$50)	(\$78)	(\$176)
Yield on Cost	4.06%	3.97%	4.01%

**Parking Sensitivity**

Affordable Housing	Baseline	Scenario	
		Base	Max
<b>Parking/Unit Ratio</b>			
	1.00	1.00	1.00
RLV	(\$50)	(\$78)	(\$176)
Yield on Cost	4.06%	3.97%	4.01%

Legend	
Manual Entry	
Drop-down	
Calculated (do not change)	

**Protocol Selection:**  
**Right-of-Way Requirement**  
**MFE/Years:**  
**Impact Fees Waived:**

Mixed-Use Residential Mid-rise	
No	Applies to Baseline, Base Scenario, and Max Scenario
No	Only applies to Base and Max Scenario
No	Only applies to Base and Max Scenario

**Baseline**

**Development Inputs**  
 Gross Residential Area  
 Gross Office Space  
 Site Size  
 Residential FAR  
 Office FAR  
 Total Units

108,500  
 0  
 62,000  
 1.8  
 0  
 136

**Scenarios**

**Development Inputs**  
 Gross Residential Area  
 Gross Office Space  
 Site Size  
 Residential FAR  
 Office FAR  
 Total Units

108,500  
 0  
 62,000  
 1.8  
 0  
 136

**Development Inputs**  
 Gross Residential Floor Area  
 Gross Office Space  
 Site Size  
 Residential FAR  
 Office FAR  
 Total Units  
 Bonus Area  
 Bonus FAR Applied

170,500  
 0  
 62,000  
 2.8  
 0.0  
 214  
 62,000  
 1.00

**Output**

Output Metric	Baseline		Scenario	
	Base	Max	Base	Max
RLV/ft	(\$50)	(\$78)	3.97%	(\$176)
Yield on Cost	4.06%			4.01%
% Change in YoC				
Baseline to Base			-2.30%	
Base to Max			0.96%	

**Additional Amenities**

Need to Reach	62,000 SF
Additional Bonus Area Earned	63,529 SF
Bonus FAR	1.02

**Baseline**

**Affordable Housing**  
 Unit Set Aside  
 AMI  
 Units

Unit Set Aside	0%
AMI	80%
Units	0

**Affordable Housing In-lieu Fee**  
 Unit/Office Set Aside Equivalent  
 Units  
 Replaced SF  
 Per Replaced Affordable SF  
 Total Fee

Unit/Office Set Aside Equivalent	0%
Units	0
Replaced SF	0
Per Replaced Affordable SF	\$28.07
Total Fee	\$0

**BelRed Rates**

Residential	\$28.07
Non-Residential	\$23.39

**Open Space**

% Site Area	10%
Remaining available site area	55%

**Green Building**

Green Building Standard	None
% of hard costs	0.00%

**User Notes:**

Costs currently informed by 2019 study.

**Base**

**Mandatory**

**Affordable Housing**  
 Unit Set Aside  
 AMI  
 Units

Unit Set Aside	10%
AMI	80%
Units	14

**Affordable Housing In-lieu Fee**  
 Unit/Office Set Aside Equivalent  
 Units  
 Replaced SF  
 Per Replaced Affordable SF  
 Total Fee

Unit/Office Set Aside Equivalent	0%
Units	0
Replaced SF	0
Per Replaced Affordable SF	\$28.07
Total Fee	\$0

**User Notes:**

Must be set to zero if Affordable (row 26) unit set aside above > 0.

**BelRed Rates**

Residential	\$28.07
Non-Residential	\$23.39

**Open Space**

% Site Area	10%
Remaining available site area	55%

**Green Building**

Green Building Standard	None
% of hard costs	0.00%

**User Notes:**

Costs currently informed by 2019 study.

**Max**

**Mandatory**

**Affordable Housing**  
 Unit Set Aside  
 AMI  
 Units

Unit Set Aside	10%
AMI	80%
Units	21

**Affordable Housing In-lieu Fee**  
 Unit/Office Set Aside Equivalent  
 Unit Equivalent  
 Replaced SF  
 Per Replaced Affordable SF  
 Total Fee

Unit/Office Set Aside Equivalent	0%
Unit Equivalent	0
Replaced SF	0
Per Replaced Affordable SF	\$28.07
Total Fee	\$0

**User Notes:**

Must be set to zero if Affordable (row 26) unit set aside above > 0.

**BelRed Rates**

Residential	\$28.07
Non-Residential	\$23.39

**Open Space**

% Site Area	10%
Remaining available site area	35%

**Green Building**

Green Building Standard	None
% of hard costs	0.00%

**User Notes:**

Costs currently informed by 2019 study.

**Optional:**

**Affordable Housing**

Additional Unit Set Aside	15%
Units	32
Affordable SF	25,412
AMI	80%
Bonus (SF)	63,529

**Affordable Housing In-lieu Fee**  
 Unit/Office Set Aside Equivalent  
 Unit Equivalent  
 Replaced SF  
 Per Replaced Affordable SF  
 Total Fee  
 Bonus (SF)

Unit/Office Set Aside Equivalent	0%
Unit Equivalent	0
Replaced SF	0
Per Replaced Affordable SF	\$28
Total Fee	\$0
Bonus (SF)	0

**Unit Mix**

3-bedroom units (additional)	0%
Units	0
Unit SF	0
Bonus (SF)	0

**Notes:**

**Green Building**

Green Building Standard	None
% of hard costs	0.00%
Bonus (SF)	0

**User Notes:**

Costs currently informed by 2019 study. This field should represent a higher cert. than mandatory selection.

**Affordable Commercial**

% of commercial space	0%
SF of commercial space	0
Bonus (SF)	0

**Open space**

% Site Area (additional)	0%
SF of Open Space	0
Bonus (SF)	0
Remaining available site area	35%

**Stream Restoration**

Dollars Spent	\$0
Bonus (SF)	0

**Estroll Improvements**

Dollars Spent	\$0
Bonus (SF)	0

**Grand Connection Improvements**

Dollars Spent	\$0
Bonus (SF)	0

**Values to achieve bonus**

Suggested	15%
Actual Input	15%

**Values to achieve bonus**

Suggested	37%
Actual Input	0%

**Notes:**

The Baseline analyzes the selected prototype without a density/height bonus, while the Scenario tests the selected prototype, with inputs that reflect the proposed policy. To analyze individual amenities and the associated impacts on project feasibility, amenity inputs should be updated in tandem to ensure the amenity of interest is the only input changing.

**Legend**

Manual Entry
Drop-down
Calculated (do not change)

**Unit Mix**  
3 bedroom units

Max	Notes
50	SF per 3 bedroom sf (total)

**Affordable Housing**  
SF (AMI Limits)

80%	2.5	SF per affordable SF
60%	3.1	SF per affordable SF
50%	3.8	SF per affordable SF

**In-lieu Fee**  
Per Replaced Affordable SF

1	SF per \$1 of in-lieu fee
---	---------------------------

**Green Building**  
LEED v4 Platinum  
LEED v4 Gold

0.33	FAR
0.13	FAR

**Affordable Commercial**  
% of commercial space

13.7	SF per SF affordable commercial space
------	---------------------------------------

**Open space**  
% Site Area (additional)

2.3	SF per SF of open space
-----	-------------------------

**Stream Restoration**  
Dollars Spent

66.7	SF per \$1,000 spent
------	----------------------

**Eastrail Improvements**  
Dollars Spent

66.7	SF per \$1,000 spent
------	----------------------

**Grand Connection Improvements**  
Dollars Spent

66.7	SF per \$1,000 spent
------	----------------------

**Legend**

Manual Entry
Drop-down
Pulled from model controls
Calculated (do not change)

**Baseline**

Inputs	Prototype 1	Prototype 2	Prototype 3	Prototype 4	Prototype 5	Notes
<b>Development Inputs</b>						
Building Type	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	Mixed-Use Office Mid-rise	Medical Office High-rise	prototype name
Total Site Coverage	35%	35%	35%	35%	35%	
Site Size	105,000	62,000	145,000	62,000	145,000	sf
Built Square Feet (excl parking)	735,000	130,200	659,750	130,200	659,750	sf
Building Efficiency	0.85	0.85	0.85	0.85	0.85	
Net Floor Area	624,750	110,670	560,788	110,670	560,788	sf
Residential	593,513	92,225	517,650	0	0	sf
Commercial	31,238	18,445	43,138	110,670	560,788	sf
Office	0	0	0	92,225	517,650	sf
Retail	31,238	18,445	43,138	18,445	43,138	sf
FAR	7.00	2.10	4.55	2.10	4.55	
Target Maximum FAR	8.00	2.50	6.00	2.50	6.00	
Above Grade Floor Count	20	6	13	6	13	floors
Assumed Height	243	75	159	75	159	feet
Maximum Height	250	100	160	100	160	feet
<b>Floor Count</b>						
Residential	19	5	12	0	0	floors
Commercial	1	1	1	6	13	floors
Office	0	0	0	5	12	floors
Retail	1	1	1	1	1	floors
<b>Unit Configuration</b>						
<b>Unit Mix</b>						
Studio	30%	30%	30%	n/a	n/a	
1-Bedroom	60%	60%	60%	n/a	n/a	
2-Bedroom	10%	10%	10%	n/a	n/a	
3-Bedroom	0%	0%	0%	n/a	n/a	
<b>Average Unit Size (net)</b>						
Studio	550	550	550	n/a	n/a	sf
1-Bedroom	700	700	700	n/a	n/a	sf
2-Bedroom	900	900	900	n/a	n/a	sf
3-Bedroom	1,200	1,200	1,200	n/a	n/a	sf
<b>Parking</b>						
Parking Type	Structured	Structured	Structured	Structured	Structured	construction type
<b>Parking Requirements</b>						
Residential	1.0	0.9	0.9	n/a	n/a	stalls per unit
Retail	1.0	1.0	1.0	1.0	1.0	stalls per 1,000 sf
Office	n/a	n/a	n/a	2.0	2.0	stalls per 1,000 sf

**Base Scenario**

Inputs	Prototype 1	Prototype 2	Prototype 3	Prototype 4	Prototype 5	Notes
<b>Development Inputs</b>						
Building Type	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	Mixed-Use Office Mid-rise	Medical Office High-rise	prototype name
Total Site Coverage	35%	35%	35%	35%	35%	
Site Size	105,000	62,000	145,000	62,000	145,000	sf
Built Square Feet (excl parking)	735,000	130,200	659,750	130,200	659,750	sf
Building Efficiency	0.85	0.85	0.85	0.85	0.85	
Net Floor Area	624,750	110,670	560,788	110,670	560,788	sf
Residential	593,513	92,225	517,650	0	0	sf
Commercial	31,238	18,445	43,138	110,670	560,788	sf
Office	0	0	0	92,225	517,650	sf
Retail	31,238	18,445	43,138	18,445	43,138	sf
FAR	7.00	2.10	4.55	2.10	4.55	
Target Maximum FAR	8.00	2.50	6.00	2.50	6.00	
Above Grade Floor Count	20	6	13	6	13	floors
Assumed Height	243	75	159	75	159	feet
Maximum Height	250	100	160	100	160	feet
<b>Floor Count</b>						
Residential	19	5	12	0	0	floors
Commercial	1	1	1	6	13	floors
Office	0	0	0	5	12	floors
Retail	1	1	1	1	1	floors
<b>Unit Configuration</b>						
<b>Unit Mix</b>						
Studio	30%	30%	30%	n/a	n/a	
1-Bedroom	60%	60%	60%	n/a	n/a	
2-Bedroom	10%	10%	10%	n/a	n/a	
3-Bedroom	0%	0%	0%	n/a	n/a	
<b>Average Unit Size (net)</b>						
Studio	550	550	550	n/a	n/a	sf
1-Bedroom	700	700	700	n/a	n/a	sf
2-Bedroom	900	900	900	n/a	n/a	sf
3-Bedroom	1,200	1,200	1,200	n/a	n/a	sf
<b>Parking</b>						
Parking Type	Structured	Structured	Structured	Structured	Structured	construction type
<b>Parking Requirements</b>						
Residential	1.0	0.9	0.9	n/a	n/a	stalls per unit
Retail	1.0	1.0	1.0	1.0	1.0	stalls per 1,000 sf
Office	n/a	n/a	n/a	2.0	2.0	stalls per 1,000 sf

**Max Scenario**

Inputs	Prototype 1	Prototype 2	Prototype 3	Prototype 4	Prototype 5	Notes
<b>Development Inputs</b>						
Building Type	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	Mixed-Use Office Mid-rise	Medical Office High-rise	prototype name
Total Site Coverage	35%	55%	35%	55%	35%	
Site Size	105,000	62,000	145,000	62,000	145,000	sf
Built Square Feet (excl parking)	1,359,750	204,600	1,015,000	204,600	1,015,000	sf
Building Efficiency	0.85	0.85	0.85	0.85	0.85	
Net Floor Area	1,155,788	173,910	862,750	173,910	862,750	sf
Residential	1,124,550	144,925	819,613	0	0	sf
Commercial	31,238	18,445	43,138	110,670	560,788	sf
Office	0	0	0	144,925	819,613	sf
Retail	31,238	28,985	43,138	28,985	43,138	sf
FAR	12.95	3.30	7.00	3.30	7.00	
Target Maximum FAR	24.00	4.00	8.00	4.00	8.00	
Above Grade Floor Count	37	4	20	4	20	floors
Assumed Height	447	75	243	75	243	feet
Maximum Height	450	100	250	100	250	feet
<b>Floor Count</b>						
Residential	36	5	19	0	0	floors
Commercial	1	1	1	6	13	floors
Office	0	0	0	5	12	floors
Retail	1	1	1	1	1	floors
<b>Unit Configuration</b>						
<b>Unit Mix</b>						
Studio	30%	30%	30%	n/a	n/a	
1-Bedroom	60%	60%	60%	n/a	n/a	
2-Bedroom	10%	10%	10%	n/a	n/a	
3-Bedroom	0%	0%	0%	n/a	n/a	
<b>Average Unit Size (net)</b>						
Studio	550	550	550	n/a	n/a	sf
1-Bedroom	700	700	700	n/a	n/a	sf
2-Bedroom	900	900	900	n/a	n/a	sf
3-Bedroom	1,200	1,200	1,200	n/a	n/a	sf
<b>Parking</b>						
Parking Type	Structured	Structured	Structured	Structured	Structured	construction type
<b>Parking Requirements</b>						
Residential	1.0	0.9	0.9	n/a	n/a	stalls per unit
Retail	1.0	1.0	1.0	1.0	1.0	stalls per 1,000 sf
Office	n/a	n/a	n/a	2.0	2.0	stalls per 1,000 sf

**Legend**

Manual Entry
Drop-down
Calculated (do not change)

**Model Inputs**

Prototype	Urban Core	Mixed-Use Residential	Mixed-use Mid-rise	Mixed-use High-rise	Mixed-Use Office Mid-rise	Medical Office High-rise	Notes	Sources
<b>Market Rate Rents</b>								
Studio	\$4.50	\$4.20	\$4.50		n/a	n/a	/sf/month	
1-Bedroom	\$4.20	\$3.85	\$4.20		n/a	n/a	/sf/month	Assumption/Stakeholder Feedback/Comps
2-Bedroom	\$3.85	\$3.65	\$3.85		n/a	n/a	/sf/month	
3-Bedroom	\$3.65	\$3.45	\$3.65		n/a	n/a	/sf/month	
<b>Commercial Rents (Market)</b>								
Office	n/a	n/a	n/a		\$48.00	\$45.00	/sf/year (gross)	Assumption/Stakeholder Feedback/CoStar
Retail	\$40.00	\$40.00	\$40.00		\$40.00	\$40.00	/sf/year (NNN)	Assumption/Stakeholder Feedback/CoStar
<b>Commercial Rents (Subsidized)</b>								
Office	n/a	n/a	n/a		n/a	n/a		
Retail	\$20.00	\$20.00	\$20.00		\$20.00	\$20.00		Assumption
<b>Parking Rents</b>								
<b>Residential</b>								
Surface	\$50.00	\$50.00	\$50.00		n/a	n/a	/stall/month	Assumption/Stakeholder Feedback
Structured	\$235.00	\$235.00	\$235.00		n/a	n/a	/stall/month	Assumption/Stakeholder Feedback
<b>Office</b>								
Surface	n/a	n/a	n/a		\$50.00	\$50.00	/stall/month	Assumption/Stakeholder Feedback
Structured	n/a	n/a	n/a		\$200.00	\$200.00	/stall/month	Assumption/Stakeholder Feedback
<b>Credit and Vacancy Loss</b>								
Residential	5%	5%	5%		n/a	n/a		Assumption
Office	n/a	n/a	n/a		10%	10%		Assumption
Retail	20%	20%	20%		20%	20%		Assumption
<b>Construction Inputs</b>								
Hard Costs	\$468	\$314	\$468		\$340	\$400	per sf	Assumption/Stakeholder Feedback/Rider, Levett, & Bucknall
Parking Costs (structured)	\$99,180	\$82,650	\$82,650		\$82,650	\$99,180	per stall	Assumption/Stakeholder Feedback
<b>Other Inputs</b>								
Cap Rate	4.75%	4.75%	4.75%		7.00%	7.00%		Assumption/CBRE/Stakeholder Feedback
Interest Rate	7.50%	7.50%	7.50%		7.50%	7.50%		Assumption/Stakeholder Feedback

Prototype Mixed-Use Residential Mid-rise

Space Inputs	Units	Square Feet (net)	Rent /ft/month	Monthly Rent	Total Monthly	Total Annual
<b>Site Size</b>	42,000	square feet				
<b>Site Size (non-building)</b>	40,300					
Site Prep	1,00%	of site size				
Open Space	10%	of site size				
<b>Built Square Feet (excl. parking)</b>	130,200					
<b>Units</b>						
Parking Stalls	136					
Surface	0					
Structured	136					
<b>Residential Space</b>						
<b>Market Rate</b>						
Studio	40	550	\$4.20	\$2,310	\$92,400	\$1,108,800
1-Bedroom	83	700	\$3.85	\$2,695	\$223,685	\$2,684,220
2-Bedroom	13	900	\$3.65	\$3,285	\$42,705	\$512,460
3-Bedroom	0	1,200	\$3.45	\$4,140	\$0	\$0
<b>Total/Average Market Rate</b>	<b>136</b>	<b>675</b>	<b>\$3.93</b>	<b>\$2,438</b>	<b>\$358,790</b>	<b>\$4,305,480</b>
<b>Affordable</b>						
Studio	0	550		\$1,794	\$0	\$0
1-Bedroom	0	700		\$1,911	\$0	\$0
2-Bedroom	0	900		\$2,307	\$0	\$0
3-Bedroom	0	1,200		\$2,664	\$0	\$0
<b>Total/Average Affordable</b>	<b>n/a</b>	<b>675</b>	<b>n/a</b>	<b>n/a</b>	<b>\$58,770</b>	<b>\$4,305,480</b>
<b>Commercial Space</b>						
Office	0	0	n/a	n/a	n/a	n/a
Retail	18	18,445	\$40.00	\$61,483	\$61,483	\$737,800
Subsidized Space	0	0	\$0.00	\$0	\$0	\$0
<b>Total</b>	<b>18</b>	<b>18,445</b>	<b>n/a</b>	<b>\$61,483</b>	<b>\$61,483</b>	<b>\$737,800</b>
<b>Parking</b>						
Residential	118					
Surface	0			\$50	\$0	\$0
Structured	118			\$235	\$27,730	\$332,720
Commercial	18			n/a	n/a	n/a
Office	n/a			n/a	n/a	n/a
Surface	n/a			n/a	n/a	n/a
Structured	n/a			n/a	n/a	n/a
Retail	0			\$0	\$0	\$0
Surface	0			\$0	\$0	\$0
Structured	18			\$0	\$0	\$0
<b>Total</b>	<b>136</b>			<b>\$27,730</b>	<b>\$27,730</b>	<b>\$332,720</b>
<b>Gross Annual Revenues</b>						<b>\$5,376,040</b>

Revenues	Annual Revenues	Input	Totals
Market Rate Residential Rental Revenues			\$4,305,480
Affordable Housing Rental Revenues			n/a
Office Revenues			n/a
Retail Revenues			\$737,800
Parking Revenues			\$332,720
Gross Annual Revenues			\$5,376,040
<b>Less Vacancy and Credit Loss</b>			
Residential	5.00%		(\$215,274)
Office	n/a		n/a
Retail	20.00%		(\$147,540)
Parking	5.00%		(\$16,430)
<b>Effective Gross Income</b>			<b>\$4,996,836</b>
<b>Less Annual Operating Expenses</b>			
NOI	30.00%		<b>\$3,497,598</b>
<b>Development costs</b>			
Hard Costs		Input	Total
Green Building Cost Increase		\$314	\$40,891,914
Parking Costs		0.0%	\$0
Surface		\$5,000	\$0
Structured		\$82,650	\$11,240,400
Site Improvement/Prep		\$10	\$620,000
Site Prep		\$5	\$31,000
Open Space		\$5	\$31,000
Tenant Improvements		\$100	\$1,844,500
Retail		\$100	\$1,844,500
Office		\$0	\$0
Right-of-way/Access Road		\$0	\$0
Soft Costs		25%	\$13,033,079
Contingency		10%	\$5,213,231
Affordable Housing In-lieu Fee		\$0	\$0
Construction Interest		\$3,882,824	\$28,350
MFE Exemption		\$0	\$0
Impact Fees Waived		\$0	\$0
<b>Total Development Cost (Excl. Land)</b>			<b>\$76,756,748</b>
Land		\$150	\$9,300,000
<b>Total Development Cost</b>			<b>\$86,056,748</b>

Sensitivity Analysis			
Cap. Rate	4.50%	4.75%	5.00%
Cap. Value	\$77,724,391	\$73,633,634	\$69,951,952
Residual Land Value	\$967,443	(\$3,123,215)	(\$6,904,996)
NOI	\$16	\$500	\$1,100
<b>Yield on Cost</b>			
Land/Plat	\$200	\$120	\$100
Land	\$12,400,000	\$9,300,000	\$6,200,000
TDC	\$89,156,948	\$86,056,948	\$82,956,948
<b>Yield on Cost</b>	<b>3.92%</b>	<b>4.06%</b>	<b>4.23%</b>
<b>Hard Costs</b>			
Hard Costs	\$339	\$314	\$289
TDC	\$90,451,198	\$86,056,948	\$81,642,498
<b>Yield on Cost</b>	<b>3.87%</b>	<b>4.06%</b>	<b>4.28%</b>

Hard Costs Sensitivity Analysis Calculations

Development costs	Input	Total	Input	Total
Hard Costs	\$339	\$44,146,914	\$289	\$37,636,914
Green Building Cost Increase	0.0%	\$0	0.0%	\$0
Parking Costs				
Surface	\$5,000	\$0	\$5,000	\$0
Structured	\$82,650	\$11,240,400	\$82,650	\$11,240,400
Site Improvement/Prep	\$10	\$620,000	\$10	\$620,000
Open Space	\$5	\$31,000	\$5	\$31,000
Tenant Improvements				
Retail	\$100	\$1,844,500	\$100	\$1,844,500
Office	n/a	\$0	n/a	\$0
Soft Costs	25%	\$13,844,829	25%	\$12,219,329
Contingency	10%	\$5,589,731	10%	\$4,887,731
Affordable Housing In-lieu Fee		\$0		\$0
Construction Interest		\$3,882,824		\$3,882,824
<b>Total Development Cost (Excl. Land)</b>		<b>\$81,151,198</b>		<b>\$72,342,498</b>
Land		\$9,300,000		\$9,300,000
<b>Total Development Cost</b>		<b>\$90,451,198</b>		<b>\$81,642,498</b>



**Prototype** Mixed Use Residential Mid-rise

Space Inputs						
Site Size	62,000	square feet				
Site Size (non-building)	40,300					
Site Prep	100%	of site size				
Open Space	10%	of site size				
Built Square Feet (excl. parking)	130,200					
Units	136					
Parking Stalls	136					
Surface	0					
Structured	136					
Residential Space						
Units	Square Feet (net)	Rent /ft/month	Monthly Rent	Total Monthly	Total Annual	
<b>Market Rate</b>						
Studio	36	\$50	\$4.20	\$2,310	\$63,140	\$997,920
1-bedroom	74	700	\$3.85	\$2,855	\$199,430	\$2,393,160
2-bedroom	12	900	\$3.65	\$3,285	\$39,420	\$473,040
3-bedroom	0	1,200	\$3.45	\$4,140	\$0	\$0
<b>Total/Average Market Rate</b>	<b>122</b>	<b>675</b>	<b>\$3.93</b>	<b>\$2,639</b>	<b>\$322,010</b>	<b>\$3,864,120</b>
<b>Affordable</b>						
Studio	4	550		\$1,794	\$7,182	\$86,189
1-bedroom	9	700		\$1,911	\$17,199	\$206,388
2-bedroom	1	900		\$2,307	\$2,307	\$27,686
3-bedroom	0	1,200		\$2,664	\$0	\$0
<b>Total/Average Affordable</b>	<b>14</b>	<b>675</b>		<b>\$1,906</b>	<b>\$26,697</b>	<b>\$326,263</b>
<b>Total Residential</b>				<b>\$348,697</b>	<b>\$4,184,383</b>	
Commercial Space						
Units	Square Feet (net)	Rent /ft/year	Monthly Rent	Total Monthly	Total Annual	
Office	0	n/a		n/a	n/a	n/a
Retail	18,445	\$40.00	\$40.00	\$61,483	\$737,800	
Subsidized Space		\$0.00	\$0.00	\$0	\$0	
<b>Total</b>	<b>18,445</b>	<b>n/a</b>		<b>\$61,483</b>	<b>\$737,800</b>	
Parking						
Stalls	Square Feet (net)	Rent /ft	Monthly Rent	Total Monthly	Total Annual	
Residential	118					
Surface	0		\$50	\$0	\$0	
Structured	118		\$235	\$27,730	\$332,760	
Commercial	18		n/a	n/a	n/a	
Office	n/a		n/a	n/a	n/a	
Surface	n/a		n/a	n/a	n/a	
Structured	n/a		n/a	n/a	n/a	
Retail	0		\$0	\$0	\$0	
Surface	0		\$0	\$0	\$0	
Structured	18		\$0	\$0	\$0	
<b>Total</b>	<b>136</b>			<b>\$27,730</b>	<b>\$332,760</b>	
<b>Gross Annual Revenues</b>						<b>\$5,254,943</b>

**Revenues**

Annual Revenues	Input	Total	
Market Rate Residential Rental Revenues		\$3,864,120	
Affordable Housing Rental Revenues		\$326,263	
Office Revenues	n/a	n/a	
Retail Revenues		\$737,800	
Parking Revenues		\$332,760	
Gross Annual Revenues		\$5,254,943	
Less Vacancy and Credit Loss			
Residential	5.00%	(\$209,219)	
Office	n/a	n/a	
Retail	20.00%	(\$147,540)	
Parking	5.00%	(\$16,430)	
<b>Effective Gross Income</b>		<b>\$4,881,526</b>	
Less Annual Operating Expenses			
NOI	30.00%	\$1,464,458	
		<b>\$3,417,068</b>	
Development costs			
Hard Costs	Input	Total	Per Unit
Green Building Cost Increase	\$314	\$40,891,914	\$300,676
Parking Costs	0.2%	\$0	\$0
Surface	\$5,000	\$0	\$0
Structured	\$82,650	\$11,240,400	\$82,650
Site Improvement/Prep	\$10	\$620,000	\$4,539
Site Prep	\$5	\$31,000	\$228
Open Space			
Tenant Improvements	\$100	\$1,844,500	\$13,543
Retail	n/a	\$0	\$0
Office	n/a	\$0	\$0
Right-of-way/Access Road			
Soft Costs	2%	\$13,033,079	\$95,831
Contingency	10%	\$5,213,231	\$38,333
Affordable Housing In-lieu Fee		\$0	\$0
Construction Interest		\$3,882,824	\$28,550
MFE Exemption		\$0	\$0
Impact Fees Waived		\$0	\$0
<b>Total Development Cost (Excl. Land)</b>		<b>\$76,756,148</b>	<b>\$544,389</b>
Land	\$150	\$9,300,000	\$68,352
<b>Total Development Cost</b>		<b>\$86,056,148</b>	<b>\$632,772</b>

**Sensitivity Analysis**

Cap. Rate	4.50%	4.75%	5.00%
Cap. Value	\$75,934,850	\$71,938,278	\$68,341,345
Residual Land Value	(\$822,099)	(\$4,618,701)	(\$8,415,064)
RV of	\$11	\$736	\$134
Yield on Cost			
Land/rt	\$200	\$120	\$100
Land	\$12,400,000	\$9,300,000	\$4,200,000
TDC	\$89,156,948	\$86,056,948	\$82,956,948
<b>Yield on Cost</b>	<b>3.83%</b>	<b>3.97%</b>	<b>4.12%</b>
Hard Costs			
Hard Costs	\$339	\$314	\$269
TDC	\$90,451,198	\$86,056,948	\$81,662,698
<b>Yield on Cost</b>	<b>3.78%</b>	<b>3.97%</b>	<b>4.18%</b>

**Hard Costs Sensitivity Analysis Calculations**

Development costs	Input	Total	Input	Total
Hard Costs	\$339	\$44,146,914	\$269	\$37,636,914
Green Building Cost Increase	0.0%	\$0	0.0%	\$0
Parking Costs	\$5,000	\$0	\$5,000	\$0
Surface	\$82,650	\$11,240,400	\$82,650	\$11,240,400
Site Improvement/Prep	\$10	\$620,000	\$10	\$620,000
Open Space	\$5	\$31,000	\$5	\$31,000
Tenant Improvements	\$100	\$1,844,500	\$100	\$1,844,500
Retail	n/a	\$0	n/a	\$0
Office	n/a	\$0	n/a	\$0
Soft Costs	2%	\$13,844,829	2%	\$12,219,329
Contingency	10%	\$5,338,731	10%	\$4,882,731
Affordable Housing In-lieu Fee		\$0		\$0
Construction Interest		\$3,882,824		\$3,882,824
<b>Total Development Cost (Excl. Land)</b>		<b>\$61,151,198</b>		<b>\$72,362,698</b>
Land		\$9,300,000		\$9,300,000
<b>Total Development Cost</b>		<b>\$70,451,198</b>		<b>\$81,662,698</b>

Prototype Mixed-Use Residential Mid-rise

Space Inputs	42,000 square feet					
Site Size	27,900					
Site Size (non-building)	100% of site size					
Open Space	10% of site size					
Built Square Feet (excl. parking)	204,600					
Units	214					
Parking Stalls	215					
Surface	0					
Structured	215					
<b>Residential Space</b>	<b>Units</b>	<b>Square Feet (net)</b>	<b>Rent /sf/month</b>	<b>Monthly Rent</b>	<b>Total Monthly</b>	<b>Total Annual</b>
Market Rate						
Studio	48	550	\$4.20	\$2,310	\$110,880	\$1,330,560
1-Bedroom	97	700	\$3.85	\$2,495	\$241,415	\$3,136,980
2-Bedroom	16	900	\$3.65	\$3,285	\$52,560	\$630,720
3-Bedroom	0	1,200	\$3.45	\$4,140	\$0	\$0
<b>Total/Average Market Rate</b>	<b>161</b>	<b>635</b>	<b>\$3.93</b>	<b>\$2,630</b>	<b>\$424,855</b>	<b>\$5,098,260</b>
<b>Affordable - Mandatory</b>						
Studio	4	550		\$1,776	\$10,776	\$122,263
1-Bedroom	13	700		\$1,911	\$24,843	\$298,114
2-Bedroom	2	900		\$2,307	\$4,614	\$55,373
3-Bedroom	0	1,200		\$2,464	\$0	\$0
<b>Total/Average Affordable</b>	<b>21</b>	<b>675</b>		<b>\$1,916</b>	<b>\$40,231</b>	<b>\$482,772</b>
<b>Affordable - Additional</b>						
Studio	9	550		\$1,776	\$16,140	\$193,925
1-Bedroom	20	700		\$1,911	\$38,220	\$458,640
2-Bedroom	3	900		\$2,307	\$6,922	\$83,059
3-Bedroom	0	1,200		\$2,464	\$0	\$0
<b>Total/Average Affordable</b>	<b>32</b>	<b>675</b>		<b>\$1,916</b>	<b>\$61,302</b>	<b>\$735,624</b>
Total Residential						\$666,086
<b>Commercial Space</b>	<b>Units</b>	<b>Square Feet (net)</b>	<b>Rent /sf/year</b>	<b>Monthly Rent</b>	<b>Total Monthly</b>	<b>Total Annual</b>
Office	0	n/a	n/a	n/a	n/a	n/a
Retail	28,985	\$40.00		\$96,617	\$1,159,400	
Subsidized Space	0	\$20.00		\$0	\$0	
<b>Total</b>	<b>28,985</b>	<b>n/a</b>		<b>\$96,617</b>	<b>\$1,159,400</b>	
<b>Parking</b>	<b>Stalls</b>	<b>Square Feet (net)</b>	<b>Rent /sf</b>	<b>Monthly Rent</b>	<b>Total Monthly</b>	<b>Total Annual</b>
Residential	186					
Surface	0			\$50	\$0	\$0
Structured	186			\$255	\$43,710	\$524,520
Commercial	29					
Office	n/a			n/a	n/a	n/a
Surface	n/a			n/a	n/a	n/a
Structured	29			\$100	\$2,900	\$34,800
Retail	0			\$0	\$0	\$0
Surface	0			\$0	\$0	\$0
Structured	29			\$0	\$0	\$0
<b>Total</b>	<b>215</b>				<b>\$43,710</b>	<b>\$524,520</b>
<b>Gross Annual Revenues</b>						<b>\$8,000,576</b>

Revenues	Annual Revenues	Input	Total
Market Rate Residential Rental Revenues			\$5,098,260
Affordable Housing Rental Revenues			\$1,218,396
Office Revenues	n/a		\$0
Retail Revenues			\$1,159,400
Parking Revenues			\$224,520
Gross Annual Revenues			\$8,000,576
<b>Less Vacancy and Credit Loss</b>			
Residential	5.00%		(\$315,833)
Office	n/a		\$0
Retail	20.00%		(\$231,980)
Parking	5.00%		(\$86,294)
<b>Effective Gross Income</b>			<b>\$7,426,637</b>
<b>Less Annual Operating Expenses NOI</b>			<b>\$30,005</b>
			<b>\$5,198,444</b>
<b>Development Costs</b>	<b>Input</b>	<b>Total</b>	<b>Per Unit</b>
Hard Costs	\$314	\$64,258,722	\$300.274
Green Building Cost Increase	0.00%	\$0	\$0
Parking Costs			
Surface	\$5,000	\$0	\$0
Structured	\$82,650	\$17,769,750	\$83.036
Site Improvement/Prep			
Site Prep	\$10	\$620,000	\$2,897
Open Space	\$5	\$31,000	\$145
Tenant Improvements			
Retail	\$100	\$2,898,500	\$13,544
Office	n/a	\$0	\$0
Riamp-of-walk/Access Road		\$0	\$0
Soft Costs	2.0%	\$20,507,118	\$95,628
Contingency	1.0%	\$8,202,847	\$38.331
Affordable Housing In-lieu Fee	\$28.07	\$0	\$0
Streams Restoration		\$0	\$0
Earth Improvements		\$0	\$0
Grand Connection Improvements		\$0	\$0
Construction Interest		\$6,089,404	\$28.455
MTE Exemption		\$0	\$0
Impact Fees/Water		\$0	\$0
<b>Total Development Cost (Excl. Land)</b>		<b>\$120,377,341</b>	<b>\$562.411</b>
Land	\$150	\$9,300,000	\$43.458
<b>Total Development Cost</b>		<b>\$129,477,341</b>	<b>\$595.949</b>

Sensitivity Analysis	Cap. Rate	4.00%	4.75%	5.00%
Cap. Value		\$115,525,448	\$109,445,180	\$103,972,921
Residual Land Value (RLV)		(\$4,651,874)	(\$10,932,162)	(\$16,404,611)
RLV/sf		(\$39)	(\$174)	(\$265)
<b>Yield on Cost</b>				
Land/Price		\$200	\$150	\$100
Land/		\$12,400,000	\$9,300,000	\$6,200,000
TDC		\$132,777,341	\$129,477,341	\$126,577,341
<b>Yield on Cost</b>		<b>3.92%</b>	<b>4.01%</b>	<b>4.11%</b>
<b>Hard Costs</b>				
Hard Costs		\$39	\$314	\$389
TDC		\$136,582,591	\$129,477,341	\$122,772,091
<b>Yield on Cost</b>		<b>3.81%</b>	<b>4.01%</b>	<b>4.23%</b>

Hard Costs Sensitivity Analysis

Development Costs	Input	Total	Input	Total
Hard Costs	\$339	\$69,373,722	\$389	\$59,143,722
Green Building Cost Increase	0.0%	\$0	0.0%	\$0
Parking Costs				
Surface	\$5,000	\$0	\$5,000	\$0
Structured	####	\$17,769,750	####	\$17,769,750
Site Improvement/Prep				
Site Prep	\$10	\$620,000	\$10	\$620,000
Open Space	\$5	\$31,000	\$5	\$31,000
Tenant Improvements				
Retail	\$100	\$2,898,500	\$100	\$2,898,500
Office	n/a	\$0	n/a	\$0
Soft Costs	2.0%	\$21,785,648	2.0%	\$19,228,348
Contingency	1.0%	\$8,714,347	1.0%	\$7,491,347
Affordable Housing In-lieu Fee		\$0		\$0
Construction Interest		\$6,089,404		\$6,089,404
<b>Total Development Cost (Excl. Land)</b>		<b>\$127,282,091</b>		<b>\$113,422,091</b>
Land		\$9,300,000		\$9,300,000
<b>Total Development Cost</b>		<b>\$136,582,091</b>		<b>\$122,722,091</b>

<b>Legend</b>
Fixed Area (architect controls)
CFR Assemblies
Calculated (do not change)

**Baseline**

	Prototype 1	Prototype 2	Prototype 3	Prototype 4	Prototype 5	Notes
	Urban Form	Mixed Use Residential	Mixed Use High Rise	Mixed Use Office Mid Rise	Mixed Use Office High Rise	
Building Type	36,200	41,700	41,700	41,700	41,700	50,700 square feet
Building Footprint	100	100	100	100	100	1/4 of the site
Allowance for open space and access	100	100	100	100	100	1/4 of the site
Total Site Coverage (podium)	100,000	145,000	145,000	145,000	145,000	square feet
Site Size	730,000	1,000,000	1,000,000	1,000,000	1,000,000	square feet
Built Square Feet (total parking)	1,000,475	1,246,200	1,246,200	1,246,200	1,246,200	square feet
Built Square Feet (w/ parking)	1,000,475	1,246,200	1,246,200	1,246,200	1,246,200	square feet
Building Efficiency	0.81	0.81	0.81	0.81	0.81	religions square feet
Net Floor Area	124,750	110,475	110,475	110,475	110,475	square feet
Residential	593,513	92,225	517,650	0	0	square feet
Commercial	31,238	18,445	43,138	110,475	540,788	square feet
Office	0	0	0	92,225	517,650	square feet
Retail	31,238	18,445	43,138	18,445	43,138	square feet
Roor Area Ratio (FAR)	16.9	21.0	16.9	21.0	16.9	square feet
Target Maximum FAR	16.9	21.0	16.9	21.0	16.9	square feet
Ground Floor Height	15	15	15	15	15	feet
Other Floor Height	12	12	12	12	12	feet
Assumed Height	26.4	26.4	26.4	26.4	26.4	feet
Maximum Height	26.4	26.4	26.4	26.4	26.4	feet
Above Grade Floor Count	20	20	20	20	20	rooms
Residential	11	11	11	0	0	rooms
Commercial	1	1	1	1	1	rooms
Office	1	1	1	1	1	rooms
Retail	1	1	1	1	1	rooms
Parking (Below Grade)	8	3	5	4	7	rooms
<b>Unit Configuration</b>						
<b>Total Units</b>	<b>879</b>	<b>136</b>	<b>746</b>	<b>n/a</b>	<b>n/a</b>	n/a units
Studio	304	304	304	n/a	n/a	of total units
1-Bedroom	606	606	606	n/a	n/a	of total units
2-Bedroom	106	106	106	n/a	n/a	of total units
3-Bedroom	106	106	106	n/a	n/a	of total units
<b>Average Unit Size (gross)</b>	<b>794</b>	<b>794</b>	<b>794</b>	<b>n/a</b>	<b>n/a</b>	n/a square feet
Studio	447	447	447	n/a	n/a	square feet
1-Bedroom	824	824	824	n/a	n/a	square feet
2-Bedroom	1,029	1,029	1,029	n/a	n/a	square feet
3-Bedroom	1,412	1,412	1,412	n/a	n/a	square feet
<b>Average Unit Size (net)</b>	<b>675</b>	<b>675</b>	<b>675</b>	<b>n/a</b>	<b>n/a</b>	n/a square feet
Studio	350	350	350	n/a	n/a	square feet
1-Bedroom	300	300	300	n/a	n/a	square feet
2-Bedroom	300	300	300	n/a	n/a	square feet
3-Bedroom	1,200	1,200	1,200	n/a	n/a	square feet
<b>Parking</b>						
Parking Type	Structured	Structured	Structured	Structured	Structured	construction type
<b>Requirements</b>						
Residential	11.0	0.3	0.3	n/a	n/a	per unit
Retail	1.0	1.0	1.0	1.0	1.0	per 1,000 of
Office	n/a	n/a	n/a	2.0	2.0	per 1,000 of
<b>Parking Stalls</b>	<b>879</b>	<b>136</b>	<b>747</b>	<b>202</b>	<b>1,078</b>	stalls
Residential	848	118	724	n/a	n/a	stalls
Commercial	31	18	43	202	1,078	stalls
Retail	n/a	n/a	n/a	18	43	stalls
Office	n/a	n/a	n/a	184	1,035	stalls
Surface	0	0	0	0	0	stalls
Structured	879	136	747	202	1,078	stalls
Parking Stall Size (gross)	300	300	300	300	300	square feet
Surface	300	300	300	300	300	square feet
Structured	300	300	300	300	300	square feet
Parking Square Feet (Gross structured)	285,675	44,200	249,275	65,650	300,300	square feet

**Base Scenario**

	Prototype 1	Prototype 2	Prototype 3	Prototype 4	Prototype 5	Notes
	Urban Form	Mixed Use Residential	Mixed Use High Rise	Mixed Use Office Mid Rise	Mixed Use Office High Rise	
Building Type	36,200	41,700	41,700	41,700	41,700	50,700 square feet
Building Footprint	100	100	100	100	100	1/4 of the site
Allowance for open space and access	100	100	100	100	100	1/4 of the site
Total Site Coverage (podium)	100,000	145,000	145,000	145,000	145,000	square feet
Site Size	730,000	1,000,000	1,000,000	1,000,000	1,000,000	square feet
Built Square Feet (total parking)	1,000,475	1,246,200	1,246,200	1,246,200	1,246,200	square feet
Built Square Feet (w/ parking)	1,000,475	1,246,200	1,246,200	1,246,200	1,246,200	square feet
Building Efficiency	0.81	0.81	0.81	0.81	0.81	religions square feet
Net Floor Area	124,750	110,475	110,475	110,475	110,475	square feet
Residential	593,513	92,225	517,650	0	0	square feet
Commercial	31,238	18,445	43,138	110,475	540,788	square feet
Office	0	0	0	92,225	517,650	square feet
Retail	31,238	18,445	43,138	18,445	43,138	square feet
Roor Area Ratio (FAR)	16.9	21.0	16.9	21.0	16.9	square feet
Target Maximum FAR	16.9	21.0	16.9	21.0	16.9	square feet
Ground Floor Height	15	15	15	15	15	feet
Other Floor Height	12	12	12	12	12	feet
Assumed Height	26.4	26.4	26.4	26.4	26.4	feet
Maximum Height	26.4	26.4	26.4	26.4	26.4	feet
Above Grade Floor Count	20	20	20	20	20	rooms
Residential	11	11	11	0	0	rooms
Commercial	1	1	1	1	1	rooms
Office	1	1	1	1	1	rooms
Retail	1	1	1	1	1	rooms
Parking (Below Grade)	8	3	5	4	7	rooms
<b>Unit Configuration</b>						
<b>Total Units</b>	<b>879</b>	<b>136</b>	<b>746</b>	<b>n/a</b>	<b>n/a</b>	n/a units
Studio	304	304	304	n/a	n/a	of total units
1-Bedroom	606	606	606	n/a	n/a	of total units
2-Bedroom	106	106	106	n/a	n/a	of total units
3-Bedroom	106	106	106	n/a	n/a	of total units
<b>Average Unit Size (gross)</b>	<b>794</b>	<b>794</b>	<b>794</b>	<b>n/a</b>	<b>n/a</b>	n/a square feet
Studio	447	447	447	n/a	n/a	square feet
1-Bedroom	824	824	824	n/a	n/a	square feet
2-Bedroom	1,029	1,029	1,029	n/a	n/a	square feet
3-Bedroom	1,412	1,412	1,412	n/a	n/a	square feet
<b>Average Unit Size (net)</b>	<b>675</b>	<b>675</b>	<b>675</b>	<b>n/a</b>	<b>n/a</b>	n/a square feet
Studio	350	350	350	n/a	n/a	square feet
1-Bedroom	300	300	300	n/a	n/a	square feet
2-Bedroom	300	300	300	n/a	n/a	square feet
3-Bedroom	1,200	1,200	1,200	n/a	n/a	square feet
<b>Parking</b>						
Parking Type	Structured	Structured	Structured	Structured	Structured	construction type
<b>Requirements</b>						
Residential	11.0	0.3	0.3	n/a	n/a	per unit
Retail	1.0	1.0	1.0	1.0	1.0	per 1,000 of
Office	n/a	n/a	n/a	2.0	2.0	per 1,000 of
<b>Parking Stalls</b>	<b>879</b>	<b>136</b>	<b>747</b>	<b>202</b>	<b>1,078</b>	stalls
Residential	848	118	724	n/a	n/a	stalls
Commercial	31	18	43	202	1,078	stalls
Retail	n/a	n/a	n/a	18	43	stalls
Office	n/a	n/a	n/a	184	1,035	stalls
Surface	0	0	0	0	0	stalls
Structured	879	136	747	202	1,078	stalls
Parking Stall Size (gross)	300	300	300	300	300	square feet
Surface	300	300	300	300	300	square feet
Structured	300	300	300	300	300	square feet
Parking Square Feet (Gross structured)	285,675	44,200	249,275	65,650	300,300	square feet

**Max Scenario**

	Prototype 1	Prototype 2	Prototype 3	Prototype 4	Prototype 5	Notes
	Urban Form	Mixed Use Residential	Mixed Use High Rise	Mixed Use Office Mid Rise	Mixed Use Office High Rise	
Building Type	36,200	34,100	50,700	34,100	34,100	50,700 square feet
Building Footprint	100	100	100	100	100	1/4 of the site
Allowance for open space and access	100	100	100	100	100	1/4 of the site
Total Site Coverage (podium)	100,000	100,000	145,000	100,000	100,000	square feet
Site Size	730,000	1,000,000	1,000,000	1,000,000	1,000,000	square feet
Built Square Feet (total parking)	1,339,750	204,400	1,015,000	204,400	1,015,000	square feet
Built Square Feet (w/ parking)	1,339,750	204,400	1,015,000	204,400	1,015,000	square feet
Building Efficiency	0.81	0.81	0.81	0.81	0.81	religions square feet
Net Floor Area	113,398	117,910	862,700	173,910	862,700	square feet
Residential	124,550	144,925	819,413	0	0	square feet
Commercial	31,238	28,985	43,138	173,910	862,711	square feet
Office	0	0	0	144,925	819,413	square feet
Retail	31,238	28,985	43,138	28,985	43,138	square feet
Roor Area Ratio (FAR)	15.5	21.0	16.9	21.0	15.5	square feet
Target Maximum FAR	15.5	21.0	16.9	21.0	15.5	square feet
Ground Floor Height	15	15	15	15	15	feet
Other Floor Height	12	12	12	12	12	feet
Assumed Height	26.4	26.4	26.4	26.4	26.4	feet
Maximum Height	26.4	26.4	26.4	26.4	26.4	feet
Above Grade Floor Count	20	20	20	20	20	rooms
Residential	11	11	11	0	0	rooms
Commercial	1	1	1	1	1	rooms
Office	1	1	1	1	1	rooms
Retail	1	1	1	1	1	rooms
Parking (Below Grade)	11	3	5	4	7	rooms
<b>Unit Configuration</b>						
<b>Total Units</b>	<b>1,444</b>	<b>214</b>	<b>1,214</b>	<b>n/a</b>	<b>n/a</b>	n/a units
Studio	304	304	304	n/a	n/a	of total units
1-Bedroom	606	606	606	n/a	n/a	of total units
2-Bedroom	106	106	106	n/a	n/a	of total units
3-Bedroom	106	106	106	n/a	n/a	of total units
<b>Average Unit Size (gross)</b>	<b>794</b>	<b>794</b>	<b>794</b>	<b>n/a</b>	<b>n/a</b>	n/a square feet
Studio	447	447	447	n/a	n/a	square feet
1-Bedroom	824	824	824	n/a	n/a	square feet
2-Bedroom	1,029	1,029	1,029	n/a	n/a	square feet
3-Bedroom	1,412	1,412	1,412	n/a	n/a	square feet
<b>Average Unit Size (net)</b>	<b>675</b>	<b>675</b>	<b>675</b>	<b>n/a</b>	<b>n/a</b>	n/a square feet
Studio	350	350	350	n/a	n/a	square feet
1-Bedroom	300	300	300	n/a	n/a	square feet
2-Bedroom	300	300	300	n/a	n/a	square feet
3-Bedroom	1,200	1,200	1,200	n/a	n/a	square feet
<b>Parking</b>						
Parking Type	Structured	Structured	Structured	Structured	Structured	construction type
<b>Requirements</b>						
Residential	11.0	0.3	0.3	n/a	n/a	per unit
Retail	1.0	1.0	1.0	1.0	1.0	per 1,000 of
Office	n/a	n/a	n/a			

**Legend**

- Blue: Input controls
- Green: CAI Assumptions
- Yellow: Calculated (do not change)

Inputs	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	Mixed-Use Office Mid-rise	Medical Office High-rise	Notes	Sources
<b>Market Rate Rents</b>							
Studio	\$4.50	\$4.20	\$4.50	n/a	n/a	/sf/month	CoStar/Comps
1-Bedroom	\$4.20	\$3.85	\$4.20	n/a	n/a	/sf/month	CoStar/Comps
2-Bedroom	\$3.85	\$3.65	\$3.85	n/a	n/a	/sf/month	CoStar/Comps
3-Bedroom	\$3.65	\$3.65	\$3.65	n/a	n/a	/sf/month	CoStar/Comps
<b>Affordable Rents - Mandatory</b>							
	<b>AMI Level</b>	<b>80%</b>					
Studio	\$1,796	\$1,796	\$1,796	n/a	n/a	/month	ARCH
1-Bedroom	\$1,911	\$1,911	\$1,911	n/a	n/a	/month	ARCH
2-Bedroom	\$2,307	\$2,307	\$2,307	n/a	n/a	/month	ARCH
3-Bedroom	\$2,664	\$2,664	\$2,664	n/a	n/a	/month	ARCH
<b>Affordable Rents - Additional</b>							
	<b>AMI Level</b>	<b>80%</b>					
Studio	\$1,796	\$1,796	\$1,796	n/a	n/a	/month	ARCH
1-Bedroom	\$1,911	\$1,911	\$1,911	n/a	n/a	/month	ARCH
2-Bedroom	\$2,307	\$2,307	\$2,307	n/a	n/a	/month	ARCH
3-Bedroom	\$2,664	\$2,664	\$2,664	n/a	n/a	/month	ARCH
<b>Commercial Rents (Market)</b>							
Office	n/a	n/a	n/a	\$48.00	\$45.00	/sf/year (gross)	CoStar
Retail	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	/sf/year (NNN)	CoStar
<b>Commercial Rents (Subsidized)</b>							
Office	n/a	n/a	n/a	n/a	n/a		
Retail	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00		Placeholder
<b>Parking Rents</b>							
<b>Residential</b>							
Surface	\$50.00	\$50.00	\$50.00	n/a	n/a	/stall/month	Assumption
Structured	\$235.00	\$235.00	\$235.00	n/a	n/a	/stall/month	Assumption
<b>Commercial</b>							
<b>Office</b>							
Surface	n/a	n/a	n/a	\$50.00	\$50.00	/stall/month	Assumption
Structured	n/a	n/a	n/a	\$200.00	\$200.00	/stall/month	Assumption
<b>Retail</b>							
Surface	\$0	\$0	\$0	\$0	\$0	/stall/month	Assumption
Structured	\$0	\$0	\$0	\$0	\$0	/stall/month	Assumption
<b>Other</b>							
<b>Credit and Vacancy Loss</b>							
Residential	5%	5%	5%	n/a	n/a		CoStar
Office	n/a	n/a	n/a	10%	10%		Assumption
Retail	20%	20%	20%	20%	20%		Assumption
Operating Expenses	30%	30%	30%	35%	35%	of effective gross income	Assumption
<b>Financia</b>							
Construction Timeline	30	30	30	30	30	months	Assumption
Interest Rate	7.50%	7.50%	7.50%	7.50%	7.50%		Assumption
Loan-to-Cost	55%	55%	55%	55%	55%		Assumption
<b>Construction Costs</b>							
Hard Costs	\$466	\$314	\$468	\$340	\$440	per sf	Rider, Levett, & Bucinall
Parking Costs (surface)	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	per stall	Assumption
Parking Costs (structured)	\$99,180	\$82,650	\$82,650	\$82,650	\$99,180	per stall	Assumption
Soft Costs	25%	25%	25%	25%	25%	of hard costs	Assumption
Contingency	10%	10%	10%	5%	5%	of hard costs	Assumption
<b>Tenant Improvements</b>							
Office	n/a	n/a	n/a	\$100	\$100	per net sf	Assumption
Retail	\$100	\$100	\$100	\$100	\$100	per net sf	Assumption
Site Prep Site Coverage	100%	100%	100%	100%	100%	of site size	Assumption
Site Prep	\$10	\$10	\$10	\$10	\$10	per sf	Assumption
Open Space Development	\$5	\$5	\$5	\$5	\$5	per sf	Assumption
Land Prices	\$300	\$150	\$240	\$150	\$240		Assumption
Roadway	\$25	\$25	\$25	\$25	\$25	per sf	Assumption
Sidewalk	\$9	\$9	\$9	\$9	\$9	per sf	Forbes
Impact Fees	\$1,466	\$3,009	\$1,466	\$9,09	\$25,88	Per unit/ber GFA	City of Bellevue (H/tbz)/E
Property Tax Rate	0.710%	0.710%	0.710%	0.710%	0.710%		City of Bellevue (H/tbz)/E
Annual Property Tax Rate Increase	1.000%	1.000%	1.000%	1.000%	1.000%		Assumption
<b>Capitalization Rates</b>							
Cap Rate	4.75%	4.75%	4.75%	7.00%	7.00%		CBRE

Baseline

Unit Mix (%)	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	Mixed-Use Office Mid-rise	Medical Office High-rise
Studio	30%	30%	30%	n/a	n/a
1-Bedroom	60%	60%	60%	n/a	n/a
2-Bedroom	10%	10%	10%	n/a	n/a
3-Bedroom	0%	0%	0%	n/a	n/a

Unit Mix (Count)	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	Mixed-Use Office Mid-rise	Medical Office High-rise
<b>Market Rate</b>					
Studio		40			
1-Bedroom		83			
2-Bedroom		13			
3-Bedroom		0			
<b>Total Units</b>		<b>136</b>			
Check		136			
<b>Affordable</b>					
Studio		0			
1-Bedroom		0			
2-Bedroom		0			
3-Bedroom		0			
<b>Total Units</b>		<b>0</b>			
Check		0			
<b>Total Units</b>		<b>136</b>			
Check		136			

Scenario

Base

Unit Mix (%)	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	Mixed-Use Office Mid-rise	Medical Office High-rise
Studio	30%	30%	30%	n/a	n/a
1-Bedroom	60%	60%	60%	n/a	n/a
2-Bedroom	10%	10%	10%	n/a	n/a
3-Bedroom	0%	0%	0%	n/a	n/a

Unit Mix (Count)	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	Mixed-Use Office Mid-rise	Medical Office High-rise
<b>Market Rate</b>					
Studio		36			
1-Bedroom		74			
2-Bedroom		12			
3-Bedroom		0			
<b>Total Units</b>		<b>122</b>			
Check		122			
<b>Affordable</b>					
Studio		4			
1-Bedroom		9			
2-Bedroom		1			
3-Bedroom		0			
<b>Total Units</b>		<b>14</b>			
Check		14			
<b>Total Units</b>		<b>136</b>			
Check		136			

Max

Unit Mix (%)	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	Mixed-Use Office Mid-rise	Medical Office High-rise
Studio	30%	30%	30%	n/a	n/a
1-Bedroom	60%	60%	60%	n/a	n/a
2-Bedroom	10%	10%	10%	n/a	n/a
3-Bedroom	0%	0%	0%	n/a	n/a

Unit Mix (Count)	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	Mixed-Use Office Mid-rise	Medical Office High-rise
<b>Market Rate</b>					
Studio		48			
1-Bedroom		97			
2-Bedroom		16			
3-Bedroom		0			
<b>Total Units</b>		<b>161</b>			
Check		161			
<b>Affordable</b>					
Studio		6			
1-Bedroom		13			
2-Bedroom		2			
3-Bedroom		0			
<b>Total Units</b>		<b>21</b>			
Check		21			
<b>Affordable</b>					
Studio		9			
1-Bedroom		20			
2-Bedroom		3			
3-Bedroom		0			
<b>Total Units</b>		<b>32</b>			
Check		32			
<b>Total Units</b>		<b>214</b>			
Check		214			



**HOUSEHOLD INCOME LIMITS**--determined by household size  
 ALL LAND USE & MFTE PROJECTS

Percentage of AMI	1 person	2 persons	3 persons	4 persons	5 persons	6 persons	7 persons	8 person
30%	\$ 30,954	\$ 35,376	\$ 39,798	\$ 44,220	\$ 47,758	\$ 51,295	\$ 54,833	\$ 58,370
35%	\$ 36,113	\$ 41,272	\$ 46,431	\$ 51,590	\$ 55,717	\$ 59,844	\$ 63,972	\$ 68,099
40%	\$ 41,272	\$ 47,168	\$ 53,064	\$ 58,960	\$ 63,677	\$ 68,394	\$ 73,110	\$ 77,827
45%	\$ 46,431	\$ 53,064	\$ 59,697	\$ 66,330	\$ 71,636	\$ 76,943	\$ 82,249	\$ 87,556
50%	\$ 51,590	\$ 58,960	\$ 66,330	\$ 73,700	\$ 79,596	\$ 85,492	\$ 91,388	\$ 97,284
55%	\$ 56,749	\$ 64,856	\$ 72,963	\$ 81,070	\$ 87,556	\$ 94,041	\$ 100,527	\$ 107,012
60%	\$ 61,908	\$ 70,752	\$ 79,596	\$ 88,440	\$ 95,515	\$ 102,590	\$ 109,666	\$ 116,741
65%	\$ 67,067	\$ 76,648	\$ 86,229	\$ 95,810	\$ 103,475	\$ 111,140	\$ 118,804	\$ 126,469
70%	\$ 72,226	\$ 82,544	\$ 92,862	\$ 103,180	\$ 111,434	\$ 119,689	\$ 127,943	\$ 136,198
75%	\$ 77,385	\$ 88,440	\$ 99,495	\$ 110,550	\$ 119,394	\$ 128,238	\$ 137,082	\$ 145,926
80%	\$ 82,544	\$ 94,336	\$ 106,128	\$ 117,920	\$ 127,354	\$ 136,787	\$ 146,221	\$ 155,654
85%	\$ 87,703	\$ 100,232	\$ 112,761	\$ 125,290	\$ 135,313	\$ 145,336	\$ 155,360	\$ 165,383
90%	\$ 92,862	\$ 106,128	\$ 119,394	\$ 132,660	\$ 143,273	\$ 153,886	\$ 164,498	\$ 175,111
95%	\$ 98,021	\$ 112,024	\$ 126,027	\$ 140,030	\$ 151,232	\$ 162,435	\$ 173,637	\$ 184,840
100%	\$ 103,180	\$ 117,920	\$ 132,660	\$ 147,400	\$ 159,192	\$ 170,984	\$ 182,776	\$ 194,568
105%	\$ 108,339	\$ 123,816	\$ 139,293	\$ 154,770	\$ 167,152	\$ 179,533	\$ 191,915	\$ 204,296
110%	\$ 113,498	\$ 129,712	\$ 145,926	\$ 162,140	\$ 175,111	\$ 188,082	\$ 201,054	\$ 214,025
120%	\$ 123,816	\$ 141,504	\$ 159,192	\$ 176,880	\$ 191,030	\$ 205,181	\$ 219,331	\$ 233,482

30%	
1 person	30954
2 persons	35376
3 persons	39798
4 persons	44220
5 persons	47757.6
6 persons	51295.2
7 persons	54832.8
8 person	58370.4

1-person	2-person	3-person	4-person	5-person	6-person	7-person	8-person
0.7	0.8	0.9	1	1.08	1.16	1.24	1.32

**RENT LIMITS**--determined by bedrooms  
 LAND USE & MFTE PROJECTS EXECUTED BEFORE MAY 1, 2019

Percentage of AMI	Studio	1-Bedroom	2-Bedroom	3-Bedroom	4-Bedroom
30%	\$ 774	\$ 884	\$ 995	\$ 1,106	\$ 1,194
35%	\$ 903	\$ 1,032	\$ 1,161	\$ 1,290	\$ 1,393
40%	\$ 1,032	\$ 1,179	\$ 1,327	\$ 1,474	\$ 1,592
45%	\$ 1,161	\$ 1,327	\$ 1,492	\$ 1,658	\$ 1,791
50%	\$ 1,290	\$ 1,474	\$ 1,658	\$ 1,843	\$ 1,990
55%	\$ 1,419	\$ 1,621	\$ 1,824	\$ 2,027	\$ 2,189
60%	\$ 1,548	\$ 1,769	\$ 1,990	\$ 2,211	\$ 2,388
65%	\$ 1,677	\$ 1,916	\$ 2,156	\$ 2,395	\$ 2,587
70%	\$ 1,806	\$ 2,064	\$ 2,322	\$ 2,580	\$ 2,786
75%	\$ 1,935	\$ 2,211	\$ 2,487	\$ 2,764	\$ 2,985
80%	\$ 2,064	\$ 2,358	\$ 2,653	\$ 2,948	\$ 3,184
85%	\$ 2,193	\$ 2,506	\$ 2,819	\$ 3,132	\$ 3,383
90%	\$ 2,322	\$ 2,653	\$ 2,985	\$ 3,317	\$ 3,582
95%	\$ 2,451	\$ 2,801	\$ 3,151	\$ 3,501	\$ 3,781
100%	\$ 2,580	\$ 2,948	\$ 3,317	\$ 3,685	\$ 3,980
105%	\$ 2,708	\$ 3,095	\$ 3,482	\$ 3,869	\$ 4,179
110%	\$ 2,837	\$ 3,243	\$ 3,648	\$ 4,054	\$ 4,378
120%	\$ 3,095	\$ 3,538	\$ 3,980	\$ 4,422	\$ 4,776

**RENT LIMITS**--determined by bedrooms  
 LAND USE & MFTE PROJECTS EXECUTED AFTER MAY 1, 2019

Percentage of AMI	Studio	1-Bedroom	2-Bedroom	3-Bedroom	4-Bedroom
30%	\$ 774	\$ 829	\$ 995	\$ 1,150	\$ 1,282
35%	\$ 903	\$ 967	\$ 1,161	\$ 1,341	\$ 1,496
40%	\$ 1,032	\$ 1,106	\$ 1,327	\$ 1,533	\$ 1,710
45%	\$ 1,161	\$ 1,244	\$ 1,492	\$ 1,725	\$ 1,924
50%	\$ 1,290	\$ 1,382	\$ 1,658	\$ 1,916	\$ 2,137
55%	\$ 1,419	\$ 1,520	\$ 1,824	\$ 2,108	\$ 2,351
60%	\$ 1,548	\$ 1,658	\$ 1,990	\$ 2,299	\$ 2,565
65%	\$ 1,677	\$ 1,796	\$ 2,156	\$ 2,491	\$ 2,778
70%	\$ 1,806	\$ 1,935	\$ 2,322	\$ 2,683	\$ 2,992
75%	\$ 1,935	\$ 2,073	\$ 2,487	\$ 2,874	\$ 3,206
80%	\$ 2,064	\$ 2,211	\$ 2,653	\$ 3,066	\$ 3,420
85%	\$ 2,193	\$ 2,349	\$ 2,819	\$ 3,258	\$ 3,633
90%	\$ 2,322	\$ 2,487	\$ 2,985	\$ 3,449	\$ 3,847
95%	\$ 2,451	\$ 2,626	\$ 3,151	\$ 3,641	\$ 4,061
100%	\$ 2,580	\$ 2,764	\$ 3,317	\$ 3,832	\$ 4,275
105%	\$ 2,708	\$ 2,902	\$ 3,482	\$ 4,024	\$ 4,488
110%	\$ 2,837	\$ 3,040	\$ 3,648	\$ 4,216	\$ 4,702
120%	\$ 3,095	\$ 3,317	\$ 3,980	\$ 4,599	\$ 5,130
150%	\$ 3,869	\$ 4,146	\$ 4,975	\$ 5,749	\$ 6,412
200%	\$ 5,159	\$ 5,528	\$ 6,633	\$ 7,665	\$ 8,549
250%	\$ 6,449	\$ 6,909	\$ 8,291	\$ 9,581	\$ 10,687

Older covenants use the same occupancy multipliers to adjust income and rent limits, shown in gray, above. Covenants executed after 5/1/19 use different multipliers for income and rent limits; new rent limit multipliers (in blue to the right) match those used by other programs, e.g. WSHEC.

1-person	1.5-person	3-person	4.5-person	6-person
0.7	0.75	0.9	1.04	1.16

**ALLOWANCES**  
 ALL LAND USE & MFTE PROJECTS

Column1	Studio	1-Bedroom	2-Bedroom	3-Bedroom	4-Bedroom
Elect & Gas	\$ 64	\$ 96	\$ 128	\$ 160	\$ 191
W/S/G	\$ 90	\$ 90	\$ 104	\$ 128	\$ 151
Renter's insurance	\$ 15	\$ 15	\$ 15	\$ 15	\$ 15
Sewer capacity	Actual	Actual	Actual	Actual	Actual
Pest control	Actual	Actual	Actual	Actual	Actual
Other*	Actual	Actual	Actual	Actual	Actual
Energy Base Year 1991	\$ 20	\$ 30	\$ 40	\$ 50	\$ 60
W/S/G Base Year 2019	\$ 70	\$ 70	\$ 81	\$ 100	\$ 118
Insurance Base Year 2019	\$ 12	\$ 12	\$ 12	\$ 12	\$ 12
KCHA energy	\$ 57	\$ 57	\$ 73	\$ 90	\$ 115

	Base Year	Current	
HALF2, 1990	129,400	Dec-23 412,902	Elect & Gas CPI (Housing, A)
Dec-18	321,618	Dec-23 412,902	
Annual, 2018	271,089	Annual 2023 340,845	Insurance CPI (All Item)

If landlord separates garbage from W/S, garbage value is \$15.

For comparison:

Column1	Studio	1-Bedroom	2-Bedroom	3-Bedroom	4-Bedroom
Elect & Gas	\$ 53	\$ 80	\$ 106	\$ 133	\$ 159
Energy Base Year 1991	\$ 20	\$ 30	\$ 40	\$ 50	\$ 60

Elect & Gas CPI (Household Energy, Annual, All Urban Consumers, No Base Year (1990) = 97.6  
 Current Year (2021) = 258.674

	% of Project Costs											
	New Private Development				None	Urban Core	Mixed-Use Residential	Mixed-Use Office	Mid-rise	High-rise	Medical Office	High-rise
	Office		Multifamily									
	Low	High	Low	High								
LEED v4 Certified	-1.00%	0.50%	-0.80%	0.60%	None	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
LEED v4 Silver	0.00%	0.50%	0.00%	0.60%	LEED v4 Certified	0.60%	0.60%	0.50%	0.60%	0.60%	0.50%	0.50%
LEED v4 Gold	0.50%	2.00%	0.40%	2.40%	LEED v4 Silver	0.60%	0.60%	0.50%	0.60%	0.60%	0.60%	0.50%
LEED v4 Platinum	1.50%	5.00%	1.20%	6.00%	LEED v4 Gold	2.40%	2.40%	2.00%	2.40%	2.40%	2.40%	2.00%
Net-Zero Energy	-2.00%	8.00%	-1.60%	9.60%	LEED v4 Platinum	6.00%	6.00%	5.00%	6.00%	6.00%	6.00%	5.00%

Source: <https://media.alexandriava.gov/docs-archives/planning/info/gbtfwsp/leedanalysisrecommendationsrevised.pdf>  
Source Date: 2019

General Green Building	Project Cost Increase			
	Low Range		High Range	
	Low	High	Low	High
	0%	5%	10%	12%



<b>Prototype</b>	Mixed-Use Residential Mid-rise
<b>Right-of-Way Requirement</b>	No
<b>Site Size</b>	62,000
<b>Assumption</b>	Square parcel/site
<b>Length of sides</b>	249

**Righ tof Way Calculations**

<b>Assumption</b>	Full length of the site.
Road Length	0
Right-of-way width	34 feet
Road	24 feet
Sidewalk	10 feet
<b>Total right-of-way area</b>	<b>0 square feet</b>
Road	0 square feet
Sidewalk	0 square feet
Percent of Site	0%
<b>Total Costs</b>	<b>\$0</b>
Road	\$0
Sidewalk	\$0

	Prototype 1	Prototype 2	Prototype 3	Prototype 4	Prototype 5
	Urban Core	Mixed-Use Residential Mid-rise	Mixed-use High-rise	Mixed-Use Office Mid-rise	Medical Office High-rise
<b>Baseline</b>					
GFA	735,000	130,200	659,750	130,200	659,750
Units	879	136	766	n/a	n/a
Impact Fees	\$1,288,614	\$409,224	\$1,122,956	\$1,183,518	\$17,074,330
<b>Base Scenario</b>					
GFA	735,000	130,200	659,750	130,200	659,750
Units	879	136	766	n/a	n/a
Impact Fees	\$1,288,614	\$409,224	\$1,122,956	\$1,183,518	\$17,074,330
<b>Max Scenario</b>					
GFA	1,359,750	204,600	1,015,000	204,600	1,015,000
Units	1,666	214	1,214	n/a	n/a
Impact Fees	\$2,442,356	\$643,926	\$1,779,724	\$1,859,814	\$26,268,200

<b>Mixed-Use Residential Mid-rise</b>	
<b>Baseline</b>	
Residential Revenues	4,305,480
Residential Vacancies	(\$215,274)
Residential EGI	\$4,090,206
Operating Expenses	30%
Residential NOI	\$2,863,144
Cap Rate*	5.25%
Residential Improvement Proxy	\$54,536,080
Property Tax Rate	0.710%
<b>Annual Property Tax Due</b>	<b>\$387,206</b>
<b>Base Scenario</b>	
Residential Revenues	4,184,383
Residential Vacancies	(\$209,219)
Residential EGI	\$3,975,164
Operating Expenses	30%
Residential NOI	\$2,782,615
Cap Rate*	5.25%
Residential Improvement Proxy	\$53,002,187
Property Tax Rate	0.710%
<b>Annual Property Tax Due</b>	<b>\$376,316</b>
<b>Max Scenario</b>	
Residential Revenues	6,316,656
Residential Vacancies	(\$315,833)
Residential EGI	\$6,000,823
Operating Expenses	30%
Residential NOI	\$4,200,576
Cap Rate*	5.25%
Residential Improvement Proxy	\$80,010,976
Property Tax Rate	0.710%
<b>Annual Property Tax Due</b>	<b>\$568,078</b>

\*A higher cap rate is used to arrive at the residential improvement proxy in an effort to see improvement values and taxes due more closely aligned with values seen for comparable properties for each prototype analyzed for this analysis. This is necessary, as assessed improvement values often lag market value, current economic conditions notwithstanding.

Year	Base Scenario	Max Scenario
	Tax Amount (Residential Only)	Tax Amount (Residential Only)
1	\$376,316	\$568,078
2	\$380,079	\$573,759
3	\$383,879	\$579,496
4	\$387,718	\$585,291
5	\$391,595	\$591,144
6	\$395,511	\$597,056
7	\$399,467	\$603,026
8	\$403,461	\$609,056
9	\$407,496	\$615,147
10	\$411,571	\$621,298
11	\$415,686	\$627,511
12	\$419,843	\$633,787
13	\$424,042	\$640,124
14	\$428,282	\$646,526
15	\$432,565	\$652,991
16	\$436,891	\$659,521
17	\$441,260	\$666,116
18	\$445,672	\$672,777
19	\$450,129	\$679,505
20	\$454,630	\$686,300
MFTE Years	8	8
Annual Rate Increase	1.0%	1.0%
Discount Rate (Cap Rate + 1.25% spread)	6.00%	6.00%
NPV	\$2,412,953	\$3,642,542

Prototype Selection	FAR	Units (incentive_1)	Units (incentive_2)	AMI	Green Building	Tier	Parking Requirements	BelRed	Parking	Prototype	Suggested Value	Units	Suggested Value	InLieu	Yes	No	8
Urban Core	15%	5%	15%	80%	None	0	Residential	0.75 residential	Surface	Urban Core	19%	48%					12
Mixed-Use Residential Mid-rise	10%	3%	10%	60%	LEED v4 Certified	0	Medical Office	3.5 medical office	Structured	Mixed-Use Resic	15%	37%					20
Mixed-use High-rise	7%	2%	7%	50%	LEED v4 Silver	0	Office	2 professional serv	Mixed	Mixed-use High-	15%	37%					
Mixed-Use Office Mid-rise	5%	0%	5%	0%	LEED v4 Gold	2	Mixed-use retail	2 mixed-use retail		Mixed-Use Offic	0%	37%					
Medical Office High-rise	0%		3%	0%	LEED v4 Platinum	1		<a href="https://bellevue.municipal.codes/LUC/20.250.120">https://bellevue.municipal.codes/LUC/20.250.120</a>		Medical Office	0%	37%					

**BelRed In-Lieu Fees**

[https://bellevuewa.gov/sites/default/files/media/pdf\\_document/permittes\\_floor-area-ratio.pdf](https://bellevuewa.gov/sites/default/files/media/pdf_document/permittes_floor-area-ratio.pdf)

A	B	C	D	E	F	G	H
1							
2	Mixed-Use Residential Midrise				\$/Unit		
3	(Wood Frame/Podium <85')						
4		Units	Parking Stalls				
5	CAI Model Scenario Base	136	136		\$ 632,772		
6	CAI Model Scenario Max	214	215		\$ 605,969		
7	CAI LAND ASSUMED AT \$150/LAND SF						
8							
9	Costs Excludes						
10	Affordable Housing Fees						
11	LUCA Cost Premiums						
12	LUCA Lost Density/Inefficiency						
13							
14	Assumed CAI Model	214	215		\$ 605,969		
15	Retail Tenant Improvements Removed				\$ -		
16					\$ 605,969		
17							
18	Market Yield Required	6.50%			\$ 39,388		
19	Market Opex Assumption (30-35%)	32.50%			\$ 18,965		
20	Market Total Revenue Required				\$ 58,353		
21							
22	CAI Parking Revenue	\$ 235.00			\$ 2,833		
23	Market Recoverable Revenue	\$ 125.00			\$ 1,500		
24	Market Other Income	\$ 50.00			\$ 600		
25	CAI Retail Rent	\$ 40.00	28,985		\$ 5,418		
26	Market Vacancy	5.00%			\$ (3,435)		
27							
28	TARGET ANNUAL RENT REQUIRED				\$ 51,437		
29	TARGET MONTHLY RENT REQUIRED	\$ 6.35	675	Average CAI SF	\$ 4,286		
30							
31							
32					Monthly Market Rent	Shortfall to Pencil	Growth Required
33	CURRENT MARKET RENT DT	\$ 4.25	675 SF		\$ 2,869	\$ 1,418	49%
34	CAI RENT ASSUMED	\$ 3.93	675 SF		\$ 2,653	\$ 1,634	62%
35	CURRENT MARKET RENT BELRED	\$ 3.75	675 SF		\$ 2,531	\$ 1,755	69%
36							
37	CAI average SF of 675 is low.						
38	CAI retail assumption is not feasible						
39	Not sure if CAI include retail leasing commissions						
40							
41							
42							
43	Mixed-Use Residential Midrise				\$/Unit		
44	(Wood Frame/Podium <85')						
45		Units	Parking Stalls				
46	CAI Model Scenario Base	136	136		\$ 632,772		
47	CAI Model Scenario Max	214	215		\$ 605,969		
48							
49	Costs Excludes						
50	Affordable Housing Fees						
51	LUCA Cost Premiums						
52	LUCA Lost Density/Inefficiency						
53							
54	Assumed CAI Model	214	215		\$ 605,969		
55	Retail Tenant Improvements Removed				\$ -		
56					\$ 605,969		
57							
58	Market Yield Required	5.50%			\$ 33,328		
59	Market Opex Assumption (30-35%)	32.50%			\$ 16,047		
60	Market Total Revenue Required				\$ 49,375		
61							
62	CAI Parking Revenue	\$ 235.00			\$ 2,833		
63	Market Recoverable Revenue	\$ 125.00			\$ 1,500		
64	Market Other Income	\$ 50.00			\$ 600		
65	CAI Retail Rent	\$ 40.00	28,985		\$ 5,418		
66	Market Vacancy	5.00%			\$ (2,986)		
67							
68	TARGET ANNUAL RENT REQUIRED				\$ 42,011		
69	TARGET MONTHLY RENT REQUIRED	\$ 5.19	675	Average CAI SF	\$ 3,501		
70							
71							
72					Monthly Market Rent	Shortfall to Pencil	Growth Required
73	CURRENT MARKET RENT DT	\$ 4.25	675 SF		\$ 2,869	\$ 632	22%
74	CAI RENT ASSUMED	\$ 3.93	675 SF		\$ 2,653	\$ 848	32%
75	CURRENT MARKET RENT BELRED	\$ 3.75	675 SF		\$ 2,531	\$ 970	38%
76							
77	CAI average SF of 675 is low.						
78	CAI retail assumption is not feasible						
79	Not sure if CAI include retail leasing commissions						

Mixed-Use Residential Midrise (Wood Frame/Podium <85')				\$/Unit
	Units	Parking Stalls		
CAI Model Scenario Base	136	136		\$ 632,772
CAI Model Scenario Max	214	215		\$ 605,969
<b>CAI LAND ASSUMED AT \$150/LAND SF</b>				

	Annual \$	Units	\$/Unit	\$/Month	SF	\$/SF
CAI - Market	\$ 5,098,260	161	\$ 31,666	\$ 2,639	675	\$ 3.91
CAI - 10% at 80% - Base	\$ 482,772	21	\$ 22,989	\$ 1,916	676	\$ 2.83
CAI - +15% at 80% - Max	\$ 735,624	32	\$ 22,988	\$ 1,916	677	\$ 2.83

Costs Excludes  
Affordable Housing Fees  
LUCA Cost Premiums  
LUCA Lost Density/Inefficiency

\$ 6,316,656 214

Assumed CAI Model	214	215		\$ 605,969
Retail Tenant Improvements Removed				\$ -
		215	\$ 130,283,335	\$ 605,969
Market Yield Required	6.50%	215	\$ 8,468,417	\$ 39,388
Market Opex Assumption (30-35%)	32.50%	215	\$ 4,077,386	\$ 18,965
Market Total Revenue Required		215	\$ 12,545,803	\$ 58,353
CAI Parking Revenue	\$ 235.00			\$ 2,833
Market Recoverable Revenue	\$ 125.00			\$ 1,500
Market Other Income	\$ 50.00			\$ 600
CAI Retail Rent	\$ 40.00	28,985		\$ 5,418
Market Vacancy	5.00%			\$ (3,435)
TARGET ANNUAL RENT REQUIRED		214	\$ 11,007,478	\$ 51,437
CAI - 10% at 80% - Base		21	\$ 482,772	\$ 22,989
CAI - +15% at 80% - Max		32	\$ 735,624	\$ 22,988
Market Rent Required		161	\$ 9,789,082	\$ 60,802
TARGET MONTHLY MARKET RENT REQUIRED	\$ 7.51	675	Average CAI SF	\$ 5,067

	Monthly Market Rent	Shortfall to Pencil	Growth Required
CURRENT MARKET RENT DT	\$ 4.25 675 SF	\$ 2,869 \$ 2,198	77%
CAI RENT ASSUMED	\$ 3.93 675 SF	\$ 2,653 \$ 2,414	91%
CURRENT MARKET RENT BELRED	\$ 3.75 675 SF	\$ 2,531 \$ 2,536	100%

CAI average SF of 675 is low.  
CAI retail assumption is not feasible  
Not sure if CAI include retail leasing commissions

Mixed-Use Residential Midrise (Wood Frame/Podium <85')				\$/Unit
	Units	Parking Stalls		
CAI Model Scenario Base	136	136		\$ 632,772
CAI Model Scenario Max	214	215		\$ 605,969

Costs Excludes  
Affordable Housing Fees  
LUCA Cost Premiums  
LUCA Lost Density/Inefficiency

Assumed CAI Model	214	215		\$ 605,969
Retail Tenant Improvements Removed				\$ -
		215	\$ 130,283,335	\$ 605,969
Market Yield Required	5.50%			\$ 33,328
Market Opex Assumption (30-35%)	32.50%			\$ 16,047
Market Total Revenue Required				\$ 49,375
CAI Parking Revenue	\$ 235.00			\$ 2,833
Market Recoverable Revenue	\$ 125.00			\$ 1,500
Market Other Income	\$ 50.00			\$ 600
CAI Retail Rent	\$ 40.00	28,985		\$ 5,418
Market Vacancy	5.00%			\$ (2,986)
TARGET ANNUAL RENT REQUIRED				\$ 42,011
TARGET MONTHLY RENT REQUIRED	\$ 5.19	675	Average CAI SF	\$ 3,501

	Monthly Market Rent	Shortfall to Pencil	Growth Required
CURRENT MARKET RENT DT	\$ 4.25 675 SF	\$ 2,869 \$ 632	22%
CAI RENT ASSUMED	\$ 3.93 675 SF	\$ 2,653 \$ 848	32%
CURRENT MARKET RENT BELRED	\$ 3.75 675 SF	\$ 2,531 \$ 970	38%

CAI average SF of 675 is low.  
CAI retail assumption is not feasible  
Not sure if CAI include retail leasing commissions

Mixed-Use Residential Midrise  
(Wood Frame/Podium <85')

	Units	Parking Stalls	\$/Unit
CAI Model Scenario Base	136	136	\$ 632,772
CAI Model Scenario Max	214	215	\$ 605,969
<b>CAI LAND ASSUMED AT \$150/LAND SF</b>			

	Annual \$	Units	\$/Unit	\$/Month	SF	\$/SF
CAI - Market	\$ 5,098,260	161	\$ 31,666	\$ 2,639	675	\$ 3.91
CAI - 10% at 80% - Base	\$ 482,772	21	\$ 22,989	\$ 1,916	676	\$ 2.83
CAI - +15% at 80% - Max	\$ 735,624	32	\$ 22,988	\$ 1,916	677	\$ 2.83

Costs Excludes

Affordable Housing Fees  
LUCA Cost Premiums  
LUCA Lost Density/Inefficiency

\$ 6,316,656 214

Assumed CAI Model	214	215	\$ 605,969
Retail Tenant Improvements Removed			\$ -
		215	\$ 130,283,335
			\$ 605,969

Market Yield Required	6.50%	215	\$ 8,468,417	\$ 39,388
Market Opex Assumption (30-35%)	32.50%	215	\$ 4,077,386	\$ 18,965
Market Total Revenue Required		215	\$ 12,545,803	\$ 58,353

CAI Parking Revenue	\$ 235.00		\$ 2,833
Market Recoverable Revenue	\$ 125.00		\$ 1,500
Market Other Income	\$ 50.00		\$ 600
CAI Retail Rent	\$ 40.00	28,885	\$ 5,418
Market Vacancy	5.00%		\$ (3,435)

TARGET ANNUAL RENT REQUIRED 214 \$ 11,007,478 \$ 51,437

CAI - 10% at 80% - Base	21	\$ 482,772	\$ 22,989
CAI - +15% at 80% - Max	-	\$ -	\$ -
Market Rent Required	193	\$ 10,524,706	\$ 54,532

TARGET MONTHLY MARKET RENT REQUIRED \$ 6.73 675 Average CAI SF \$ 4,544

	Monthly Market Rent	Shortfall to Pencil	Growth Required
CURRENT MARKET RENT DT	\$ 4.25 675 SF	\$ 2,869 \$ 1,676	58%
CAI RENT ASSUMED	\$ 3.93 675 SF	\$ 2,653 \$ 1,892	71%
CURRENT MARKET RENT BELRED	\$ 3.75 675 SF	\$ 2,531 \$ 2,013	80%

CAI average SF of 675 is low.

CAI retail assumption is not feasible

Not sure if CAI include retail leasing commissions

**From:** [Valentina Vaneeva](#)  
**To:** [PlanningCommission](#)  
**Subject:** Wilburton LUCA: parking  
**Date:** Friday, December 6, 2024 7:43:08 PM  
**Attachments:** [AHkbyIq5c1NK3Wv9cl.e4sMejGsIFNDY6gIyORvp0IBINqO\\_BikZgl2CYI5CKqZQI009OvvS7x\\_ZGNN2S9F1qPnWTDvHxIDLI55NPcGoIdy2H2B66mB1m-xv=w1200-h630-p.png](#)

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**[EXTERNAL EMAIL Notice!]** Outside communication is important to us. Be cautious of phishing attempts. Do not click or open suspicious links or attachments.

Hello commissioners,

You've heard from me before trying to persuade you to remove minimum parking requirements from Wilburton LUCA completely, and I know that I was not completely successful, but I would like to try again. I am not sure I will be able to attend the meeting on Wednesday, and in case I cannot, here's a presentation I would like you to go through:



If you are short on time, please at least take a look at the first six slides. Thank you!

# Eliminating Parking Mandates

More housing, more businesses  
at lower cost, and still, plenty of  
parking





# What are parking mandates?

Today, new developments must include a certain amount of off-street parking.

These mandates in local zoning codes are commonly referred to as **minimum parking requirements** and expressed as a number of parking spaces per home or bedroom, or square foot of office, retail, or commercial space.

Parking minimums are calculated to **exceed demand so there are always empty spaces.**



# Why are parking mandates a problem?

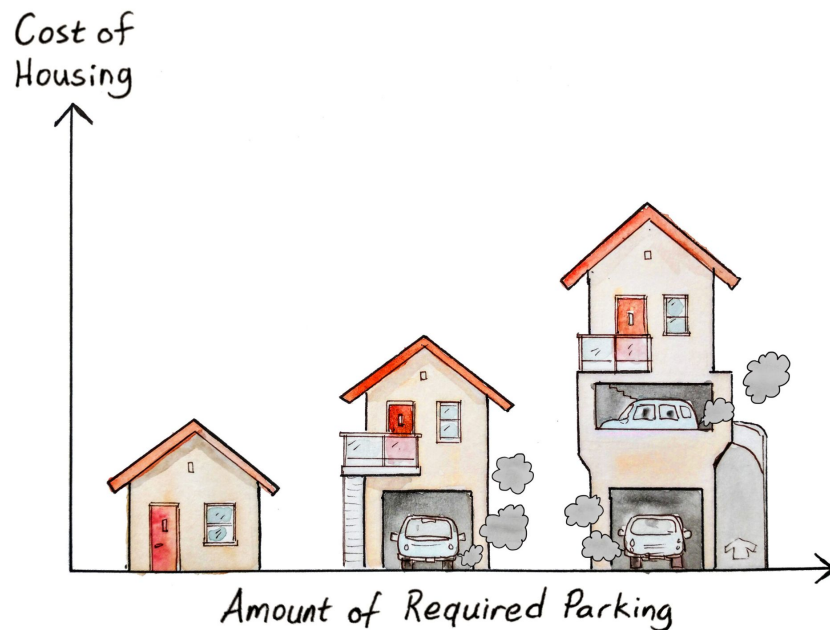
## Parking mandates:

- Increase housing costs
- Limit the supply of new housing
- Generate sprawl and prevent walkability
- Hurt local businesses and hinder economic development
- Penalize those who don't own a car
- Waste valuable urban space and make our communities more car-dependent, leading to more driving, pollution, and transportation costs



# There is no such thing as free parking

- Average stall: ~270 sq ft (design varies; excludes ramps and driveways)
- Average condo bedroom: ~140 sq ft
- \$/sq ft in Bellevue: \$676
- Average parking stall if it was a home for a human instead of a car: **\$182.5k**
- Instead parking is so plentiful in Bellevue that we usually *give it away for free*



# There is no such thing as free parking

Parking mandates make housing more expensive and limit supply, exacerbating our area's housing crisis

- **One** structured parking stall costs **\$35k** (above ground) to **\$57k** (below) on average
- The most recent study in the Seattle area shows that all tenants—**even those who don't own cars**—pay **15% higher** rent because of these costs



# 32%

Of **all** Bellevue renters are housing cost-burdened, meaning they are already paying more than 30% of their income on rent

The number is much higher for low-to-moderate income groups: **35–80%**

# What about the proposed parking mandates?

They are an improvement since they decrease Bellevue requirements elsewhere by  $\frac{3}{4}$ . But we can do better:

- >0 parking spots are still required for studios in an area right next to **light rail, bicycle trail, and RapidRide bus line and plenty of amenities**
- There are still huge discrepancies in requirements depending on business use which prevents cheap conversions (cannot change a small shop into a small cafe)
- On-street parking is still allowed
- All of this in addition to **absolutely free existing park-and-rides on the 2 Line** and cheap underutilized parking garages in Downtown Bellevue and Spring District

Remember: parking minimums are not based on data and getting rid of parking minimums does not mean getting rid of parking. It simply means **more flexible and efficient use of space**.

"Parking minimums make some broad assumptions, including the idea that all homeowners can afford a car, want to pay for a parking stall, and that the car is their preferred mode of transportation. This works against many other policies a city creates to encourage sustainable development, promote active transportation, and serve low income families."

- Bruce Belmore, president of the Institute of Transportation Engineers, 2019

# Parking is never truly free

- Parking consumes land that could have been something else
  - Public space
  - Housing
  - Outdoor dining
  - A bike lane
  - Retail
  - Landscaping
- A business that builds a parking lot **must cover that cost by passing it on to customers** (*no matter how they arrive*)
- An apartment that builds a parking lot **must cover that cost by passing it on as rent** (*whether or not tenants can drive; even expensive paid parking is still subsidized*)





# Mandated parking is overbuilt parking

In 2012 Seattle reduced or eliminated parking minimums in urban centers and near frequent transit

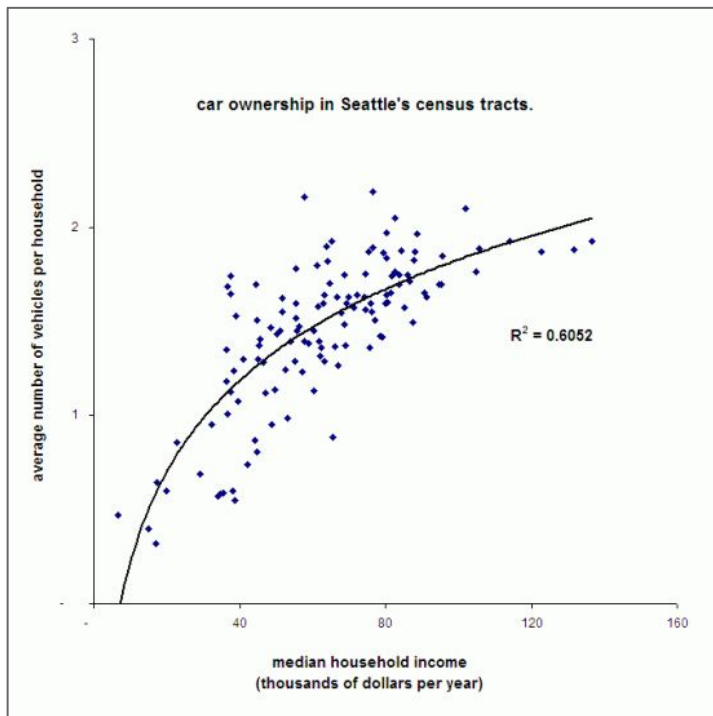
Over the next 5 years they found that **59%** of newly permitted homes would have been illegal under the old code

In 2017 Buffalo eliminated parking mandates citywide

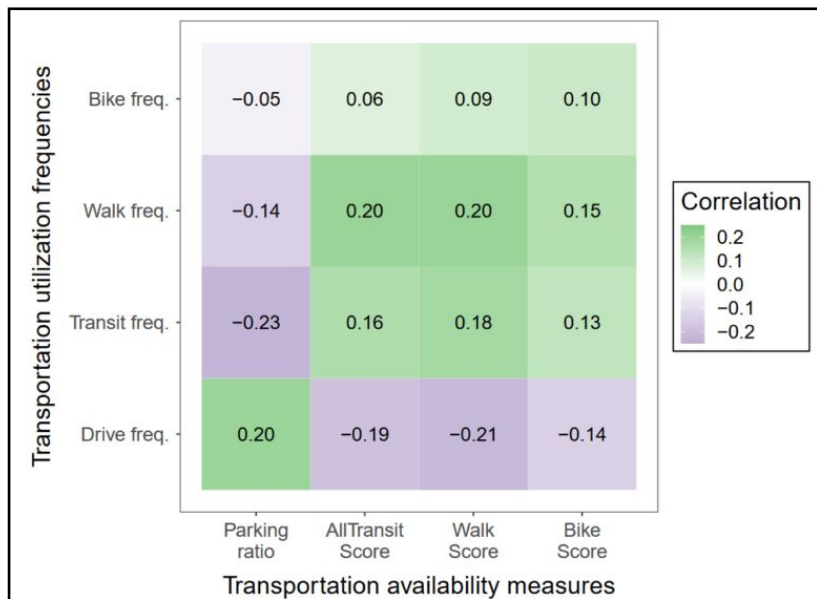
Over the next 2 years they found that **68%** of newly permitted homes would have been illegal under the old code

# Parking penalizes not driving

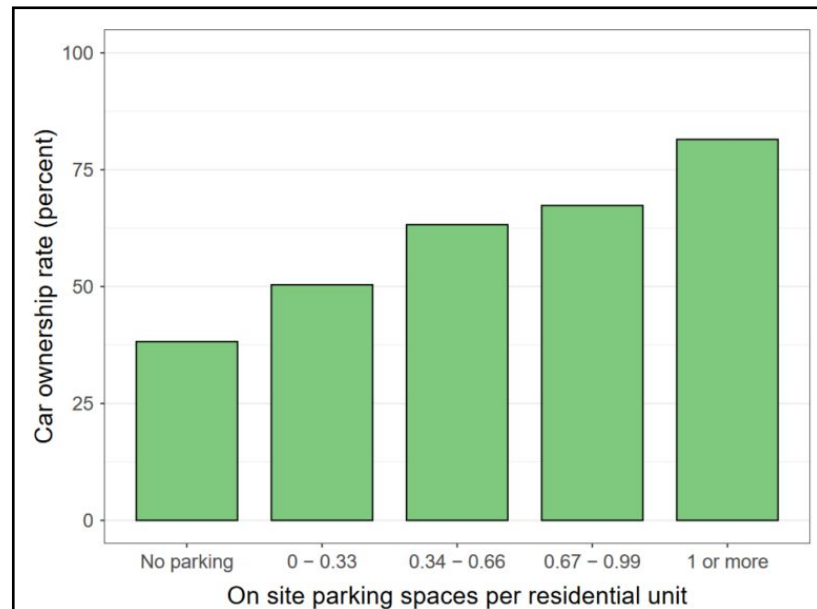
- You pay for parking whether you use it or not
- It may not be a line item but you're still paying for it
- Land in Bellevue: \$\$\$\$
- Parking in Bellevue: **FREE or \$**
- **Textbook subsidy to car owners** (who tend to be wealthier)



# Parking promotes driving



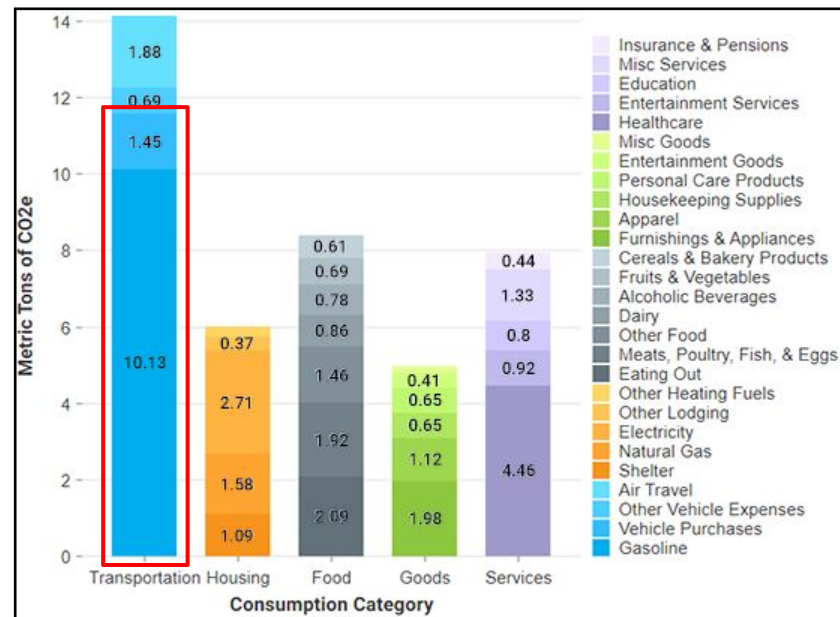
San Francisco, CA



San Francisco, CA

# Negative externalities of increased driving

- GHG emissions (both manufacturing a vehicle and driving it)
- Other air pollutants (from engines, tires, and brakes)
- Noise pollution
- Soil and water quality due to runoff
- Road infrastructure and maintenance
- Ownership costs (avg. \$1k/month)
- Congestion
- Health costs vs active transportation options
- Safety of others (both drivers and non-drivers)

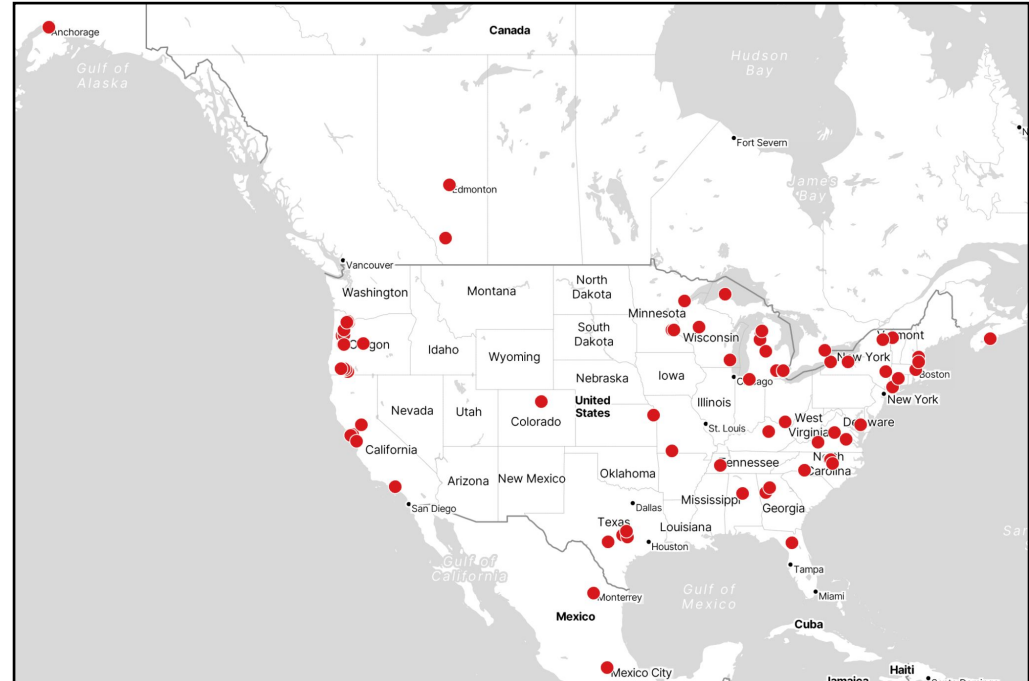


# Which other cities are re-examining parking?

85 cities in North America have completely removed their minimum parking mandates.

This includes major cities like Portland, Minneapolis/St Paul, San Francisco, Toronto, Austin, and others.

**Spokane, Port Townsend joined them, and Bellingham considers it now.**



# Similar cities to Bellevue

- **Salem and Eugene, OR** (~173k population)
  - Minimums removed in 2023
  - Salem added parking maximums as well
- **Gainesville, FL** (140k population)
  - Minimums removed in 2022
- **Bridgeport, CT** (148k population)
  - Minimums removed in 2021
  - Only accessible parking is required as defined by state law

# What happens when we eliminate parking mandates?

Eliminating parking mandates would not stop new parking spaces from being built. Rather, it would give each project the flexibility to have the amount of parking it needs.



# What happens when we eliminate parking mandates?

**Parking reform should go hand in hand with more active management of on-street parking**

This is important in order to

- Efficiently use limited curb space
- Ensure it's always easy to find a parking space when you need one
- Generate revenue that can go towards other public improvements on the street





# What about handicap spaces?

- Removing parking mandates doesn't mean parking won't be built, only that it's not built to excess
- Handicap spaces will still be the first to be built
- We will continue to have abundant parking we've already built for decades to come
- An actively managed curbside means more handicap spaces can be created where needed



# Hated this presentation?

Watch this video instead: [Parking Laws are Strangling America](#)

**From:** [Ben Mickle](#)  
**To:** [PlanningCommission](#)  
**Subject:** Wilburton Parking Requirements  
**Date:** Saturday, December 7, 2024 9:30:58 PM

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[EXTERNAL EMAIL Notice!] Outside communication is important to us. Be cautious of phishing attempts. Do not click or open suspicious links or attachments.

Dear Planning Commissioners,

At your upcoming meeting on the Wilburton LUCA, I want to encourage you to eliminate the off-street parking requirements in the new Land Use Districts.

The parking requirements were created decades ago by people who never intended them to apply in an area with high-frequency light rail, mixed-use zoning, bus rapid transit, and amazing bike trails. Today, they are an unnecessary and large barrier to the housing development that our community urgently needs.

I want to draw your attention to a mixed-use development in Tempe, Arizona called Culdesac. What makes this development unique is that it has no residential parking at all (but it does have commercial parking for the customers who visit its stores and restaurants). You might say it's the "worst case scenario" if you eliminate parking requirements, but if you watch some of the videos about it on YouTube, you'll see that it's not a nightmare at all.

In fact, it's quite lovely. I think many people in our community, including myself, would be not only willing, but eager to live in such a quiet, welcoming place a short walk from our beautiful light rail system. And judging by the rents they're able to charge (compared to prevailing rents in Tempe), I'd say they're having no trouble finding tenants.

If Culdesac succeeds, this development style could become much more common, as it is obviously financially beneficial to the developer if they don't have to build an expensive parking garage. (And if interest rates go back up, this may be the only kind of feasible development in Wilburton for awhile.)

A development like Culdesac in Wilburton would be great for our community. It would provide more housing, of course, but it would also attract more car-free residents, who would contribute to our city's vitality and economic growth without contributing to our traffic congestion (the famous TR-20!), our air pollution, or our road maintenance costs. We shouldn't be \*banning\* developments like this. We should be incentivizing them! But for now, let's start by just allowing them.

Thanks,

Ben Mickle

**From:** [Evan Lee](#)  
**To:** [Council](#); [PlanningCommission](#)  
**Subject:** Comment on 24-716  
**Date:** Monday, December 9, 2024 8:36:44 AM

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### **Minimum parking requirements**

I am advocating for **no** minimum parking requirements for Wilburton. Our multi-modal options will continue to improve over the next couple of decades. It will take awhile for Wilburton to be built. We should focus on what will be available in the future. Minimum parking requirements may help in the short term, but they have long term implications that shouldn't be underestimated. Once the buildings are built, they'll be around for a couple decades and will be expensive to change.

Parking is a developer cost which is passed to businesses which is passed to consumers. The consumer will need to pay these costs regardless of their mode of travel. For people who choose modes of travel that don't require parking, they're paying a mandatory premium for no benefit. Leave the amount of parking up to the market.

Multi-modal options to get to and from Wilburton already exist today. They may not be the best of the best but they work. We want drivers to think about whether to drive directly into Wilburton and find parking or drive to parking near light rail and take light rail to Wilburton. Habits are hard to change but we can shape the environment to make it easier to do so.

### **Activation around a parking garage**

I'm assuming this primarily applies to above ground parking garages. Adaptable spaces are essential for activation and I don't think there's a way around it. Whatever attractions that are put in or around the parking garage, people will need to cross the street to interact with them. Making it easier to cross by reducing vehicle speeds to 5mph on adjacent streets to allow pedestrians to cross wherever they want may improve activation. It may be more practical to apply this to north/south or east/west streets than to all adjacent streets.

### **Block size and building across access corridors**

I support the proposed 1200ft block size and the ability to build under and above ground structures that span across access corridors.

**From:** [Dylan Hanson](#)  
**To:** [PlanningCommission](#)  
**Cc:** [Council](#)  
**Subject:** Wilburton LUCA Public Comment  
**Date:** Sunday, December 8, 2024 9:33:02 AM

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**[EXTERNAL EMAIL Notice!]** Outside communication is important to us. Be cautious of phishing attempts. Do not click or open suspicious links or attachments.

Good morning Planning Commissioners,

I am Dylan Hanson, a resident of the Everest Neighborhood of Kirkland and a frequent visitor to the Wilburton Neighborhood of Bellevue for errands, recreation, and work. I'm writing to you all today because I am excited about the coming changes to Wilburton and I'm hopeful that the decisions soon to be made will maximize the Wilburton area for the residents and visitors for the generations to come.

I used to visit Bellevue infrequently because it was stressful to navigate by car, and very uncomfortable to get to by bike (my preferred method of transportation). However, following the opening of the Wilburton light rail station, the secure bike parking within it, the extension of EasTrail to it, and the 8th St overpass adjacent to it, I visit Wilburton multiple times a week. Due to the ease of biking and the secure bike parking at the station, I switched my medical appointments to the area, I now regularly shop at Whole Foods and Uwajimaya, and I use the light rail to get to Mox Boarding House in Bel-Red, the mall downtown, or soon, my real estate office a short walk from Judkins Park Station.

I write this to share how life-changing safe and secure bike access has been for me in visiting Bellevue and I implore the Planning Commission and Council to create the foundation for a Wilburton Neighborhood that is **focused on people** for the future to come and not focused on cars like so much of Bellevue sadly is. Wilburton is now, and will be even more so soon, a multi-modal hub for the city. Wilburton has ample, reliable, car-free access with RapidRide service, the 2-Line, EasTrail, and eventually the Grand Connection Crossing; and I have two recommendations for this continued access in the future:

1. **Eliminate minimum parking requirements** – With ample multimodal access, Wilburton can be focused on people's movement rather than cars' movement. Folks driving in from out of the area can park where there is ample parking at South Bellevue or South Kirkland Park & Ride and take the 2-Line or 250 (or future K-Line) to get to Wilburton.
2. **Maximize housing density** – Working professionally as a real estate agent, I see every day how high housing costs, and lack of access to amenities or work where housing is affordable, are the biggest barriers to folks buying homes or continuing to live in the region. The simple solution to this is building ample housing options near needed amenities in order to slow the rise in housing costs. Wilburton is optimally set up for this being next to multiple grocery stores, medical facilities, and shopping centers. This is true all while having easy access to recreation with Downtown Park, Marymoor Park, Mercer Slough, the Botanical Gardens, and the Trailhead Direct in the summer season.

I firmly believe that the Wilburton Neighborhood can be a vibrant center of Bellevue for

residents and visitors alike if we plan now for a future that impacts generations to come. I believe that a neighborhood **focused on people**, not cars is the way to do this. I implore the Planning Commission to make this a reality by **eliminating minimum parking requirements** and **maximizing housing density**. Thank you for taking the time to listen to community members and putting in the work to make Bellevue the best it can be.

Best,  
Dylan

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**Dylan Hanson, PMP** he/him/his  
Email: [hanson.dylan.c@gmail.com](mailto:hanson.dylan.c@gmail.com)  
Cell: [804.380.3826](tel:804.380.3826)  
[Connect with me on LinkedIn](#)

**From:** [Dana Wehrman](#)  
**To:** [PlanningCommission](#)  
**Subject:** Wilburton LUCA  
**Date:** Sunday, December 8, 2024 10:26:55 AM

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Planning Commissioners,

I currently live in Woodinville but I've spent a lot of time in the Wilburton district, as my partner used to live in the Spring District and we would walk to downtown and Wilburton frequently for groceries, the gym, Uwajimaya, and other shopping (this is before the 2 line opened). Due to Wilburton being so close I always felt walking was the best choice, however the layout made it quite unpleasant and it felt like we were doing something "out of the norm" even though the distance was very short. A large part of the unpleasantness was the massive parking lots and car dealerships in the area, and wide roads and car speeds made me feel like I needed to have my head on a swivel, especially since it seemed like drivers wouldn't be expecting many pedestrians in that area.

These days I ride the 545 to Bellevue and take the 2 line every week for a standing meeting, and it's easy to notice how poor the land use is in that area for being so connected to transit. I'm excited for changes that will make it more dense and walkable, and I think a big part of that has to be eliminating parking minimums. The parking in this area is so overbuilt and serves to actively discourage transit use and walking, and it's a simple fact that the more parking you have the more people will choose driving instead of the great alternatives that now exist. Smaller metropolitan areas like Spokane are ahead of Bellevue in eliminating parking minimums, and I encourage you to do the same to make affordable housing easier to build and work towards Bellevue's published climate goals. I can't wait for a walkable Wilburton that I want to visit instead of just pass through.

Thank you,  
Dana Wehrman



**From:** [Ariel Davis](#)  
**To:** [PlanningCommission](#)  
**Subject:** Wilburton LUCA  
**Date:** Monday, December 9, 2024 8:39:42 AM

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Hello,

I'm Ariel, a resident of Bellevue. I understand there are proposed changes the Wilburton area land use code.

Currently that area is mostly wide roads, parking lots, and car-related businesses like dealerships and gas stations. It is not a pleasant place to exist unless one is insulated from the outside by being in their personal car.

Given that not everyone owns a car, and even those who do (like me) may prefer not to always use it to get around the city, I'd like to see the Wilburton area become more friendly for people, not just cars. To that end, I strongly support:

- No parking minimums in this area (or any area)
- No restrictions on building heights in this area
- No zoning restrictions in this area
- Improved infrastructure for non-car transport, like wider sidewalks, dedicated bike lanes, and improved transit access

Thanks for your consideration.

Ariel

**From:** [Ariel Davis](#)  
**To:** [PlanningCommission](#)  
**Subject:** Re: Wilburton LUCA  
**Date:** Tuesday, December 10, 2024 7:37:21 PM

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I wrote earlier about abolishing parking minimums in Wilburton, or, even better, all of Bellevue. Here is a report from a non-partisan think tank about the numerous detriments of parking minimums in the state of Washington in particular: <https://www.sightline.org/the-state-of-parking-mandates-in-washington/>

Thank you for your consideration.

Ariel

On Dec 8, 2024, at 21:41, Ariel Davis <ariel.z.davis@icloud.com> wrote:

Hello,

I'm Ariel, a resident of Bellevue. I understand there are proposed changes the Wilburton area land use code.

Currently that area is mostly wide roads, parking lots, and car-related businesses like dealerships and gas stations. It is not a pleasant place to exist unless one is insulated from the outside by being in their personal car.

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- No zoning restrictions in this area
- Improved infrastructure for non-car transport, like wider sidewalks, dedicated bike lanes, and improved transit access

Thanks for your consideration.

Ariel



# The State of Parking Mandates in Washington

Minimum parking requirements are paving over Washington, regardless of how much residents or businesses actually need.



**PARKING MATTERS**

# How parking mandates silently shape our communities

**Look at just about any city’s zoning code and you’ll find a table of parking ratios, usually dating back 50 to 80 years, mandating a predetermined number of parking spaces for all new buildings**

—and for every new bedroom, church pew, or bowling lane. If new development built “adequate” off-street parking, the thinking went, cars and curbsides could be managed.

But one-size-fits-all mandates, determined by city planning offices, were the wrong tool for the job. Guessing at the right numbers, most jurisdictions erred on the side of excess. Beyond creating an oversupply—parking that doesn’t get used—mandating too much parking carries a raft of unintended consequences. Too much required parking outlaws the kinds of buildings that define cities’ historic walkable neighborhoods, blunts housing construction and drives up home prices and rents, and increases barriers for entrepreneurs who

want to invest in their community. Instead of managing on-street parking, these regulations have locked cities into patterns of sprawling development that makes traveling without a car impossible. In short, parking mandates have silently shaped how we live and how we get around.

Mandatory parking minimums reveal a failure of centralized control over something that any homeowner or business owner knows varies from block to block. These regulations fail to see, for example, the single mom who, like 40 percent of Wenatchee households, has no need for the second parking space the government requires her to pay for in her rent. They dismiss the local entrepreneur with an idea that could

light up a vacant building, if that entrepreneur were legally allowed to operate their business with 14 on-site parking spaces instead of 23. Ultimately, these mandates rob Washingtonians of their right to decide for themselves how much parking they really need.

Consequently, Washington cities have inherited a mess where housing is scarce, commercial vacancies abound, and automobile dependency is baked into legal codes. This report aims to bring these arbitrary regulations to light and show how these rules from the past still shape life today in communities across the state.

## Methodology

**For this report, researchers reviewed minimum parking requirements for key housing and commercial categories across Washington’s largest 44 cities and 10 counties. Together, these jurisdictions regulate the land that is home to 75 percent of the state’s residents.**

While nearly every city has at least a handful of downtown blocks where providing parking is optional, we chose to compare the base tables that set regulations city- or countywide. These ratios are the starting point from which any reductions to required parking must work (often in percentages) and are easiest to compare across borders. For the handful of jurisdictions that had no base tables but instead set unique parking mandates for each zone (for example, Redmond currently does this across 50 zones), we selected the highest requirement.

After compiling parking ratios, we applied them to a hypothetical building to make them easier to compare. Most values were reported per home or other fractional size, but some categories such as daycares and schools were more easily compared as a whole building. We deducted 10 percent of a building’s total footprint (gross floor area) to get net floor area (subtracting corridors, closets, etc.) for jurisdictions that defined codes that way. We included guest parking and loading spaces where specified in the base tables. In practice, jurisdictions would round to the nearest whole parking spot, but we opted to note fractional spaces to demonstrate the variation between local governments.

We collected this data from August 2023 to August 2024 and spent much of that time reaching out to cities and counties to verify and clarify their requirements. We are grateful to the dozens of planning departments that took the time to give us feedback throughout the process.

Although zoning codes are constantly evolving, we hope this report serves as a useful point-in-time look at the state of parking mandates in Washington.

Full data is available at [sightline.org/ParkingReport](https://sightline.org/ParkingReport)

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## Acknowledgements

Thank you to the many people who contributed to data collection for this report, fact checking, and editing, including Sightline staff and Tony Jordan, Joseph Alamo, Ethan Chan, and others at the Parking Reform Network. Thank you to Sam Vogt for graphic design.

# Arbitrary and Excessive Parking Mandates in Washington State

Local laws lock communities across the Evergreen State into more pavement and sprawl, barriers to business and homebuilding, and high rents.

Sightline analyzed zoning codes in 54 jurisdictions, representing regulations for land use where three-quarters of Washingtonians live. We found that parking ratios vary widely across city and county lines, but that Washington communities consistently mandate an excess of parking that is out of sync with people's actual car ownership and counterproductive for local homebuilding and business development.



Barkley Village, Bellingham, Washington. Photo: David Ryder

## KEY FINDINGS

### Mandated parking spots exceed cars Washington renters own

**Fifty-eight percent** of all Washington renter households own one or no cars, but in most cities and counties, it is illegal to construct a home with only one parking spot.

**Six out of every ten** jurisdictions surveyed required even studio apartments to supply more than one parking space per unit, while two out of ten require that studios come with two parking spaces apiece—overbuilding parking for most residents.

### Mandated parking spots also outnumber the cars Washington homeowners own

**One in four** homeowner households in Washington have one or no cars, but nearly all jurisdictions (91 percent) require two or more off-street parking spaces for every detached home.

Four jurisdictions required **three or more parking spaces** for single-detached houses, though only 35 percent of homeowner households have more than two cars.

### Excessive parking mandates undercut less expensive, “middle housing” home choices

**Twenty-eight percent** of Washington cities and counties have made parking optional for accessory dwelling units (ADUs). But only in Spokane are duplexes granted the same flexibility.

### Family-friendly apartments pay a parking penalty

The more bedrooms, the more parking required. Across the state, **59 percent** of localities require additional parking for larger apartments, increasing barriers for family-sized units.

### Parking mandates hinder local businesses, especially in historic downtowns

The typical office or retail store in Washington is required to dedicate more space to parking than to the building itself. The most common mandate for restaurants requires **three times as much space** to be paved over for parking than the dining establishment itself.

Converting a former office to a retail store would require providing additional parking in most cities and counties. A restaurant would require more parking in nearly every jurisdiction.

### Parking mandates vary widely between jurisdictions, but generally exceed actual use

For the same types of businesses, places with the highest minimums require **3 to 12 times** more parking spaces than their neighbors with the lowest minimums.



Pasco, Washington. Photo: Jake Parrish

# A history of guesswork

## Off-street parking requirements are a recent invention, even compared to zoning itself.

New York City, famous for the first modern zoning ordinance in the United States in 1916,[1] would not adopt parking minimums until 1950. After World War II, parking mandates spread rapidly alongside other exclusionary zoning practices. By 1972, 99 percent of American cities surveyed had set rules around requiring parking for new buildings.[2]

Cities largely took a guess at how much parking to require. Like a game of telephone, planning departments often simply copied neighboring cities' guesses without questioning the origin of the numbers. One study found that 45 percent of senior planners and directors ranked "survey nearby cities" as the most important information when setting parking mandates. The second most influential resource for setting parking rules was the Institute of Transportation Engineers' (ITE) Traffic Engineering Handbook. A share of planners admitted that they "didn't know" which source of information to use, and only 3 percent used locally commissioned studies.[3] This practice is still common today.

Cities that adopt parking minimums that correlate with ITE's Parking Generation manual do so at their own risk. The studies informing ITE's standards typically measure peak demand at a handful of suburban locations with abundant free parking and little transit service. Half of the parking generation rates from the 1987 edition were based on four or fewer studies. And 22 percent were based on just one study.[4]

Even with additional data points, parking demand often has no statistical correlation to variables such as store size. The wide-ranging data indicates that it's not possible to set one parking ratio to apply to all businesses. Take this study on fast-food restaurants: a ~2,600-square-foot diner was observed to use anywhere from 16 to 42 parking spaces. The largest restaurant had half the parking demand of some smaller restaurants. Despite the ITE's warning to use caution, cities still adopted "average" rates as legal minimums, mandating an oversupply of parking for many of the businesses the standard was based on.

## How copy + paste from the ITE leads to excess parking, hurting businesses

Adopting average peak demand as a minimum standard forces many businesses to pave more parking spots than they use.

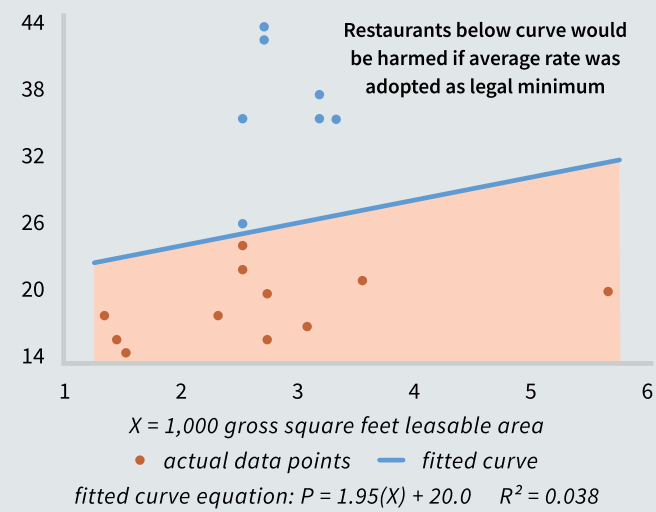
### Fast Food Restaurant with Drive-in Window (Land Use 836)

Peak Parking Spaces Occupied vs: 1,000 Gross Square Feet Leasable Area On a Weekday

#### Parking Generation Rates

Average Rate	9.95
Range of Rates	3.55 - 15.92
Standard Deviation	3.41
Number of Studies	18
Average 1,000 GSF Leasable Area	3

#### Data Plot and Equation Caution: use carefully, low R<sup>2</sup>



Institute of Transportation Engineers, Parking Generation, 2nd edition (Washington, DC 1987) p. 146

### Parking mandate guesswork comes with real-world consequences

Selah, Washington, a small town outside Yakima, requires over twice as many parking spots for mosques as for churches, synagogues, and other temples. Is this religious discrimination? No; like many city parking mandates, those values were copied and pasted from the Institute of Transportation Engineers' (ITE) *Traffic Engineering Handbook*.

**Churches, Synagogues, Temples**  
8.37 spaces / 1,000 sq ft



**Mosques**

17.32 spaces / 1,000 sq ft



# The high cost of excess parking

## Despite 99 percent of parking spots in the United States being free to use, they come with costs that we all bear.

Parking is expensive to build. On the low end, a surface parking lot might cost \$5,000 to \$20,000 per space. A multilevel parking garage can cost \$60,000 (or more) per spot. New Sound Transit park-and-ride stations in Kent, Auburn, and Sumner ballooned to \$240,000[5] per parking spot.

Those costs are passed down, rolled into the price of food, rent, and taxes, whether you park a car there or not. Every parking spot per home can increase rent by 12.5 percent[6] (or more than \$200 per month[7]).

Parking costs us in dollars and space. A good rule of thumb is that parking lots are forced to be as large as the building they serve when mandates reach three parking spaces per 1,000 square feet, with 330 square feet[8] for each space. That is a common value. Of the localities we studied, 61 percent required at least that much parking for offices and 80 percent required that minimum for stores. Restaurants have it even worse: the typical jurisdiction requires parking lots to be 3.3 times larger than the eatery itself.

### Mandates to pave and pressure to sprawl: Parking takes up valuable space

Local laws often mandate far more space for parking than the size of a building or business. For certain uses it's typical to see mandates for parking that takes up twice or three times the size of the interior. It's common for jurisdictions to mandate three, six, or even ten spots required per 1,000 square feet of interior building space. The result is excess pavement, demolitions to make way for parking, sprawling outward to open spaces—or not building at all.

#### No mandated parking



#### As much parking as building space

3 spots per 1,000 sq ft



#### Twice as much parking as building space

6 spots per 1,000 sq ft



#### 3.3 times as much parking as building space

10 spots per 1,000 sq ft



## “If we had to build off-street parking at today’s standards the entire city would be covered in asphalt.”

**Jacob Gonzalez**

Planning Manager in Pasco, WA



### The Ninebark Apartments provide 1.6 parking spaces per home.

The site would require even more parking if located downtown after Washougal City Council increased parking mandates in 2023.

Image: Ninebark Apartments

# Parking mandates overestimate car ownership and undercut homebuilding

Every year across Washington, homes for people are denied because they don't also provide enough homes for cars.

## Homes go unbuilt across Washington because of parking mandates

In 2023, the Vancouver Housing Authority was forced to cut 40 subsidized homes from a proposed Washougal project after the city council doubled the off-street parking required downtown.

## Parking mandates can make middle housing infeasible, especially on small lots

A study found that required parking made ADUs impossible on 85 percent[9] of Kent's single-detached house lots.

## Parking mandates limit property owners' options to build homes

Schoolteacher Marijean Rak moved to Mount Vernon to care for her mother, but city requirements for four parking spaces, including a two-car garage, made it impossible to build a modest, 1,000-square-foot, single-story home on a vacant lot. "This requirement is cost-prohibitive and doesn't align with the character of the neighborhood," she said, pointing out that most of the existing homes have a one-car garage or no off-street parking at all.[10]

## Parking mandates hurt renters disproportionately

Each parking space can add \$200 per month in rent, whether tenants need that parking space or not. Many don't, since 58 percent of Washington renter households own one or zero cars.[11] Even when forgoing a car or bedroom to save money, tenants are forced to pay for parking. All but one jurisdiction required an off-street parking spot for studio apartments; studios in 22 percent of Washington localities require two or more.

## Most kids don't drive a car, but parking mandates tax their bedrooms—preventing family-sized apartments

Family-sized units are commonly hit with higher parking mandates; 59 percent of Washington jurisdictions bump up parking mandates by number of bedrooms, encouraging builders to opt for smaller units and making it harder to find apartments with three or more bedrooms.

	ADU	Single-detached home	Duplex	Studio apartment	3-bedroom apartment
<b>Most Common</b>	<b>1</b>	<b>2</b>	<b>2</b>	<b>1</b>	<b>2</b>
Seattle	0	1	1	1	1
Spokane	0	0	0	0	0
Tacoma	0	2	2	1.5	1.5
Vancouver	0	1	1	1	1
Bellevue	0	2	1.8	1.2	1.8
Kent	1	2	2	2	2
Everett	1	2	2	1	2
Renton	1	2	1.6	1.1	1.7
Spokane Valley	1	2	2	1.1	1.5
Yakima	1	2	2	2	2
Kirkland	0	2	2	1.2	1.8
Bellingham	1	2	2	1	2
Kennewick	1	2	2	1.1	1.6
Redmond	1	2	2	1.2	2
Bremerton	0	2	2	1.5	2
Puyallup	1	2	2	2	2
Issaquah	0	1	1	1.2	1.2
Mount Vernon	1*	4	4	1	2
Pierce County	1	2	2	1.5	2.3
Snohomish County	1	2	2	2	2
King County	0	2	2	1.2	2
Clark County	1	2	2	1.5	1.5
Kitsap County	1	3	2	2	2
Spokane County	1	2	2	1.6	1.6
<b>State Average</b>	<b>0.7</b>	<b>2</b>	<b>1.9</b>	<b>1.3</b>	<b>1.8</b>

\* assumes existing residence has 2 parking spots already, for total of 3  
See appendix for more information.  
Full data available: [sightline.org/ParkingReport](https://sightline.org/ParkingReport)

# Parking mandates are a tax on businesses

Washington state's parking regulations are proving a significant hurdle for small businesses, historic sites, and urban development.

## Beloved establishments often can't be rebuilt today because of parking mandates

Port Townsend is home to the state's oldest grocery store, Aldrich's Market. After fire destroyed the original 1889 building, a historic exemption allowed the owners to rebuild without modern parking mandates—and that flexibility was expanded citywide through a 2024 interim parking ordinance. But businesses in other cities aren't as lucky; most Washington communities require two to six parking spots for every 1,000 square feet of a similar retail store.

## Parking minimums often stand in the way of repurposing existing buildings

To convert an underutilized office to a retail store, 54 percent of cities and counties in our study would require more parking. Starting a café in a vacant space is even more difficult; twice as much parking is typically required for restaurants than retail.

## Parking mandates can keep communities from critical amenities: Take daycares

Washington requires daycare centers to provide 75 square feet of outdoor play area per child. Local governments add on an average 87 square feet of parking per child. These rules vary by jurisdiction: 4.5 spots required for a daycare in King County; 12 in Pierce County; 36 in Puyallup.

## The rules vary wildly and interpretation is up for grabs

In Bothell, would a neighborhood grocery store like Aldrich's be considered "retail" or a "convenience store"? The latter requires twice as much parking despite not being defined in code. One-size-fits-all requirements for recreation facilities in Redmond and Mercer Island would require space-intensive bowling alleys to provide an equivalent 12 parking spots per lane.

## Deviating from arbitrary parking mandates can still be contentious, slowing projects and increasing costs

Parking requirements, city waivers, and local appeals held up permits for Seattle's new Alki Elementary School for over a year.

	Office (1,000 sq ft)	Retail (1,000 sq ft)	Restaurant (1,000 sq ft)	Bowling alley (per lane equivalent)	Daycare (50 children)	Elementary school (500 children)
<b>Most Common</b>	<b>3.3</b>	<b>3.3</b>	<b>10</b>	<b>5</b>	<b>10</b>	<b>70</b>
Seattle	1	2	4	2.4	12.5	48
Spokane	0	0	0	0	0	0
Tacoma	3	2.5	6	5	10	31.2
Vancouver	2.5	3.3	4	5	14.2	68.8
Bellevue	3.6	4.5	12.6	**	**	**
Kent	4	5	10	5	10*	80
Everett	2.5	2.5	5	3	9.2	**
Renton	1.8	2.3	5	2	14	70
Spokane Valley	2	2.9	4	3.4	5	26
Yakima	5	3.3	12	5	18.3	91.7
Kirkland	3.3	3.3	10	**	**	**
Bellingham	2.9	5	8	4	10*	37
Kennewick	4	5	10	4	15	70
Redmond	4	4	9	11.9	10	**
Bremerton	3.3	6	6.7	5	12	58.6
Puyallup	3.3	3.3	10	5	36	43.4
Issaquah	3.3	5	10	2.4	9.8	225.7
Mount Vernon	3	3	9	5	10*	39
<b>State Average</b>	<b>3.1</b>	<b>3.7</b>	<b>7.7</b>	<b>4.3</b>	<b>13.2</b>	<b>65.8</b>

\* Also requires an unspecified number of pick-up/drop-off spots, not included in total. \*\* Director (use not specified; planning department determines on case-by-case basis) -- See appendix for more information  
Full data available: [sightline.org/ParkingReport](https://sightline.org/ParkingReport)

The original 1913 school had no off-street parking, but code today would require 48 spaces. With Issaquah at the high end, requiring 226 spots (roughly 1.7 acres—larger than the Alki site itself), we found 56 percent of Washington cities and counties would require more parking to rebuild a similar-sized school.

# If Exceptions Are the Rule, the Rule is Flawed

Planning departments know that parking mandates are set too high, which is why exceptions keep getting added to city codes over the years.

These carve-outs satisfy the practical need to make building feasible for properties lucky enough to qualify, but they can force builders into uncertain discretionary processes. Even when the city itself is the applicant, as with Seattle's Alki Elementary, bending the rules can be controversial. Even the "optional" minimums in cities such as Lacey and Lakewood require a special approval to supply less parking than the suggested ratios. We categorized this as a waiver process.

Piling on exceptions to the rules makes zoning codes more complicated. Even an educated city planner can misinterpret how much parking is actually required. That's what happened in Washougal. City officials thought they were adopting the same downtown parking standards as neighboring Camas[12], but they overlooked a small section of Camas's code. That section, "Units of measurement," gave steep parking discounts to multistory buildings, cutting requirements for new buildings by half or more. Without copying the exception, Washougal inadvertently outlawed within its own city limits the kind of in-demand new housing springing up in Camas.



## Parking mandates are as specific as they are arbitrary

Similar uses, like libraries and archives, can require very different space for parking. Categories are tied to building area or to units or employees—or a combination! It's not uncommon for jurisdictions to specify parking ratios for over a hundred different building types. Here's a snapshot from the City of SeaTac:

**Butterfly or moth breeding facility**  
1 parking spot per 250 square feet

**College dormitory**  
1.5 parking spots per bedroom

**Hospital**  
1 parking spot per bed plus 5 spots for every 2 employees

**Tavern**  
1 parking spot per 250 square feet of leasable space

**Micro-winery or brewery**  
1 parking spot for every 40 square feet of tasting room space plus 1 per employee

**Library**  
1 parking spot per 200 square feet of building

**Public archive**  
1 parking spot per 400 square feet of waiting or review area plus 1 per employee

**Cemetery**  
1 parking spot per 40 square feet of chapel plus 1 per employee

**Bowling alley**  
5 parking spots per lane plus 1 per employee

## Rules prevent new buildings, even on vast, underused parking lots

Olympia's Capital Mall can't transform its unused parking lots into a people-oriented urban center[13] under current zoning rules that deem it "underparked," with 214 fewer spaces[14] than required for a shopping center.



Pasco, Washington. Photo: Jake Parrish

## Right-sizing parking lots:

# Parking reform in Washington

Washington cities have begun rethinking these rules. So far in 2024, Port Townsend and Spokane have eliminated parking mandates altogether, returning decisions about parking needs to individual property owners.

Other cities like Bellingham and Redmond are in the process of reducing or removing their parking mandates.

When given full flexibility, developers frequently still choose to build parking but in different numbers than zoning codes prescribe. A comprehensive study of Seattle's 2012 parking reform found that 70 percent of multifamily buildings still chose to build off-street parking. The flexibility was widely used: 59 percent of new homes benefitted from reduced construction costs by providing fewer parking spaces than previously mandated.[15] Across the 868 new developments studied, the market built a total of 40 percent less parking than

what had been required. This correction was exactly in line with an earlier King County study that found that 40 percent of parking spaces in multifamily buildings sat empty overnight.[16]

Builders in small Washington cities have also taken advantage of full flexibility. The first new building to be permitted in Bellingham's Old Town district after repealing parking mandates in that zone included 2.3 times the number of homes (or 48 new dwellings) as would have been allowed before. If it turns out that there aren't enough parking spaces to attract tenants, builders have multiple options to provide additional parking on neighboring properties.[17]

Zoning is ultimately just one barrier to making building feasible. Jesse Bank, director of Spokane's Northeast Public Development Authority (PDA), has been wrestling with how to provide more parking in a proposal for a building that will house the future PDA office, workforce housing, and a 24-hour daycare center. The city no longer requires parking, but kids still need to be safely dropped off at daycare, and an appraiser determined that fewer than one parking space per home could decrease the building's ultimate value by as much as \$1 million dollars. "Zoning is out of the way, but it's only one of five or six things," Bank said.

While Bank is trying to find a nearby property for additional surface parking in the short term, he imagines that the need for parking could decrease over time. A rapid bus line will be installed out front in the next two years, likely spurring additional investments in the neighborhood and making the street more walkable as a whole.

As financial lenders and roadways evolve over time, the zoning code is written to allow the surface parking lot built today to transform into a community building when the conditions are right. By merely restoring property owners' right to determine their own parking needs, Spokane has allowed itself to respond to the changing market when the time comes.

To unlock the same kind of innovation and opportunity that Spokane, Bellingham, and Port Townsend are eyeing for their communities, cities and counties across the state—and Washington state itself—may want to take another look at their own zoning codes. The origin of any town's parking mandates is likely to have been lost long ago, but these ratios continue to shape the places we love. The decisions we make now will determine whether the neighborhoods of the future have abundant housing, local businesses, and community spaces—or an abundance of unused parking lots.



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# Notes

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[5] Stephen Fesler, "Sounder Needs More Service, Not More Parking Garages," *The Urbanist*, February 9, 2023, <http://www.theurbanist.org/2023/02/09/sounder-needs-more-service-not-more-parking-garages>.

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[7] Seth Goodman, "How Much Does One Parking Spot Add to Rent?" *Reinventing Parking*, June 2, 2015, <https://www.reinventingparking.org/2015/06/how-much-does-one-parking-spot-add-to.html>.

[8] Donald Shoup, "The Pseudoscience of Parking Requirements," *Zoning Practice* 37, no. 2 (2020), [https://dallascityhall.com/departments/sustainabledevelopment/planning/DCH%20Documents/code%20amendments/parking%20code/APA\\_%20Practice\\_Parking\\_Reform\\_February%202020.pdf](https://dallascityhall.com/departments/sustainabledevelopment/planning/DCH%20Documents/code%20amendments/parking%20code/APA_%20Practice_Parking_Reform_February%202020.pdf).

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[10] Mount Vernon City Council meeting, May 8, 2024, <https://www.youtube.com/watch?v=U3B-GYL-hu0M>.

[11] U.S. Census Bureau, *Tenure by Vehicles Available, American Community Survey 5-Year Estimates Detailed Tables, 2022*, <https://data.census.gov/table/ACSST5Y2022.B25044?q=Table%20B25044&g=040XX00US53>.

[12] Catie Gould, "How Parking Ratios Kill Homes," *Sightline Institute*, December 6, 2023, <https://www.sightline.org/2023/12/06/how-parking-ratios-kill-homes/>.

[13] Engage Olympia, "Capital Mall Triangle," 2024, <https://engage.olympiawa.gov/capital-mall-triangle>.

[14] City of Olympia, "Capital Mall Triangle Subarea Plan & Planned Action EIS: Existing Conditions Report," December 2022, <https://engage.olympiawa.gov/17664/widgets/55409/documents/37948>.

[15] Catie Gould, "Parking Reform Legalized Most of the New Homes in Buffalo and Seattle," *Sightline Institute*, April 13, 2023, <http://www.sightline.org/2023/04/13/parking-reform-legalized-most-of-the-new-homes-in-buffalo-and-seattle>.

[16] King County Metro, "Right Size Parking, Final Report," August 2015, <https://metro.kingcounty.gov/programs-projects/right-size-parking/pdf/rsp-final-report-8-2015.pdf>.

[17] Catie Gould, "Bellingham's Parking Reform Pilot Pays Off," *Sightline Institute*, May 1, 2024, <http://www.sightline.org/2024/05/01/bellinghams-parking-reform-pilot-pays-off>.

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# Appendix

## Washington Residential Parking Mandates

ADU = Lot size: 5,500 sq ft; Unit size: 600 sq ft; 1 bedroom; First ADU on property

Single-Detached home = Lot size: 5,500 sq ft; Unit size: 1,800 sq ft; 3 bedroom

Duplex = Lot size: 5,500 sq ft; Unit size: 1,400 sq ft; 3 bedrooms

Apartments: 6 units in building; Studio size: 500 sq ft

## Washington Commercial & Civic Parking Mandates

Director = Use not specified; Planning department determines on case-by-case basis

Office = Ground floor; Non-customer facing

Retail = 900 sq ft; Open to customers

Restaurant = All indoor; 600-sq-ft dining space; 40-person capacity

Bowling alley = 19,061-sq-ft building; 16 lanes; 5 employees; 100-person capacity; No dining area

Daycare = 50 children; 10 staff; 4,000-sq-ft facility; Indoor play area: 90 percent of gross floor area; No business vehicle on-site

Elementary school = 90,278-sq-ft building; 500 students, 70 employees, 37 teachers; 26 classrooms, 11 offices; 1,310-sq-ft office space; Auditorium capacity: 275,384 people, 3,840-sq-ft; No school buses parked on-site

**From:** [Ruth Lipscomb](#)  
**To:** [PlanningCommission](#)  
**Subject:** Comments about Wilburton LUCA  
**Date:** Sunday, December 8, 2024 10:09:21 PM

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You don't often get email from ruthlipscomb@comcast.net. [Learn why this is important](#)

**[EXTERNAL EMAIL Notice!]** Outside communication is important to us. Be cautious of phishing attempts. Do not click or open suspicious links or attachments.

Hello Planning Commissioners,  
I live in South Bellevue and often drive to the South Bellevue Park & Ride in order to take the 2 Line to events in Bellevue and Redmond. I look forward to EasTrail being completed all the way from my neighborhood near Factoria into the core of Bellevue. That trail will become my main access to downtown, without needing to drive at all.

I currently visit Wilburton often for shopping and medical appointments. Once I can get there directly by bike, I don't plan to ever drive my car there. Please make sure that Wilburton is as friendly as possible for people biking and walking to and through it, and do whatever you can to discourage car use in that transit- and trail-rich area.

A key step should be to eliminate parking mandates. That will keep the cost of housing lower and make it easier to build densely, ideally with plenty of family-sized housing units. This is the type of neighborhood that I would love to downsize into when I stop driving. Please make that possible and affordable by requiring developers to build housing for people, not storage for cars.  
Thank you.

Ruth Lipscomb  
101 Cascade Key, Bellevue, WA 98006  
425-603-0152

**From:** [Raymond Zhao](#)  
**To:** [PlanningCommission](#)  
**Subject:** Written Comment for 12/11 Meeting  
**Date:** Monday, December 9, 2024 1:04:07 AM

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You don't often get email from rzhao271@gmail.com. [Learn why this is important](#)

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Dear Commissioners and staff,

I am Yuanmeng Zhao, a resident of Overlake Village, which is a neighbourhood in Redmond that aims to be walkable. I would like to thank the Commissioners and staff for working on and reviewing the Wilburton LUCA, and I would like to give feedback based on my experiences in Overlake Village.

Firstly, I find the surface parking lot maximum requirements agreeable in the sense that surface lots immediately create a less walkable neighbourhood and also decrease the land's resiliency against heavy rainfall.

I am also in favor of the removal of 20.20.590 subsection I item 1.b, because I believe that businesses teaming up to share their parking is healthier for the future community of residents and allows for more opportunities to build housing, which is in short supply across all income levels.

Still, I question some of the parking requirements in the draft. In particular, 20.20.590 subsection I item 2. a. seems to have been changed from requiring developers to take the maximum of differing parking minimum requirements to a more vague statement that could in the worst case be interpreted as requiring developers to take a summation of differing parking minimum requirements. Considering that item 2. a. is for non-overlapping hours, I personally believe a wording such as "the property owner or owners shall take the maximum of the applicable individual parking minimum requirements and provide at least that many parking stalls" gives developers the most freedom to work under what I assume is the city's intended constraints.

Furthermore, I question the parking minimum requirements themselves. In particular, I wonder whether entries under 20.20.590 subsection F with parking minimum requirements of 4:1,000 nsf or higher are now outdated and unnecessarily high given the availability of drive-thru services, transitions into remote and hybrid work, and Wilburton's closeness to public transit options including buses and light rail. For reference, I live close to the B Line and the 2 Line, and have been able to fulfill the majority of my Bellevue and Redmond errands with those two routes alone.

Thank you,  
Yuanmeng Zhao

**From:** [Campbell Mathewson](#)  
**To:** [PlanningCommission](#)  
**Cc:** [Horner, Rebecca D](#); [Steiner, Josh](#); [Whipple, Nicholas](#); [King, Emil A.](#)  
**Subject:** Comment for 12.11.2024 Planning Commission meeting re: Wilburton LUCA  
**Date:** Monday, December 9, 2024 3:58:38 PM  
**Attachments:** [City of Bellevue Planning Commission 12.11.2024 Comment Letter.pdf](#)

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Dear City of Bellevue Planning Commission,  
Attached please find a copy of our comment letter for your meeting this Wednesday, December 11<sup>th</sup>. Thank you for your continued good work and for engaging with the community. Happy Holidays.

Sincerely,  
**Campbell Mathewson**  
Manager / Ditty Mathewson, LLC  
11647 NE 8th Street / Bellevue, WA 98005  
M: 206-910-2448 / E: [cmathewson@cmrepartners.com](mailto:cmathewson@cmrepartners.com)

# Ditty Mathewson LLC

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December 8, 2024

*Sent via email*

Planning Commission  
City of Bellevue  
450 110th Ave NE  
Bellevue, WA 98004  
[PlanningCommission@bellevue.gov](mailto:PlanningCommission@bellevue.gov)

**Re: Updated Wilburton Vision Implementation LUCA  
*Comments from Ditty Mathewson, LLC, property owner***

Dear Planning Commissioners,

This letter is submitted in response to the version of the Wilburton Land Use Code Amendment (“LUCA”) released on December 4, 2024 and as a follow up to the letter we sent on November 4, 2024 about our small, 22,564 sf, site located at 11635-11647 NE 8th Street. We appreciate the continued outreach and progress on the draft LUCA. Specifically, we commend the staff for working with us to make sure the code works for small sites (which are critical to helping create interesting neighborhood character in and amongst our larger neighbors). **There are still a few critical updates necessary to make the draft LUCA function on small sites like ours, sites we believe will be some of the first to develop and will create momentum in implementing the Wilburton Vision. We respectfully urge you to continue to make progress on these requests.**

- Amenity Points and FAR. As pointed out in our last comment letter, small tower sites are likely to have FARs at levels well above the modest base FARs in the code under either affordable housing Option A or Option B. The unlimited maximum FAR for residential uses is appreciated, but if there is not a viable and achievable mechanism for obtaining that bonus FAR, then residential towers will not get built on small sites. The current amenity framework and menu does not work for our site. It is too expensive and burdensome to earn the bonus FAR from a low base to a very high FAR. The best solution is a FAR exemption for residential uses in towers. If the City pursues a mandatory affordable housing program, then there will already be an affordable housing obligation. Any other amenity system makes the production of housing more expensive and seems to create a misalignment of the policy intent in Wilburton. This is a uniquely challenging issue for small tower sites because the proposed FAR levels are so high. The current draft of the code does not fix this problem.

**As you know, the Comprehensive Plan shows a need for 1,550 residential units per year until 2044. The City of Bellevue has been averaging 800 residential units per year. We encourage bold thinking to reach this 1,550 annual goal. Exempting residential FAR in towers is a meaningful move in the right direction.**

- Driveway Standards. The update to LUC 20.25R.020.B.2.b.v(1) notes that on sites less than 100,000 sf, “Vehicular access onto these sites shall be provided from a flexible access corridor.” However, flexible access corridors are 51’ wide and include two 10’ sidewalks and two 5’ amenity zones (LUC 20.25R.020.B.3.d). This is entirely too wide for a driveway into a parking garage. On our small site, this width would eat up a disproportionate amount of developable area and will result in a loss of residential units. Instead, we suggest that the technical requirements for driveways in the Transportation Design Manual should apply to sites less than 100,000 sf.
- Development Agreements. Our site is connected to the Grand Connection via Eastrail. We request a modest adjustment to LUC 20.25R.010.D.5.b by adding a sentence at the end of this subsection that says, “A property is considered adjoining the Grand Connection if it is adjacent to Eastrail south of NE 8th Street and north of NE 4th street.” This change will allow a few additional sites to pursue a development agreement to respond to site-specific challenges and seize opportunities to connect to the Grand Connection.
- Progress in Current LUCA. We want to specifically commend staff for making improvements to this version of the LUCA related to setbacks, allowing open space to count toward amenity points, making reasonable adjustments to screening for above-grade parking, and clarifying cantilever allowances.

Thank you for your continued work on the Wilburton LUCA. We are excited about the future of this neighborhood, and we look forward to continued engagement with staff, the Planning Commission, and City Council. Please feel free to reach out with any questions.

Sincerely,



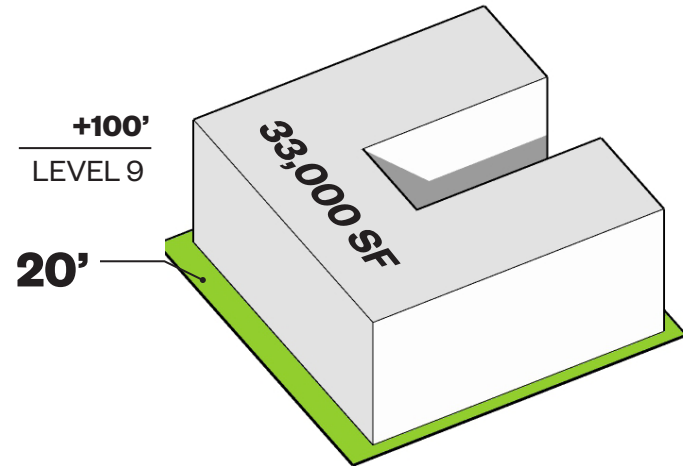
Campbell Mathewson  
Manager – Ditty Mathewson LLC  
11647 NE 8th Street, Bellevue, WA 98005  
M: 206-910-2448  
E: [cmathewson@cmrepartners.com](mailto:cmathewson@cmrepartners.com)

Cc: Horner, Rebecca D [RDHorner@bellevuewa.gov](mailto:RDHorner@bellevuewa.gov)  
Steiner, Josh [JSteiner@bellevuewa.gov](mailto:JSteiner@bellevuewa.gov)  
Whipple, Nicholas [NWhipple@bellevuewa.gov](mailto:NWhipple@bellevuewa.gov)  
King, Emil [eaking@bellevuewa.gov](mailto:eaking@bellevuewa.gov)

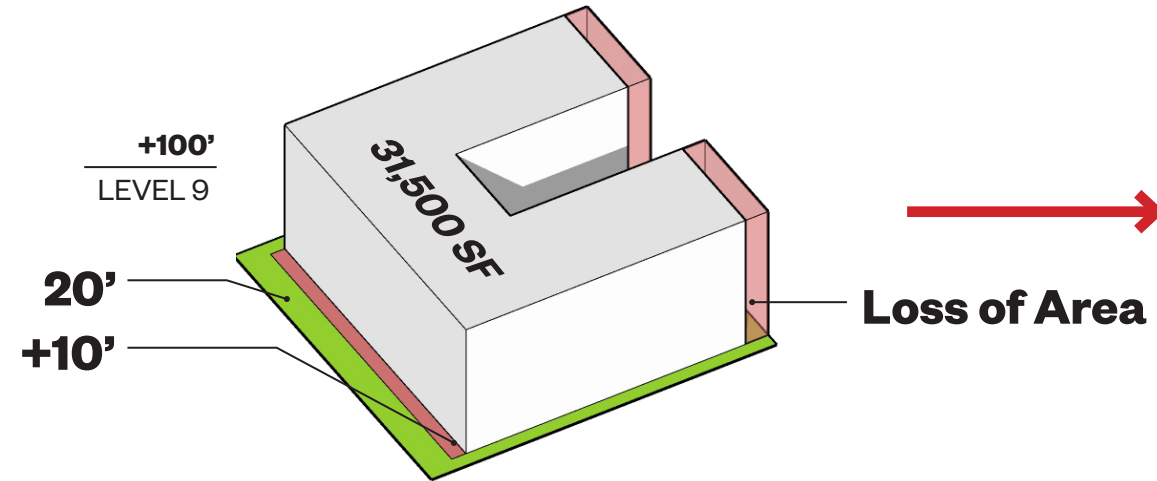
# LOST DENSITY & CAPACITY

IMPACT OF EVERY ADDITIONAL 10 FEET REQUIRED

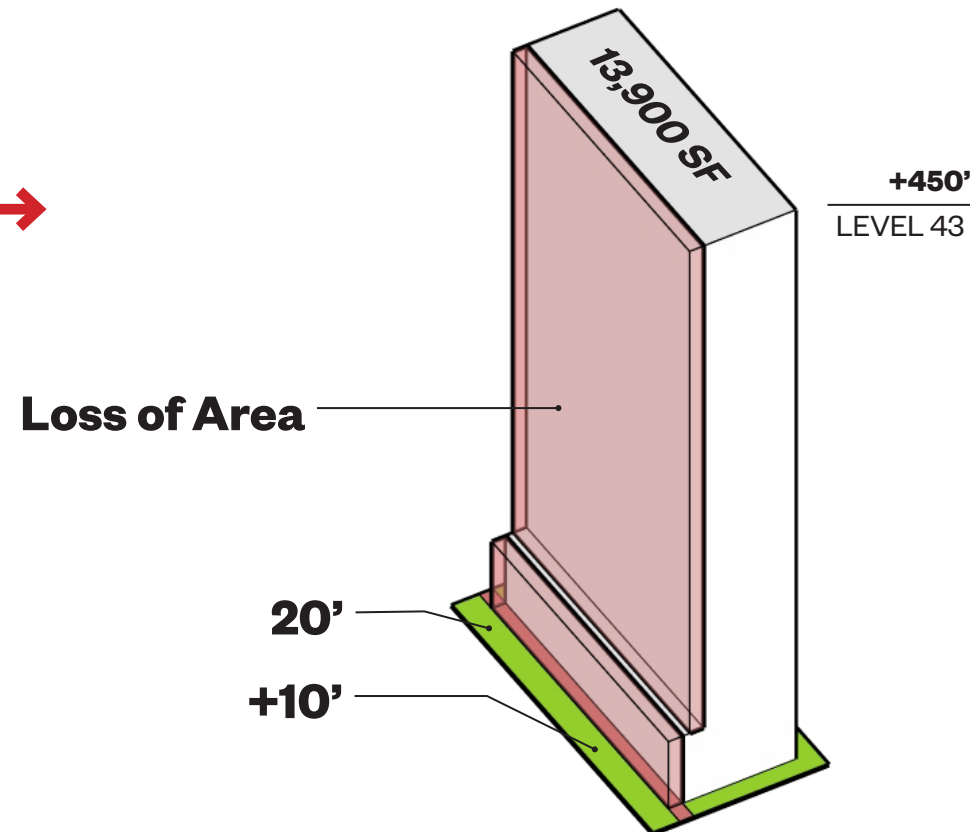
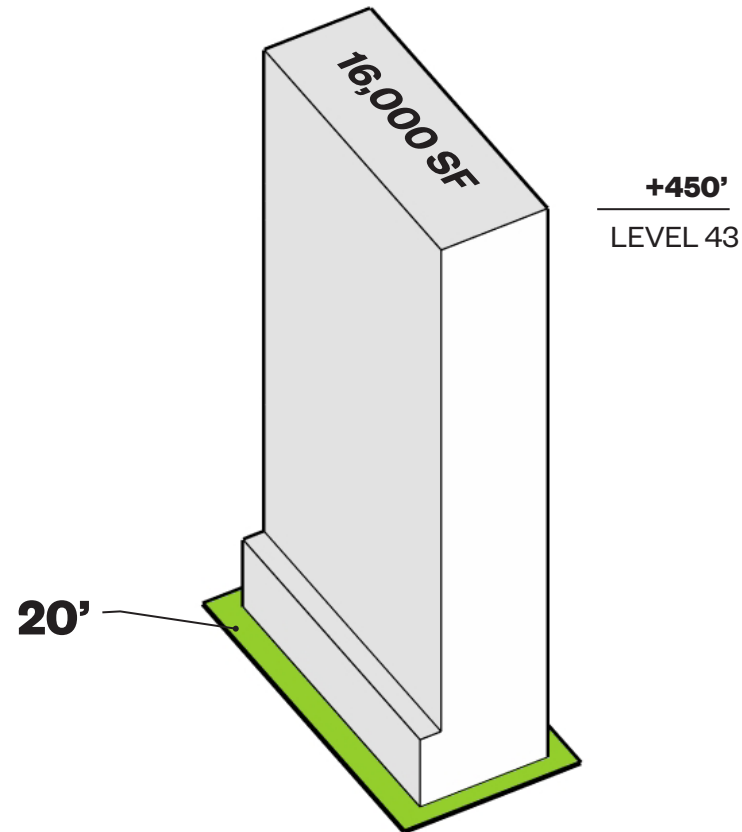
## 20' ACCESS



## 30' ACCESS



**EQUATES TO  
LOSS OF  
14 UNITS / ACRE**



**EQUATES TO  
LOSS OF  
160 UNITS / ACRE**

- LOST OPPORTUNITY TO PLACE MORE PEOPLE NEAR SUSTAINABLE MODES OF TRANSPORTATION (EASTLINK, GRAND CONN. & EASTRAIL)
- INCREASED AUTOMOBILES: > CONGESTION, > EMISSIONS
- LESS RETAIL VIABILITY
- GREATER COST/UNIT

# EXAMPLES | CADY'S ALLEY

GEORGETOWN, WASHINGTON, DC



20'-25' WIDTH, COMBINED VEHICLE AND PEDESTRIAN/BICYCLE WAY



CLIENT NAME: **KGIP**  
PROJECT NAME: **WILBURTON**  
BELLEVUE, WA





# EXAMPLES

DENVER, CO

# | THE DAIRY BLOCK



-18' WIDTH URBAN LANE

CLIENT NAME: **KGIP**  
PROJECT NAME: **WILBURTON**  
BELLEVUE, WA



# EXAMPLES | 315 ON A APARTMENTS

SEAPORT, BOSTON, MA



-18' WIDTH, COMBINED MAIN ENTRY AND FIRE LANE

CLIENT NAME: **KGIP**  
PROJECT NAME: **WILBURTON**  
BELLEVUE, WA





King County Assessor's Office, King County GIS Center, King County, King County Assessor's Office, King County GIS Center, EagleView Technologies, Inc.

**1661 & 11671 SE 1ST STREET, BELLEVUE - SHOWN WITH LUCA-REQUIRED 51' FLEXIBLE ACCESS CORRIDOR**

CLIENT NAME: **KGIP**  
PROJECT NAME: **WILBURTON**  
BELLEVUE, WA

 **51' WIDTH FLEXIBLE ACCESS CORRIDOR**



**From:** [Andrew Coates](#)  
**To:** [PlanningCommission](#)  
**Cc:** [Jessica Clawson](#); [Steve Kramer](#)  
**Subject:** Planning Commission Comment Letter  
**Date:** Tuesday, December 10, 2024 10:39:20 AM  
**Attachments:** [image001.png](#)  
[KGIP Bellevue PC Letter 2024.12.10.pdf](#)

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Hi, attached is our comment letter for tomorrow's meeting. Thanks!

**Andrew Coates** | **KGIP**

Managing Director – Investment & Development  
C: (425) 444-9585

SEATTLE | PORTLAND | BAY AREA

Bellevue Planning Commission  
City of Bellevue  
450 110th Ave NE  
Bellevue, WA 98004



Subject: KG comments on Wilburton LUCA

Dear Bellevue Planning Commission Members,

First, thank you to the Planning Commission and City staff for the considerable work done on the LUCA and the Wilburton Code. We appreciate the thoughtful consideration given to stakeholder feedback and the time spent refining the proposed policies. We have made a lot of progress through this collaboration. However, after reviewing the latest draft of the code, there are still some key changes that need to occur to the LUCA in the area of site organization to effectively support housing density and reduce the costs of development in Wilburton to ensure the long-term success of the subarea.

The Planning Commission has rightly focused on supporting housing density and reducing development costs, as discussed during the November 6 meeting. However, it appears that the most recent draft of the code has not included several necessary changes to support housing density and reduced costs, particularly regarding transportation access corridors. In order to meet the city's goals for housing production and vibrant development, it is essential that the code be revised to reflect more flexibility in these areas.

Specifically, we ask that the following adjustments be made:

- 1) Allow for a fire lane or access lane to serve as a pedestrian corridor, reducing the required width from 30 feet to 20 feet.
- 2) Reduce pedestrian corridors from 14 feet to 10 feet.
- 3) Eliminate the flexible access requirement for small sites. Prior to the most recent code update, there has been no mention of a flexible access requirement for small sites. Requiring a 51-foot flexible access road for small sites will prevent redevelopment of small sites.
- 4) Reduce sidewalk widths from 10 feet to 6 feet, except on 116<sup>th</sup> or other arterial streets.
- 5) Reduce the flexible access corridor width from 51 feet to 37 feet.

The reduction of access corridor requirements alone could create hundreds or even thousands more housing units in the Wilburton subarea. Flexibility in the Wilburton Code is essential to achieving positive development outcomes. While it is important to have standards in place to guide development, it is equally critical to recognize that one-size-fits-all mandates may not be feasible for every project. For example, the requirement for a **51-foot flexible access corridor** on every single development in Wilburton is simply not practical in many instances. Similarly, the **10-foot sidewalk requirement** for every access corridor will create significant challenges for developers, particularly in smaller or more constrained sites.

We worked with our design team to show the impacts of every 4'-10' you slice out of a building and have enclosed a package showing the following.

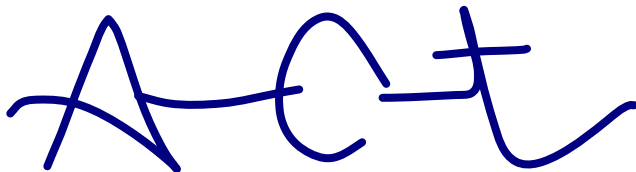
- 1) Density lost for every 4'-10' of increased access requirements (pages 1-7).
- 2) Real world examples of quality design for narrower access (pages 8-10).
- 3) How the flexible access requirement for small sites eliminates our ability to redevelop a small site we own in Wilburton. A site that can support approximately 200 apartment unit along EasTrail.

The above standard access requirements are policy choices with competing priorities and the merits of the trade-offs should be discussed. As written, the requirements create a higher bar to spur redevelopment, and if redevelopment occurs, they will create expansive separation between buildings and provide incrementally more light and air. Pedestrians will have a longer walk between buildings with more landscaping. If the requirements are reduced, more density will be achieved at a lower cost and quality urban design can create more intimate spaces for people. The question is, what is more important for Wilburton?

We are thankful for the Planning Commission and staff's focus on refining the code in a way that promotes both flexibility and successful development outcomes. By reducing unnecessary and rigid requirements, such as the size of transportation access corridors and sidewalks, we can create a more affordable and accessible environment for development while maintaining high standards for urban design, infrastructure, and public safety.

Thank you for your continued efforts and for considering our comments.

Sincerely,



Andrew Coates

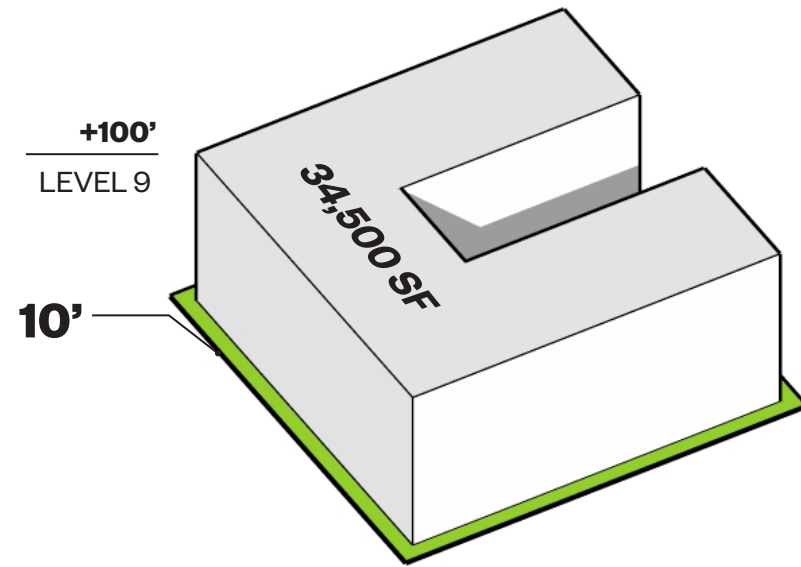
#### KG Investment Properties

- 600 116<sup>th</sup> Ave NE
- 430 116<sup>th</sup> Ave NE
- 420 116<sup>th</sup> Ave NE
- 400 116<sup>th</sup> Ave NE
- 316 116<sup>th</sup> Ave NE
- 11661 SE 1<sup>st</sup> Street
- 11671 SE 1<sup>st</sup> Street
- 11723 NE 8<sup>th</sup> Street

# TYPICAL | PODIUM BUILDINGS UNDER 100'

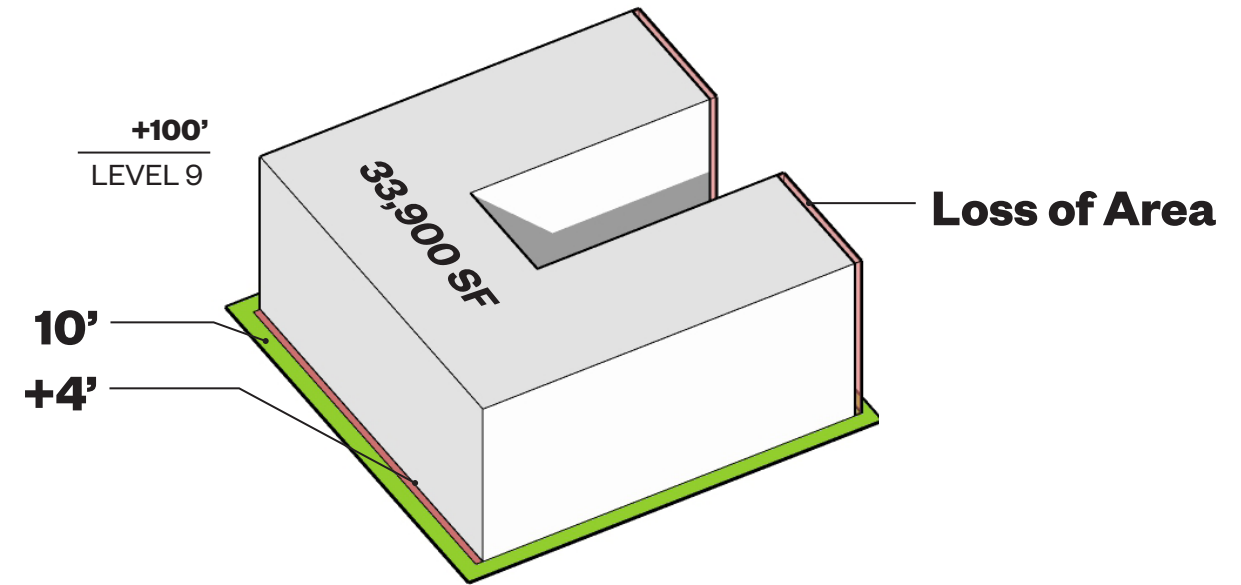
LOST DENSITY WITH & WITHOUT ADDITIONAL 4' WALKWAY WIDTH

## 10' ACCESS



**378 UNITS**  
**321 UNITS / ACRE**

## 14' ACCESS



**371 UNITS (-7 UNITS)**  
**315 UNITS / ACRE**

**EQUATES TO  
LOSS OF  
6 UNITS / ACRE**

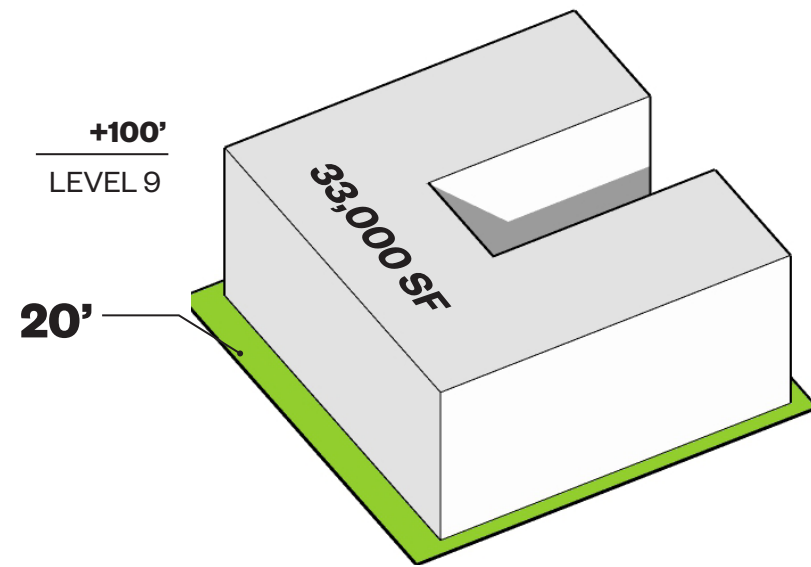
\*BASED ON 0.85 BUILDINGS / ACRE AVG.

- 20' FIRE ACCESS VS. 30' FIRE ACCESS (FOR SITES GREATER THAN 100K SF)
- EVERY 10' OF FLEXIBLE ACCESS REQUIREMENTS
- WHEREVER SETBACKS OR DIMENSIONAL REQUIREMENTS ARE INCREASED ABOVE TYPICAL MARKET REQUIREMENTS

# TYPICAL | PODIUM BUILDINGS UNDER 100'

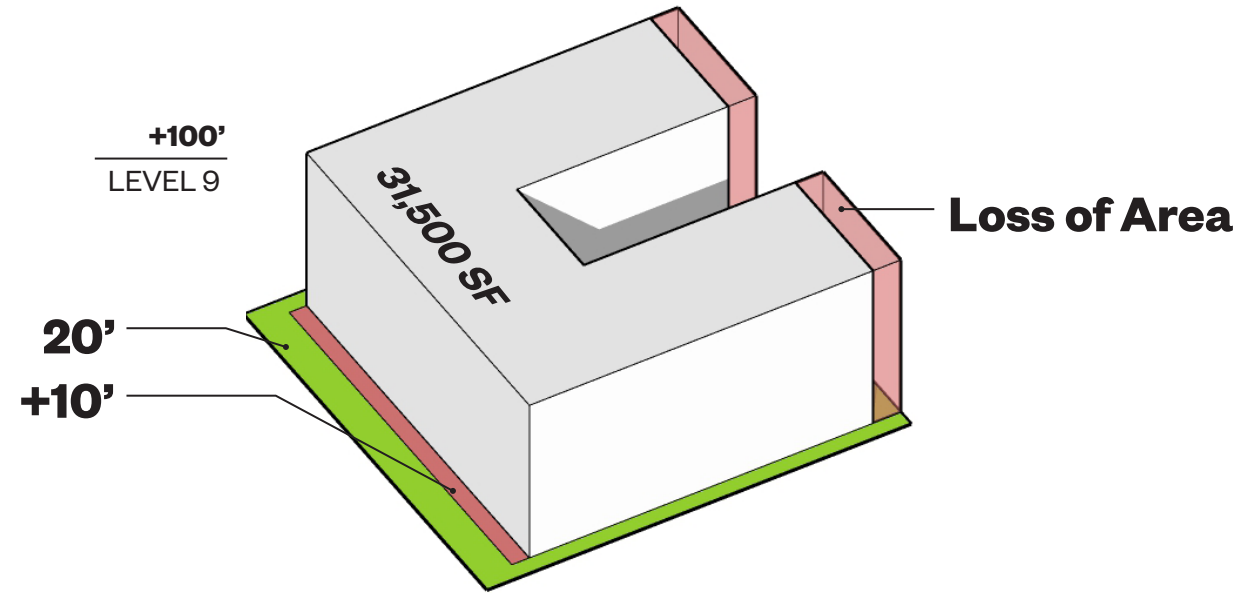
## LOST DENSITY- FIRE LANE WITH & WITHOUT SEPARATE PEDESTRIAN ACCESS

### 20' ACCESS



**360 UNITS**  
**306 UNITS / ACRE**

### 30' ACCESS



**343 UNITS (-17 UNITS)**  
**292 UNITS / ACRE**

**EQUATES TO  
LOSS OF  
14 UNITS / ACRE**

\*BASED ON 0.85 BUILDINGS / ACRE AVG.

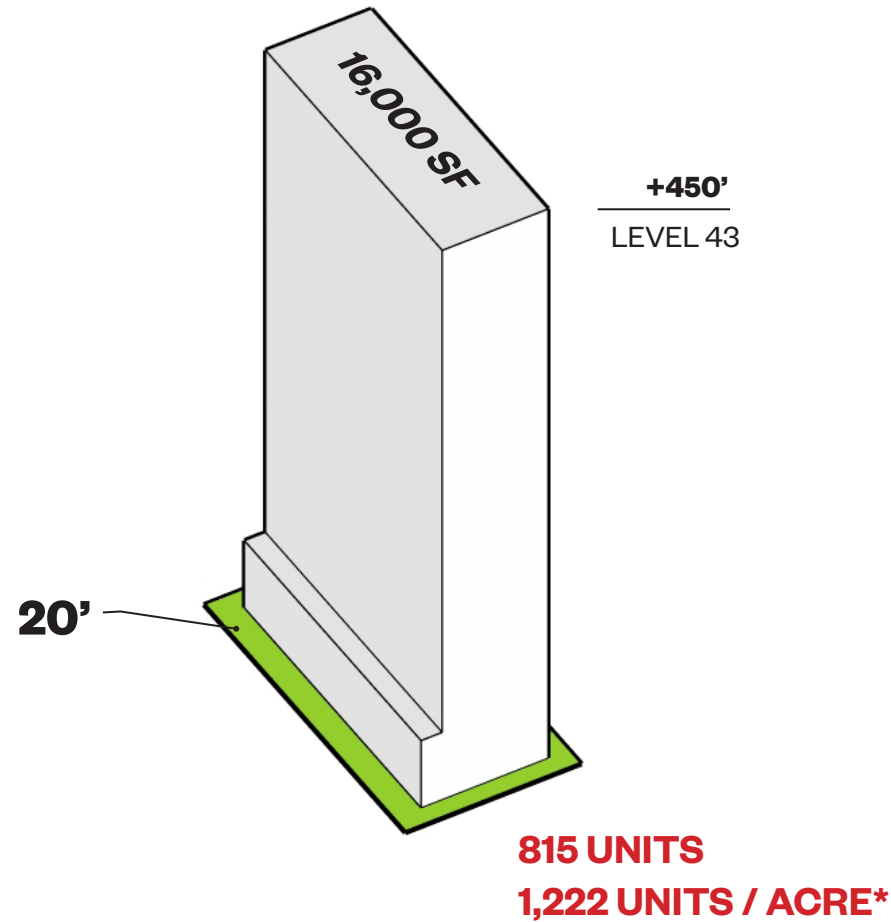
- 20' FIRE ACCESS VS. 30' FIRE ACCESS (FOR SITES GREATER THAN 100K SF)
- EVERY 10' OF FLEXIBLE ACCESS REQUIREMENTS
- WHEREVER SETBACKS OR DIMENSIONAL REQUIREMENTS ARE INCREASED ABOVE TYPICAL MARKET REQUIREMENTS



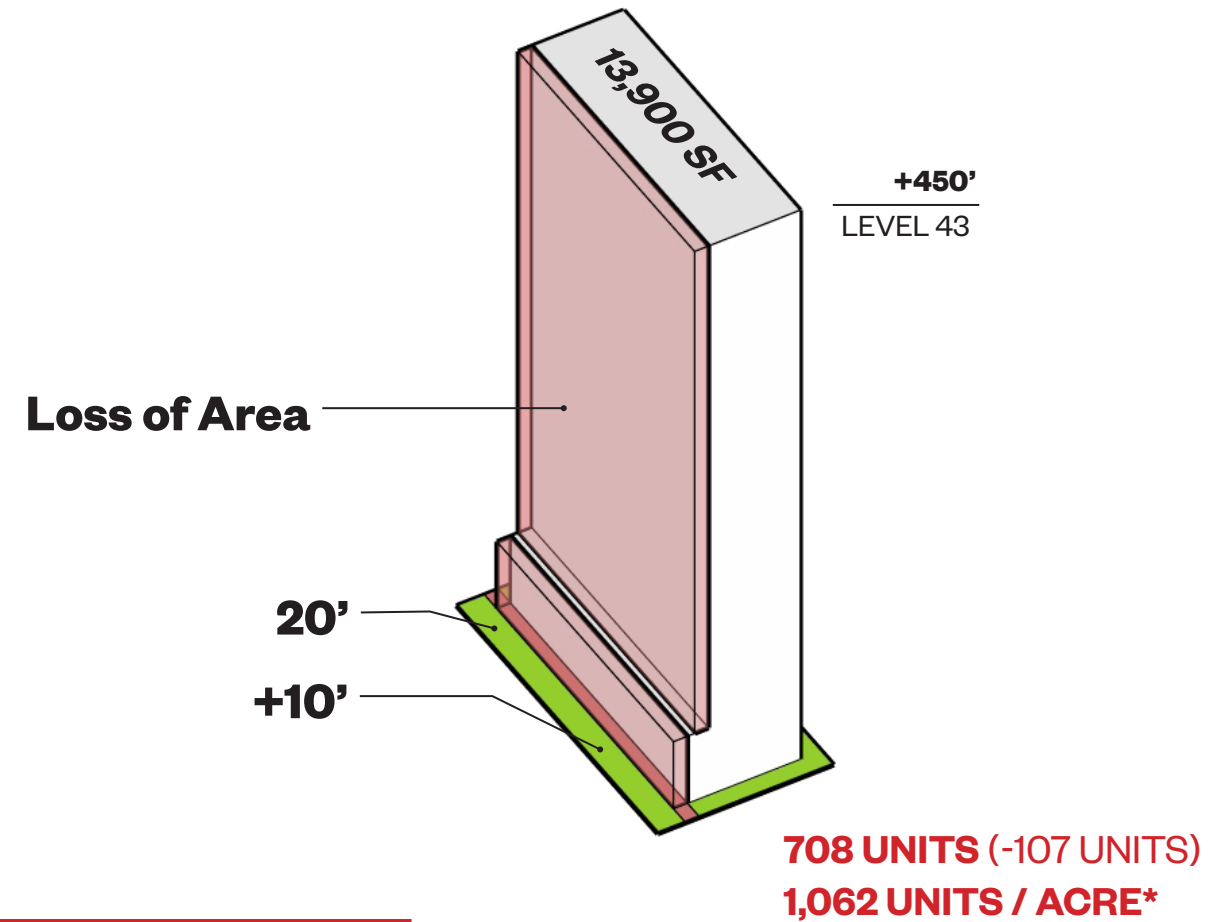
# TYPICAL | HIGH-RISE RESI. @ 450' HEIGHT

## LOST DENSITY- FIRE LANE WITH & WITHOUT SEPARATE PEDESTRIAN ACCESS

### 20' ACCESS



### 30' ACCESS



**EQUATES TO  
LOSS OF  
160 UNITS / ACRE**

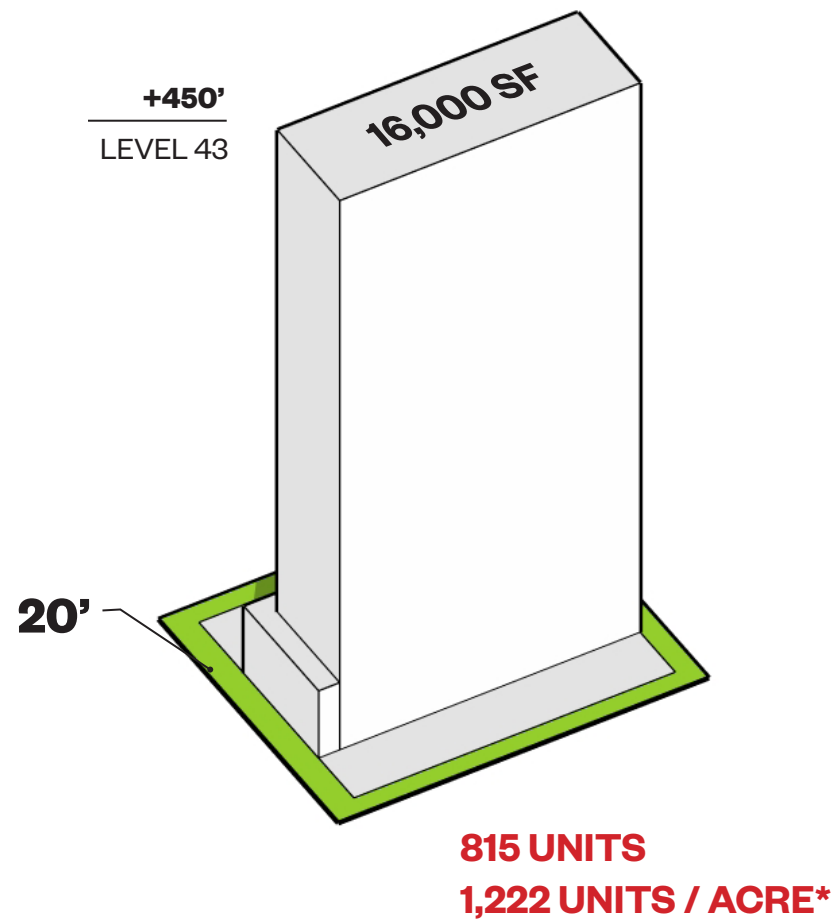
\*BASED ON 1.5 BUILDINGS / ACRE AVG.

- 20' FIRE ACCESS VS. 30' FIRE ACCESS (FOR SITES GREATER THAN 100K SF)
- EVERY 10' OF FLEXIBLE ACCESS REQUIREMENTS
- WHEREVER SETBACKS OR DIMENSIONAL REQUIREMENTS ARE INCREASED ABOVE TYPICAL MARKET REQUIREMENTS

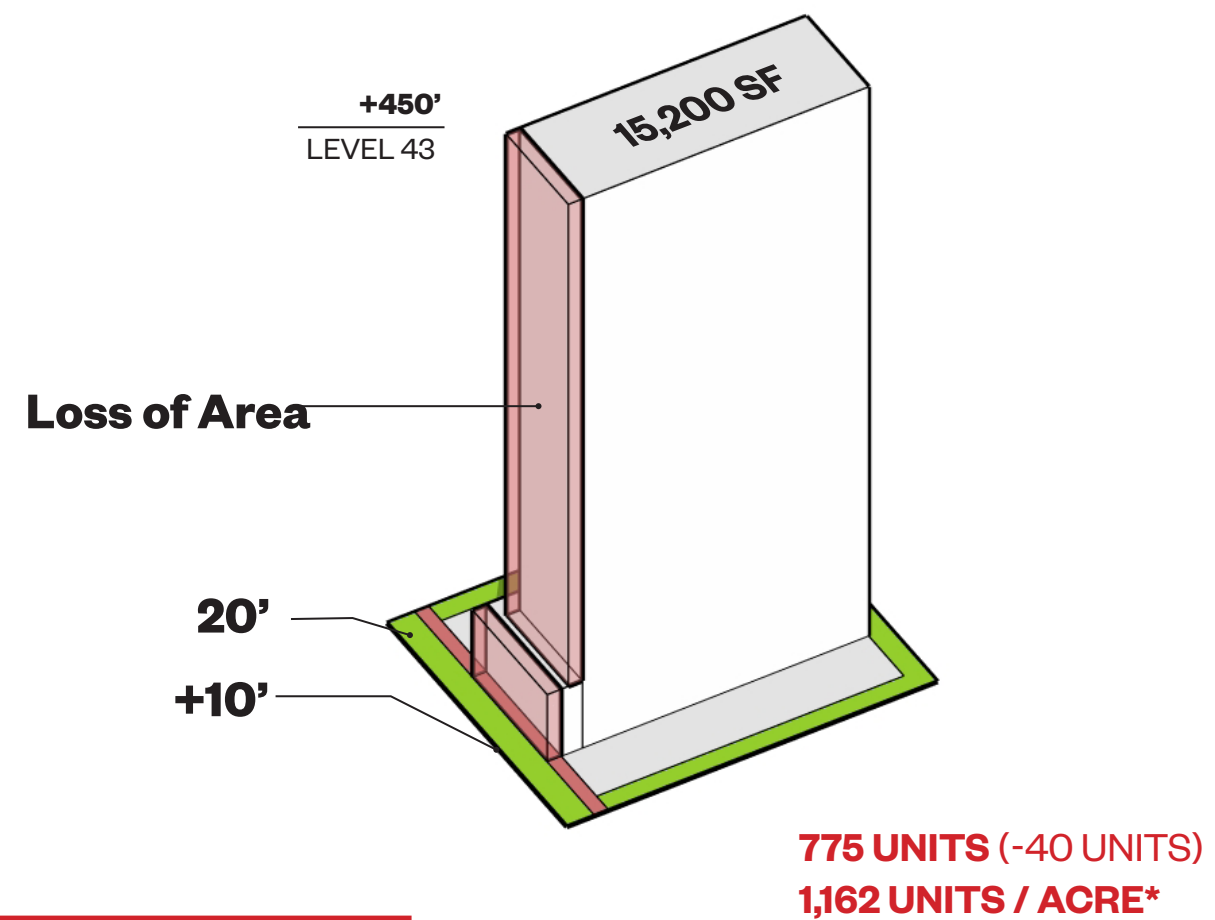
# TYPICAL | HIGH-RISE RESI. @ 450' HEIGHT

## LOST DENSITY- FIRE LANE WITH & WITHOUT SEPARATE PEDESTRIAN ACCESS

### 20' ACCESS



### 30' ACCESS



**EQUATES TO  
LOSS OF  
60 UNITS / ACRE**

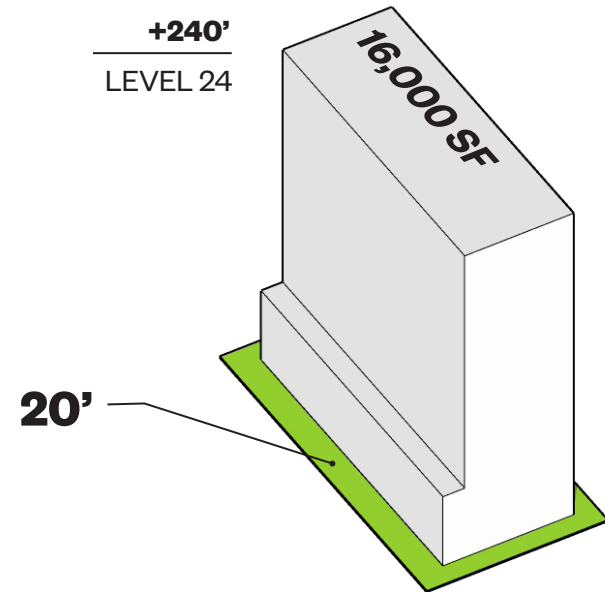
\*BASED ON 1.5 BUILDINGS / ACRE AVG.

- 20' FIRE ACCESS VS. 30' FIRE ACCESS (FOR SITES GREATER THAN 100K SF)
- EVERY 10' OF FLEXIBLE ACCESS REQUIREMENTS
- WHEREVER SETBACKS OR DIMENSIONAL REQUIREMENTS ARE INCREASED ABOVE TYPICAL MARKET REQUIREMENTS

# TYPICAL | HIGH-RISE RESI. @ 240' HEIGHT

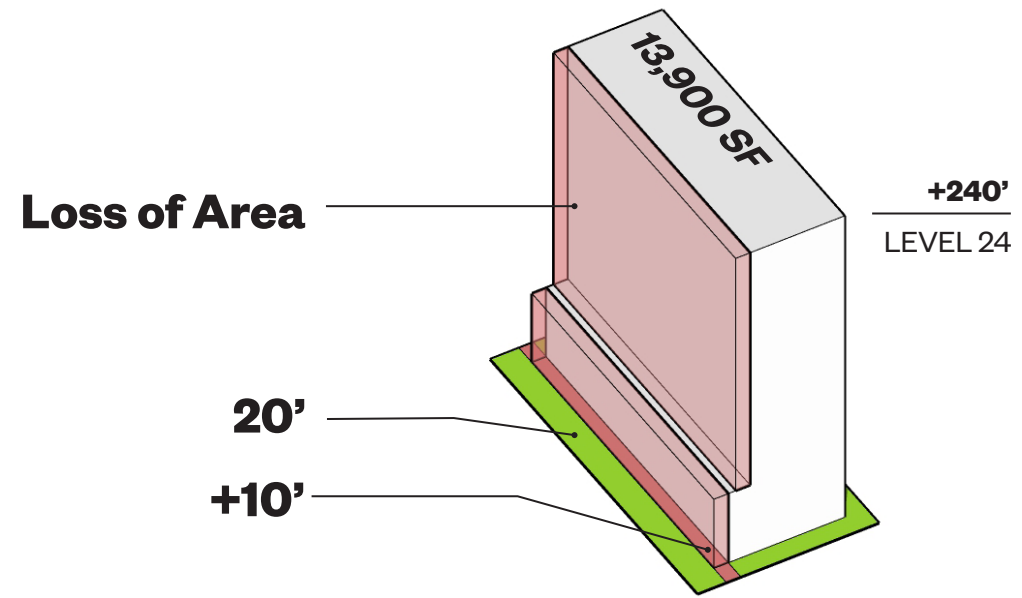
LOST DENSITY- FIRE LANE WITH & WITHOUT SEPARATE PEDESTRIAN ACCESS

## 20' ACCESS



**448 UNITS**  
**672 UNITS / ACRE\***

## 30' ACCESS



**390 UNITS (-58 UNITS)**  
**585 UNITS / ACRE\***

**EQUATES TO  
LOSS OF  
87 UNITS / ACRE**

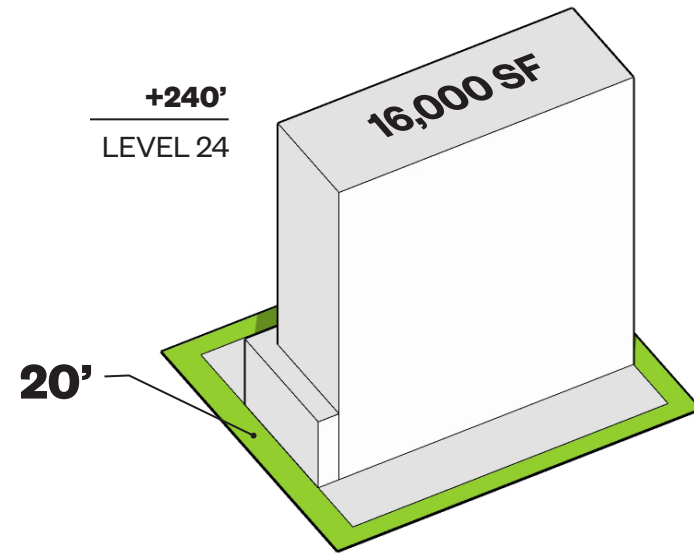
\*BASED ON 1.5 BUILDINGS / ACRE AVG.

- 20' FIRE ACCESS VS. 30' FIRE ACCESS (FOR SITES GREATER THAN 100K SF)
- EVERY 10' OF FLEXIBLE ACCESS REQUIREMENTS
- WHEREVER SETBACKS OR DIMENSIONAL REQUIREMENTS ARE INCREASED ABOVE TYPICAL MARKET REQUIREMENTS

# TYPICAL | HIGH-RISE RESI. @ 240' HEIGHT

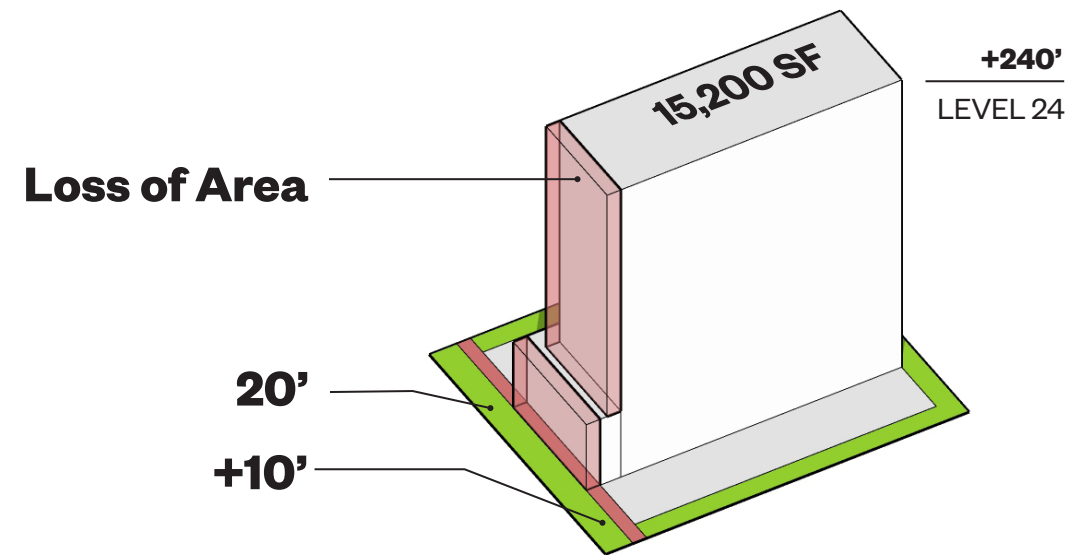
LOST DENSITY- FIRE LANE WITH & WITHOUT SEPARATE PEDESTRIAN ACCESS

## 20' ACCESS



**448 UNITS**  
**672 UNITS / ACRE\***

## 30' ACCESS



**426 UNITS (-22 UNITS)**  
**639 UNITS / ACRE\***

**EQUATES TO  
LOSS OF  
33 UNITS / ACRE**

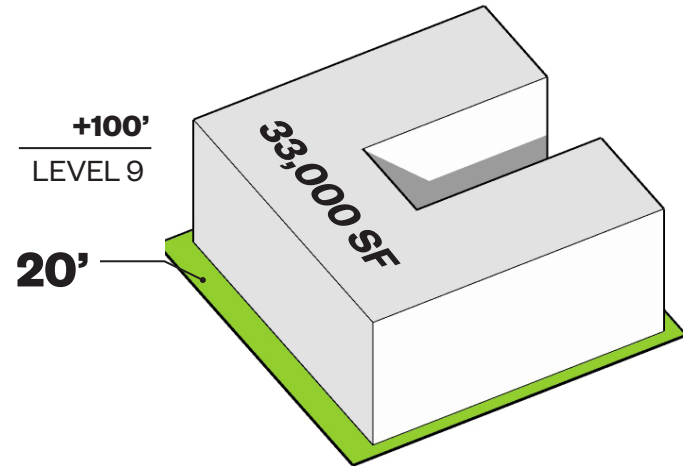
\*BASED ON 1.5 BUILDINGS / ACRE AVG.

- 20' FIRE ACCESS VS. 30' FIRE ACCESS (FOR SITES GREATER THAN 100K SF)
- EVERY 10' OF FLEXIBLE ACCESS REQUIREMENTS
- WHEREVER SETBACKS OR DIMENSIONAL REQUIREMENTS ARE INCREASED ABOVE TYPICAL MARKET REQUIREMENTS

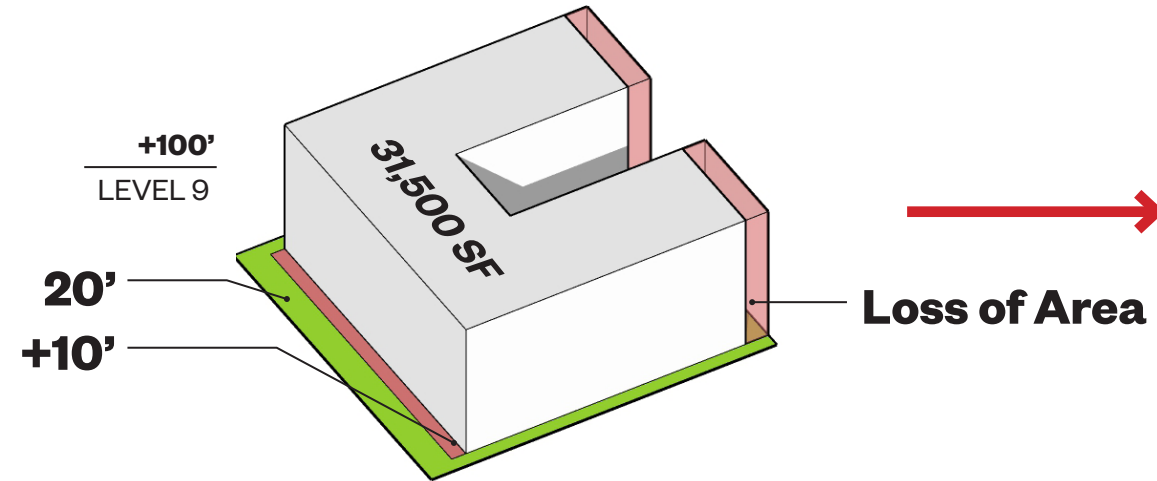
# LOST DENSITY & CAPACITY

IMPACT OF EVERY ADDITIONAL 10 FEET REQUIRED

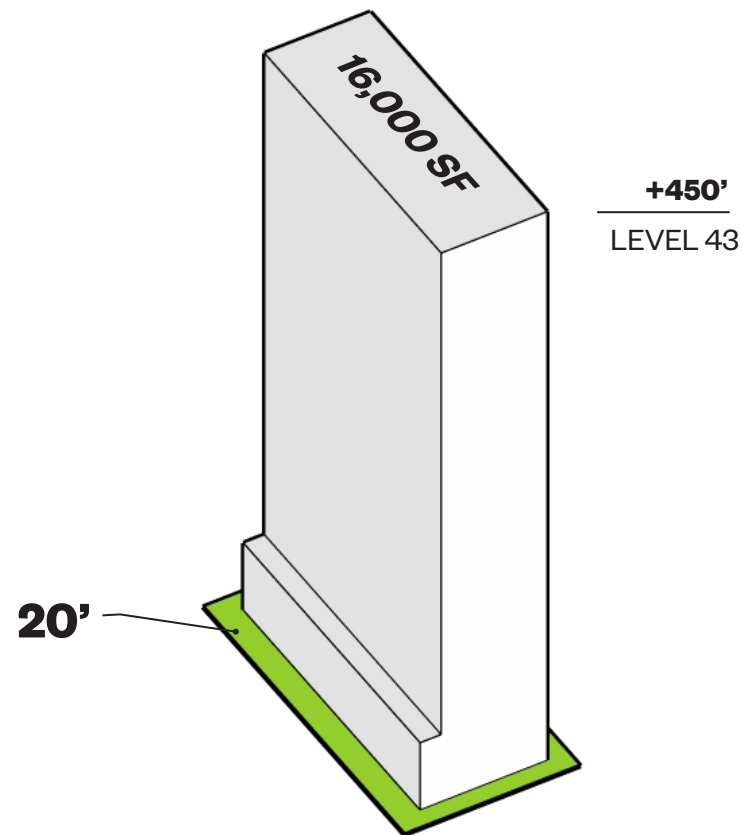
## 20' ACCESS



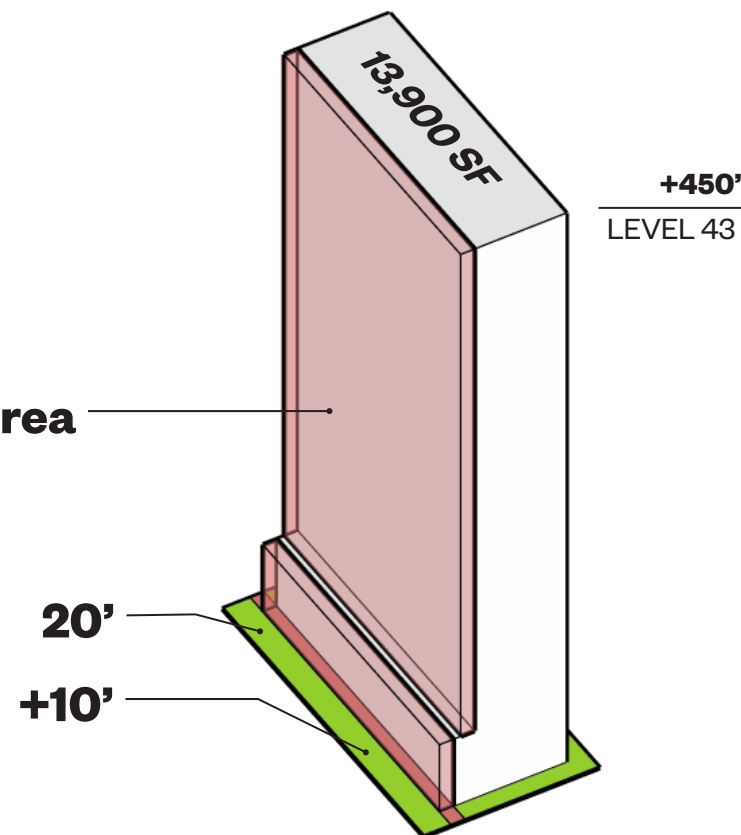
## 30' ACCESS



EQUATES TO  
LOSS OF  
14 UNITS / ACRE



Loss of Area



EQUATES TO  
LOSS OF  
160 UNITS / ACRE

- LOST OPPORTUNITY TO PLACE MORE PEOPLE NEAR SUSTAINABLE MODES OF TRANSPORTATION (EASTLINK, GRAND CONN. & EASTRAIL)
- INCREASED AUTOMOBILES: > CONGESTION, > EMISSIONS
- LESS RETAIL VIABILITY
- GREATER COST/UNIT

# EXAMPLES | CADY'S ALLEY

GEORGETOWN, WASHINGTON, DC



20'-25' WIDTH, COMBINED VEHICLE AND PEDESTRIAN/BICYCLE WAY



CLIENT NAME: **KGIP**  
PROJECT NAME: **WILBURTON**  
BELLEVUE, WA



# EXAMPLES | 315 ON A APARTMENTS

SEAPORT, BOSTON, MA



-18' WIDTH, COMBINED MAIN ENTRY AND FIRE LANE



# EXAMPLES

DENVER, CO

# | THE DAIRY BLOCK



-18' WIDTH URBAN LANE

CLIENT NAME: **KGIP**  
PROJECT NAME: **WILBURTON**  
BELLEVUE, WA







King County Assessor's Office, King County GIS Center, King County, King County Assessor's Office, King County GIS Center, EagleView Technologies, Inc.

**1661 & 11671 SE 1ST STREET, BELLEVUE - SHOWN WITH LUCA-REQUIRED 51' FLEXIBLE ACCESS CORRIDOR**

CLIENT NAME: **KGIP**  
PROJECT NAME: **WILBURTON**  
BELLEVUE, WA

 **51' WIDTH FLEXIBLE ACCESS CORRIDOR**



**From:** [Jodie Alberts](#)  
**To:** [PlanningCommission](#)  
**Cc:** [Jessica Clawson](#); [Joe Fain](#)  
**Subject:** PLUSH Comments - Wilburton LUCA  
**Date:** Tuesday, December 10, 2024 10:50:16 AM  
**Attachments:** [PLUSH Wilburton LUCA Comments 12.10.2024.pdf](#)

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**[EXTERNAL EMAIL Notice!]** Outside communication is important to us. Be cautious of phishing attempts. Do not click or open suspicious links or attachments.

Planning Commissioners,

Thank you for the opportunity to provide comment on the Wilburton LUCA. Please find the attached letter from the Chamber's PLUSH Committee regarding: 1) Cost saving measures as discussed at the November 6 Commission meeting; 2) Flexible provisions for nonconforming uses.

We appreciate your continued dedication to increasing both housing supply in Bellevue and vibrancy in the Wilburton subarea.

Warmly,  
Jodie

**Jodie Alberts**

Vice President of Government Affairs | [Bellevue Chamber](#)  
M: 901.834.4261 | O: 425.213.1206 | E: [jodie@bellevuechamber.org](mailto:jodie@bellevuechamber.org)  
[BellevueChamber.org](http://BellevueChamber.org)



## PLUSH COMMITTEE

Permitting, Land Use, Sustainability, & Housing

[bellevuechamber.org](http://bellevuechamber.org)

425-454-2464

[staff@bellevuechamber.org](mailto:staff@bellevuechamber.org)



December 10, 2024

Bellevue Planning Commission  
City of Bellevue  
450 110th Ave NE  
Bellevue, WA 98004

Subject: PLUSH Comments, Wilburton LUCA

Dear Chair Goeppeler and Commissioners,

Thank you to the Planning Commission and City staff for their continued efforts on the LUCA and the Wilburton Code. We appreciate the time and dedication that has gone into engaging stakeholders and refining the proposed policies.

We are writing to share our recommendations for further refinement of the code in two key areas: **reducing development cost burdens and adopting flexible provisions for nonconforming uses**. We believe these changes will help achieve the city's housing and economic goals while maintaining a balanced approach to Wilburton's development. Notably, several of these refinements were agreed upon during the November 6 Planning Commission meeting.

### **Adjustments to Support Housing Goals & Development Feasibility**

At the November 6 meeting, the Planning Commission highlighted the importance of reducing the costs of development in Wilburton and directed staff to explore specific adjustments, including modifications to transportation access corridor widths. These corridors, which currently serve more as open space and buffers between buildings than for transportation purposes, represent an opportunity for cost reductions. While we recognize the complexity of balancing competing priorities, we encourage the Commission to revisit these recommendations to ensure meaningful progress on reducing development costs.

Stakeholders who have studied the impacts of the code on housing development have identified specific opportunities to achieve cost savings while maintaining the city's goals for open space and connectivity. These adjustments could unlock significant housing potential in the Wilburton subarea, contributing to Bellevue's broader housing objectives.

Specifically, we recommend the following adjustments:

- Reduce sidewalk widths from 10 feet to 6 feet, except on arterial streets such as 116th.
- Reduce the flexible access corridor width from 51 feet to 37 feet.
- Allow for a fire lane or access lane to be utilized as a pedestrian corridor, reducing the required width from 30 feet to 20 feet.

- Reduce pedestrian corridors from 14 feet to 10 feet.

These relatively small changes would have a meaningful impact on reducing development costs and would increase opportunities for housing production in Wilburton, ultimately contributing to the city's housing goals. We strongly urge the Commission to consider these recommendations as you finalize the code.

### **Recommendation for Flexible Nonconforming Use Provisions**

Auto dealerships in Wilburton play a vital role in Bellevue's economy, generating significant tax revenue that supports city services. As the Planning Commission considers policies for nonconforming uses, it is essential to adopt provisions that allow these businesses, among others, to adapt without jeopardizing their operations or contributions to the city's fiscal health.

We recommend extending the flexible nonconforming use provisions from the Bel-Red Code to Wilburton. This approach has proven successful in allowing existing businesses to comply with evolving regulations while facilitating balanced neighborhood development. These policies are also consistent with the Wilburton subarea plan as well as Comprehensive Plan goals related to economic development and support for existing businesses.

Specifically, the Bel-Red provisions provide:

- Predictability for existing businesses to continue operating under new regulations.
- A balanced approach to phased compliance that supports long-term neighborhood goals.

By applying these provisions in Wilburton, the city can ensure that businesses like auto dealerships remain viable contributors to the economy while enabling the neighborhood's transformation.

Thank you for considering these recommendations as you finalize the Wilburton LUCA. We are confident that these adjustments will enhance the neighborhood's potential to meet Bellevue's housing and economic goals while maintaining a balanced, thoughtful approach to development.

We appreciate your time and look forward to continuing our collaboration on this important work.

Sincerely,



Jodie Alberts  
Vice President, Government Affairs



Jessica Clawson  
PLUSH Committee Chair

**From:** [eric@hansencr.com](mailto:eric@hansencr.com)  
**To:** [PlanningCommission](#); [Carlson, Diane \(she/her\)](#); [Malakoutian, Mo](#); [Robinson, Lynne](#); [Canedo, Jesse](#); [Horner, Rebecca D](#)  
**Cc:** [jim@obrienaugroup.com](mailto:jim@obrienaugroup.com); [Jessica Clawson](#); [Chantal Razore](#); [Jaci Rutherford](#)  
**Subject:** Lexus of Bellevue - Wilburton LUCA - non-conforming provisions auto dealerships  
**Date:** Tuesday, December 10, 2024 11:14:39 AM  
**Attachments:** [Lexus of Bellevue 12.10.24.pdf](#)  
**Importance:** High

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You don't often get email from [eric@hansencr.com](mailto:eric@hansencr.com). [Learn why this is important](#)

**[EXTERNAL EMAIL Notice!]** Outside communication is important to us. Be cautious of phishing attempts. Do not click or open suspicious links or attachments.

Hi,

Please see the attached letter on behalf of Lexus of Bellevue regarding non-conforming provisions related to auto dealerships, Wilburton LUCA.

Please confirm receipt.

Thank you,

Eric

Eric Hansen



5712 E. Lk Sammamish Pkwy SE, #100  
Issaquah, WA 98029  
t: 206 604 7941  
f: 206 284 2733



VW of Kirkland | Toyota of Portland | Acura of Seattle | Land Rover of Tacoma

Subaru of Portland | Audi Wilsonville | Toyota of Kirkland | Toyota of Renton

Lexus of Bellevue | Lexus of Tacoma | Jaguar of Tacoma | Volvo Cars Tacoma

Michael O'Brien

President

Lexus of Bellevue

101 116<sup>th</sup> Avenue SE

Bellevue, WA 98004

Via email: [planningcommission@bellevuewa.gov](mailto:planningcommission@bellevuewa.gov)

Subject: Nonconforming provisions related to auto dealerships—Wilburton LUCA

Dear Commissioners:

We write to share our concerns regarding the proposed updates to the Wilburton Code as it pertains to auto dealerships in Bellevue. Lexus of Bellevue has a long history of collaboration with the City of Bellevue, purchasing the old City Hall from Bellevue to construct the dealership that exists on 116<sup>th</sup> today. We recognize the tremendous opportunities the Wilburton area presents for future growth and development. However, we urge the Commission to consider the significant role that auto dealerships like Lexus of Bellevue play in the city's economy, and to adjust the code to avoid unintended consequences for these businesses. Specifically, we would like the Planning Commission to consider the following as it relates to existing auto dealerships in Wilburton today:

- **Direct staff to apply the Bel-Red nonconforming provisions rather than the citywide provisions. These provisions give more certainty and flexibility for existing businesses as they continue to operate in Wilburton. The Bel-Red standards balance the urban design standards with existing businesses better than do the citywide standards.**
- **The Bel-Red nonconforming code is consistent with the Wilburton subarea plan, and Comprehensive Plan Policies, that direct the City to "accommodate the continued operation of existing service and commercial uses" and "support economic development in the City's commercial centers." The policies also direct the City to "recognize and consider the economic...impacts of proposed legislative actions prior to adoption."**
- **Auto dealerships are a significant source of tax revenue to the City of Bellevue. "Nonconforming" a business out of Wilburton by requiring physical changes that are not consistent with national dealership design standards will have far-reaching impacts to the City's budget.**

The following is more detailed information related to each of the points below.

### **1. Importance of Auto Dealerships to Bellevue's Tax Revenue**

Auto dealerships, including Lexus of Bellevue, are vital contributors to the city's economy. Lexus of Bellevue is not only a successful local business but Bellevue is also the number one service area for Lexus in Washington state. A major portion of Bellevue's annual tax revenues are generated by auto dealerships. The Wilburton Code, as currently proposed, creates significant nonconformities for auto dealerships in the area, which could jeopardize their ability to continue operating successfully and contributing to Bellevue's tax base.



VW of Kirkland | Toyota of Portland | Acura of Seattle | Land Rover of Tacoma

Subaru of Portland | Audi Wilsonville | Toyota of Kirkland | Toyota of Renton

Lexus of Bellevue | Lexus of Tacoma | Jaguar of Tacoma | Volvo Cars Tacoma

## **2. Challenges with Nonconformities Under the Proposed Code**

The proposed Wilburton Code would apply “citywide” nonconforming provisions to the Lexus of Bellevue dealership. This would create considerable challenges, particularly in applying standards that are required by national dealerships that conflict with several portions of the Wilburton LUCA. The likely upgrades to the dealership to meet national standards that will occur will also need to become more conforming to the code, which means the dealership may not be able to meet national standards. This is devastating for dealerships and could lead to dealerships leaving Bellevue.

In addition to the display and service requirements, the code also mandates transportation corridors, significant sidewalk and landscaping improvements, and open space requirements. While these provisions are certainly important for the long-term vision of the neighborhood, they may not be suitable for the operational needs of auto dealerships, which require large service areas and auto display spaces that would not be allowed under the Wilburton Code.

## **3. Recognize the Need to Protect Auto Dealerships**

It is evident that the city is focused on increasing density and redevelopment in the Wilburton area. However, it is critical to acknowledge that auto dealerships are a key component of Bellevue’s budget. The current proposal does not sufficiently account for the fact that, while many dealerships operating on leased land may eventually be redeveloped, others like Lexus of Bellevue are essential for maintaining the city’s tax revenue. If the dealerships are pushed out of Wilburton, there is no other place in Bellevue for them to relocate. Bellevue then stands to lose a significant source of revenue.

## **4. Recommendation to Apply the Bel-Red Nonconforming Standards**

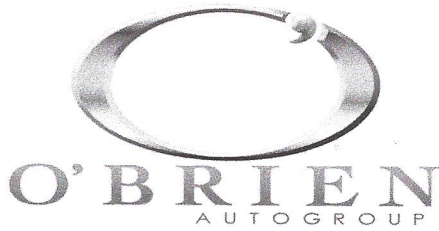
We strongly urge the Planning Commission to consider applying the Bel-Red nonconforming standards to auto dealerships in the Wilburton area. These provisions struck a balance between enabling redevelopment and allowing businesses that were integral to the area to remain viable. Applying similar standards to the Wilburton Code would provide much-needed predictability for auto dealerships, allowing them to continue to operate and contribute to Bellevue’s economy while still supporting the city’s long-term growth and development goals.

The Bel-Red nonconforming standards require some proportional compliance with updated zoning regulations but do so in a way that allows businesses to remain functional and compliant over time. This approach would ensure that Bellevue continues to benefit from the tax revenue generated by dealerships, while also allowing for gradual and predictable redevelopment.

## **5. The Bel-Red Conforming Provisions are Consistent with the Wilburton Vision and the Overall Comprehensive Plan**

The Wilburton Subarea Plan and Comprehensive Plan include policies that directly support the inclusion of more balanced nonconforming provisions, like the Bel-Red provisions, including:

POLICY S-WI-38. Accommodate the continued operation of existing service and commercial uses and allow new service and commercial businesses that are compatible with planned land uses.



VW of Kirkland | Toyota of Portland | Acura of Seattle | Land Rover of Tacoma

Subaru of Portland | Audi Wilsonville | Toyota of Kirkland | Toyota of Renton

Lexus of Bellevue | Lexus of Tacoma | Jaguar of Tacoma | Volvo Cars Tacoma

LU-24. Allow existing uses to continue in areas with a change in future land use until the parcel is redeveloped.

LU-33. Help communities to maintain a distinctive local character while recognizing that neighborhoods evolve over time to meet community needs.

ED-1. Maintain a business climate that supports the retention and expansion of the city's economic base.

ED-2. Promote local businesses and locally-produced goods and services.

ED-9. Recognize and consider the economic and environmental impacts of proposed legislative actions prior to adoption

ED-23. Support economic development in the city's commercial areas

ED-25. Emphasize the value of a range of commercial centers to provide opportunities for a diverse range of businesses

Lexus of Bellevue is supportive of the vision for the Wilburton area's growth and redevelopment, and it is essential that the Planning Commission recognize the important role that auto dealerships play in the city's economy. We respectfully request that the Commission direct staff to apply the Bel-Red nonconforming standards to auto dealerships in the Wilburton area. This solution would allow for continued business operations, necessary upgrades to dealership facilities, and the preservation of important tax revenue while also ensuring that the city's long-term planning goals are met.

Thank you for considering my comments. I look forward to seeing a thoughtful and balanced approach that supports Bellevue's growth, businesses, and community.

Sincerely,

Eric Hansen  
Hansen Real Estate, LLC, Owner's Representative for:  
Lexus of Bellevue/Michael P. O'Brien

CC: City Manager Diane Carlson  
Mayor Lynne Robinson  
Deputy Mayor Mo Malakoutian  
Economic Development Director Jesse Canedo  
Development Services Director Rebecca Horner



**From:** [phyllisjwhite@comcast.net](mailto:phyllisjwhite@comcast.net)  
**To:** [PlanningCommission](#)  
**Subject:** Request to Evaluate WDFW's Recommendations for Neighborhood Critical Areas within the Wilburton/NE 8th Subarea  
**Date:** Wednesday, December 11, 2024 9:08:17 AM  
**Attachments:** [Public Comments 12-11-24.docx](#)  
[Bellevue Wilburton Plan Comments - WDFW.pdf](#)

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Please add this to the record.

Dear Chair Goepple, Vice-Chair Cuellar-Calad, Planning Commissioners Ferris, Bhargava, Villaveces, Lu, Khanloo, and Deputy Mayor Malakoutian, Attached are two letters: one from the Washington State Department of Fish and Wildlife (WDFW) and another from me.

Upon review of our neighborhood critical areas, the WDFW has provided thoughtful recommendations for the Wilburton/NE 8th Subareas, emphasizing the importance of riparian wildlife corridors. I am writing to urge the Commission to review the WDFW's critical area recommendations--encompassing 134th, 132nd, and 130th Avenues NE, between NE 8th Street and Bel-Red Road.

This area is a vital part of the Kelsey Creek Watershed, supporting landmark tree canopies that provide essential ecosystem services. These features not only contribute to the ecological health of the watershed but also enhances the character and environmental quality of our community. Recognizing these neighborhoods as a critical area would help ensure that its ecological integrity is preserved for the benefit of current and future generations.

In addition, I request that all of the critical areas in our neighborhood be considered in all future permitting processes to safeguard these natural resources from unnecessary harm and degradation.

This area is a vital part of the Kelsey Creek Watershed, supporting landmark tree canopies that provide essential ecosystem services.

Thank you for your consideration to this important matter.

Sincerely,  
Phyllis White,  
Wilburton/NE 8th Subarea Resident

## Preserving the Kelsey Creek Watershed, It's Wildlife Corridor, and Tree Canopies in the Wilburton/NE 8th Street Subarea

Dear Chair Goepple, Vice-Chair Cuellar-Calad, Planning Commissioners Ferris, Bhargava, Villaveces, Lu, Khanloo, and Deputy Mayor Malakoutian,

I am writing to express my deep concern regarding the preservation and protection of the **Kelsey Creek Watershed** and the vital tree canopies in our neighborhood, specifically around **134th, 132nd, and 130th Ave NE between NE 8th Street and Bel-Red Road**. The Kelsey Creek Watershed and its surrounding areas are considered one of the few remaining natural havens in a city such as Bellevue.

Attached is a letter from the Washington State Department of Fish and Wildlife (WDFW).

### Significant Loss of Tree Canopy in Wilburton:

City data indicates that the **Wilburton area has experienced the greatest loss of tree canopy** compared to other neighborhoods in Bellevue. This alarming trend poses a serious threat to the ecological integrity of our community and highlights the urgent need for enhanced protections:

Neighborhood Areas Minus Bellevue Parks	2011 % UTC	2019 % UTC	Change from 2011 to 2019
<b>BelRed</b>	14.3%	13.7%	-0.6%
<b>Bridle Trails</b>	47.6%	51.7%	4.1%
<b>Cougar Mountain / Lakemont</b>	39.3%	42.7%	3.4%
<b>Crossroads</b>	26.8%	30.4%	3.5%
<b>Downtown</b>	6.4%	7.7%	1.3%
<b>Eastgate</b>	33.6%	37.4%	3.8%
<b>Factoria</b>	18.1%	20.1%	2.0%
<b>Lake Hills</b>	28.6%	32.5%	3.9%
<b>Newport</b>	36.0%	35.7%	-0.3%
<b>Northeast Bellevue</b>	27.6%	31.7%	4.1%
<b>Northwest Bellevue</b>	33.0%	34.2%	1.2%
<b>Somerset</b>	32.2%	34.2%	2.0%
<b>West Bellevue</b>	37.4%	37.8%	0.4%
<b>West Lake Sammamish</b>	38.6%	43.0%	4.5%
<b>Wilburton</b>	30.2%	29.3%	-0.9%
<b>Woodridge</b>	33.9%	34.8%	0.8%
<b>Totals</b>	<b>32.9%</b>	<b>35.3%</b>	<b>2.4%</b>

Table 9. | Urban tree canopy change by neighborhoods minus park lands.

The **Kelsey Creek Watershed Assessment Report** (2021) notes that among Bellevue's four major watersheds (Coal/Newport, Lake Sammamish, Lake Washington, and Greater Kelsey Creek), the **Greater Kelsey Creek Watershed and its sub-watersheds have the lowest percentage of riparian canopy cover and the highest percentage of riparian impervious surface cover** (Kelsey Creek Assessment Report, 2021, page 2-67). This underscores the vulnerability of our watershed to further development pressures.

## **Ownership and Importance of the Riparian Corridor:**

Ownership of the riparian corridor across all sub-basins is approximately **90% private property** and only **10% publicly owned**, mostly within parks. In our sub-basin of Kelsey Creek—the **Kelsey Creek Corridor**—**14.5%** is parkland, while the remaining **85.5%** is privately owned. This means that the stewardship of this critical ecosystem relies heavily on collaboration between private landowners and the city.

## **Alignment with the Wilburton/NE 8th Street Subarea Plan:**

Upon reviewing the **Wilburton/NE 8th Street Subarea Plan** (Wilburton/NE 8th Street Subarea Plan), there is an opportunity to strengthen the plan:

- **Integrate the Recommendations from the Washington Department of Fish and Wildlife (WDFW):** The WDFW has provided detailed recommendations to enhance environmental protections in the area, focusing on riparian management and habitat conservation in our neighborhood:
  - “Incorporating our recommendations helps align this plan with BAS standards (WAC 365-195 900) and further demonstrates Bellevue’s leadership in sustainable urban development. Our recommendations further align with the policies within the Wilburton/N.E. 8th Street Plan, such as “S-WI-9. Protect and enhance streams, drainage ways, and wetlands in the Kelsey Creek Basin,” and “S-WI-10. Prevent development from intruding into the floodplain of Kelsey Creek.”
- **Enhance Policies for Environmental Stewardship:** Include clear policies that commit to protecting the Kelsey Creek Watershed, its riparian corridors, and the associated tree canopies.
- **Strengthen Land Use Regulations:** Amend zoning and land use regulations within the Subarea Plan to limit further loss of natural habitats and mitigate the impacts of increased housing density on critical areas.

## **Recommendations from the Washington Department of Fish and Wildlife (WDFW):**

In alignment with recommendations provided by the WDFW regarding the Bellevue Wilburton Plan, I urge Council to oversee the city to:

1. **Adopt Best Available Science (BAS) for Riparian Management:**
  - Utilize **Site Potential Tree Height (SPTH) at 200 years** to determine appropriate riparian buffer widths.
  - Implement **Riparian Management Zones (RMZs)** instead of traditional stream typing.
  - Establish riparian buffers of **187–196 feet** as recommended, ensuring adequate protection for aquatic and terrestrial species.
2. **Strengthen Tree Canopy Protections in the floodplain of Kelsey Creek:**

- Recognize that current tree canopy codes are insufficient, especially as Wilburton has experienced significant canopy loss.
- Enhance tree canopy coverage targets, particularly within riparian zones, to support King County's **Extreme Heat Mitigation Strategy** and combat the urban heat island effect.
- Implement a **3:1 significant and landmark tree replacement ratio** regardless of tree species within riparian areas, meeting with the city's overall **40% tree retention goal**, acknowledging that riparian zones require greater protections.

### 3. **Incorporate Recommendations into the Wilburton/NE 8th Street Subarea Plan:**

- Amend the Subarea Plan to accommodate these environmental recommendations, ensuring that future development is balanced with ecological preservation.

### **Compliance with State Legislation and Regional Strategies:**

- **Growth Management Act (GMA):** Mandates the protection of critical areas and conservation of natural resources.
- **Shoreline Management Act (SMA) and State Environmental Policy Act (SEPA):** Require thorough environmental impact assessments for development projects.
- **Priority Habitats and Species (PHS) Program:** Requires the use of best available science to protect priority habitats and species.
- **King County's Extreme Heat Mitigation Strategy:** Emphasizes increasing tree canopy cover to combat urban heat islands, aligning with the need to protect and expand canopy in critical areas.

The Kelsey Creek Watershed and the Wilburton area are at a critical juncture. The significant loss of tree canopy and the poor condition of riparian areas necessitate immediate action.

By integrating these recommendations into the **Wilburton/NE 8th Street Subarea Plan** and the city's broader planning efforts, we can protect our wildlife corridors, support biodiversity, and ensure that Bellevue remains a city that values and safeguards its natural environment.

Thank you for your attention to this critical matter. I welcome the opportunity to discuss these concerns further and contribute to developing sustainable solutions.

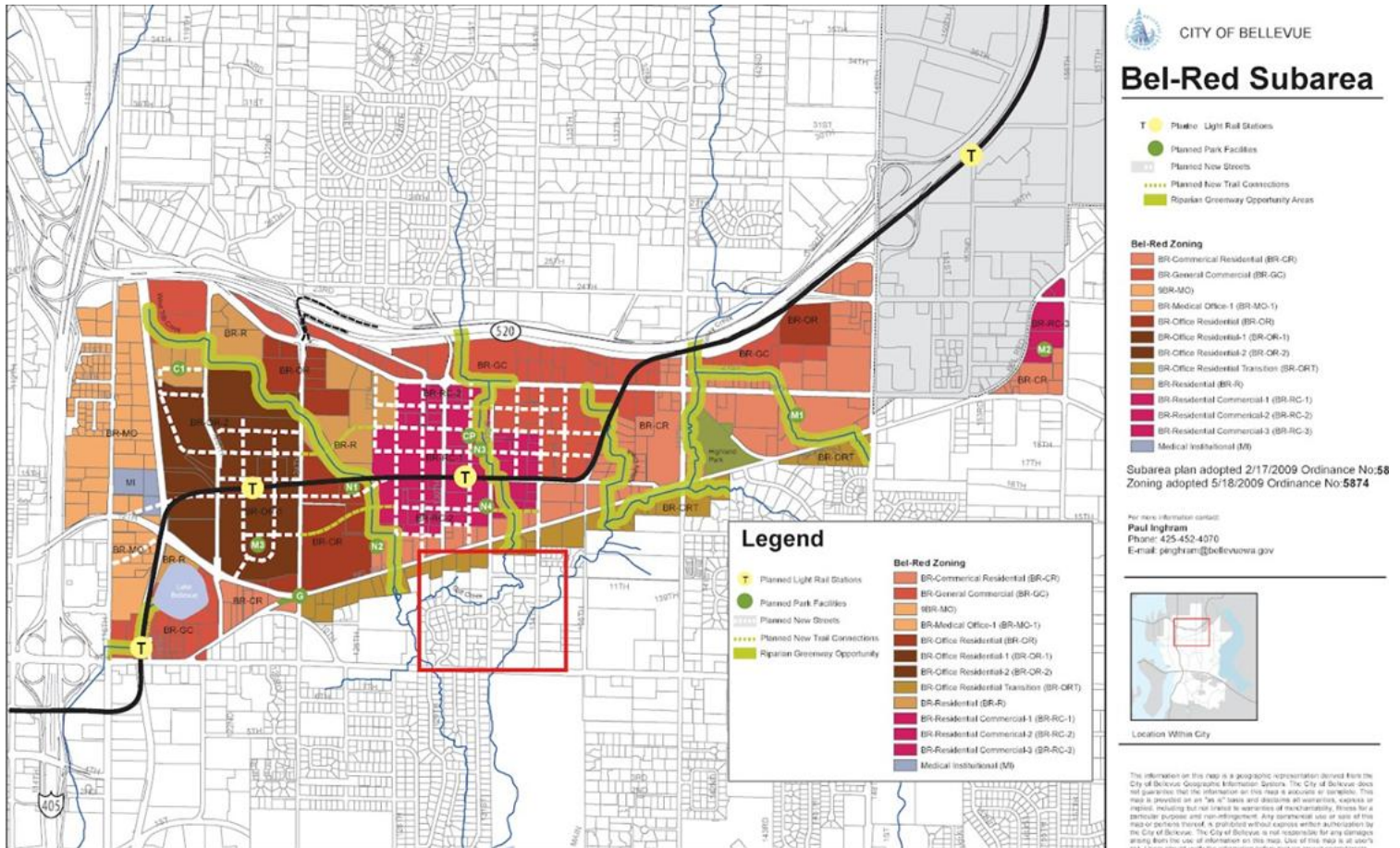
Sincerely,

Phyllis White

Wilburton/NE 8<sup>th</sup> Subarea Resident

## Resources:

1. The Wilburton/NE 8<sup>th</sup> Subarea includes our neighborhood and its critical areas:



## 2. Ecological Significance and Wildlife Species:

The Wilburton/NE 8<sup>th</sup> Street Subarea Plan which includes the floodplains of the **Kelsey Creek Watershed** is a vital ecosystem that supports numerous species of wildlife and provides essential ecological services. The proposed increase in housing density developments on private properties, has the potential to significantly impact the delicate balance of the ecosystem, including water quality, habitat fragmentation, and increased runoff, which could be detrimental to the preservation of aquatic, plant, and land animal species.

### Aquatic Species:

Historically, the Greater Kelsey Creek Watershed has provided extensive spawning and rearing habitat for a large number of anadromous and migratory salmonids and other fish species, including:

- **Chinook Salmon** (*Oncorhynchus tshawytscha*) — Listed as **Threatened** under the Endangered Species Act.
- **Sockeye Salmon** (*Oncorhynchus nerka*).
- **Coho Salmon** (*Oncorhynchus kisutch*).

- **Cutthroat Trout** (*Oncorhynchus clarkii*).
- **Steelhead Trout** (*Oncorhynchus mykiss*) — Also listed as **Threatened**.
- **Peamouth Minnows** (*Mylocheilus caurinus*) — Which return to Kelsey Creek from Lake Washington to spawn each spring.

While several of these species can still be observed throughout the watershed today, spawning and rearing habitats have diminished due to urbanization.

### Terrestrial Species:

The riparian corridors and surrounding habitats are home to various land species that rely on this area for survival, including:

- **Bald Eagles** (*Haliaeetus leucocephalus*) — Protected under the Bald and Golden Eagle Protection Act.
- **Great Blue Herons** (*Ardea herodias*) — A priority species needing conservation.
- **Red-tailed Hawks** (*Buteo jamaicensis*).
- **Bats** — Including species of conservation concern due to declining populations.
- **Pileated Woodpeckers** (*Dryocopus pileatus*).
- **Western Pond Turtles** (*Actinemys marmorata*) — Considered a species of concern.



A Bald Eagle flying over a neighbor's roof.



A hawk in our neighbor's tree.

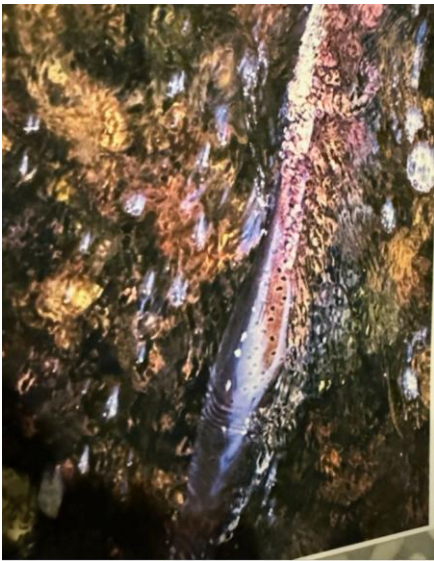


A Red-Tailed Hawk on a neighbor's roof.

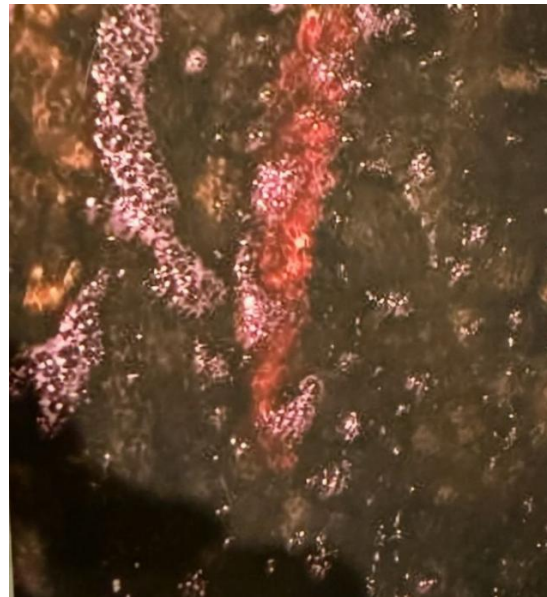


A bobcat on a neighbor's fence.

Fish in the streams in our neighbor's yard.  
Carcasses of fish are also found eaten by animals.



Fish in our neighbor's stream.



More fish in our neighbor's yard.

- The City of Bellevue has indeed been involved in efforts to restore the salmon habitat in Kelsey Creek, particularly around NE 8th and 132nd. [The projects have included strategies such as protecting and restoring riparian vegetation, improving fish passage, and enhancing creek mouths<sup>1</sup>. Additionally, there have been initiatives to restore stream channels and create off-channel habitats upstream of NE 8th<sup>1</sup>.](#) These efforts are crucial for maintaining the ecological balance and supporting the salmon population in urban stream environments.

[Construction on NE 8th to replace Kelsey Creek culvert | City of Bellevue \(bellevuewa.gov\)](#)







State of Washington

## Department of Fish and Wildlife, Region 4

Region 4 information: 16018 Mill Creek Blvd, Mill Creek, WA 98012 | phone: (425)-775-1311

October 31, 2024

City of Bellevue  
Josh Steiner  
450 110th Ave NE  
Bellevue, WA 98004

### **WDFW Comments Regarding the Wilburton Vision Implementation Land Use Code Amendments**

Dear Mr. Steiner,

On behalf of the Washington Department of Fish and Wildlife (WDFW), thank you for the opportunity to comment on the city of Bellevue's Wilburton Vision Implementation Land Use Code Amendment. Within the State of Washington's land use decision-making framework, WDFW is considered a technical advisor for the habitat needs of fish and wildlife and routinely provides input into the implications of land use decisions. We provide these comments and recommendations in keeping with our legislative mandate to preserve, protect, and perpetuate fish and wildlife and their habitats for the benefit of future generations – a mission we can only accomplish in partnership with local jurisdictions.

### **Fish and Wildlife Resources and Recommendations:**

Congratulations on the recent land use code updates proposed to successfully implement the Wilburton Subarea Plan. Integrating green building incentives, open space provisions, and other sustainable development measures reflects Bellevue's commitment to fostering a vibrant and environmentally conscious community.

To further strengthen these efforts, we recommend incorporating WDFW's [Best Available Science \(BAS\) for riparian management zones](#) (RMZs), including the Site Potential Tree Height at 200 years (SPTH<sub>200</sub>) standard. Think of SPTH<sub>200</sub> like a measuring cup for riparian ecosystems— it provides the exact "recipe" for buffer width determination, ensuring adequate filtration, erosion control, and shade requirements are met to protect water quality and aquatic habitats, especially for sensitive species like Chinook salmon in Kelsey Creek.

[Our data](#) shows that a 196 ft RMZ (or ‘buffer’ width) is needed in the Kelsey Creek area to protect all critical ecosystem functions and values. According to our BAS [management recommendations](#), a minimum of 100 feet is required to filter most pollutants, whereas buffers under 100 feet, such as the current 50-foot width, are insufficient for safeguarding water quality and ecosystem integrity. Utilizing WDFW’s BAS can help Bellevue align with its [interlocal agreement](#) commitments and provide lasting environmental benefits.

WDFW’s BAS also underscores the importance of protecting all streams, not just those with fish presence, and prioritizing the retention of mature vegetation over compensatory mitigation planting. In addition to supporting fish life, healthy riparian vegetation stabilizes stream banks, prevents erosion, and provides the necessary shade to maintain cool water temperatures. These ecosystem functions are challenging to replace, particularly those provided by mature plants. With climate change increasing the likelihood of severe heat and storm events, protecting vegetated buffers will help absorb floodwaters, mitigate future high-flow conditions, and maintain cooler water temperatures, ultimately contributing to community resilience.

While a broader code update is anticipated in 2025, establishing protections now ahead of increased development activity will help ensure that the Wilburton area’s streams continue to provide essential ecosystem services while allowing development in suitable areas. Riparian areas can also serve as open spaces that enhance community character, offering recreational areas and natural spaces for residents to enjoy. By preserving adequate RMZs delineated using the SPTH<sub>200</sub> standard, Bellevue can foster a more resilient, livable, and ecologically connected Wilburton area.

Incorporating our recommendations helps align this plan with BAS standards (WAC 365-195-900) and further demonstrates Bellevue’s leadership in sustainable urban development. Our recommendations further align with the policies within the Wilburton/N.E. 8th Street Plan, such as “S-WI-9. Protect and enhance streams, drainage ways, and wetlands in the Kelsey Creek Basin,” and “S-WI-10. Prevent development from intruding into the floodplain of Kelsey Creek.”

We would be happy to assist in providing additional information on WDFW’s recommendations or explore opportunities to integrate these environmental and community benefits into future planning. Please also see the WA Department of Ecology’s funding opportunity, the [Climate Resilient Riparian Systems Grant](#). See also NOAA’s grant opportunity, [Restoring Fish Passage through Barrier Removal Grants](#).

Thank you once again for your dedication to enriching Bellevue’s natural and built environments. Please feel free to reach out to our Regional Land Use Lead for further collaboration (Morgan Krueger, [Morgan.Krueger@dfw.wa.gov](mailto:Morgan.Krueger@dfw.wa.gov)).

Sincerely,



Timothy Stapleton

Washington Department of Fish and Wildlife  
Region 4, Habitat Program Manager

CC:

Morgan Krueger, Regional Land Use Lead (Morgan.Krueger@dfw.wa.gov)

Kara Whittaker, Land Use Conservation and Policy Section Manager  
(Kara.Whittaker@dfw.wa.gov)

Marian Berejikian, Land Use Conservation and Policy Planner (Marian.Berejikian@dfw.wa.gov)

Stewart Reinbold, Assistant Regional Habitat Program Manager  
(Stewart.Reinbold@dfw.wa.gov)

Bethany Scoggins, Habitat Biologist (Bethany.Scoggins@dfw.wa.gov)

Jesse Dykstra, Habitat Biologist (Jesse.Dykstra@dfw.wa.gov)



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Dear Members of the Bellevue Planning Commission,

Thank you for your hard work and dedication in shaping the Land Use Code Amendment (LUCA) and Wilburton Code. The time and effort invested by the Commission and City staff in integrating stakeholder input and refining the proposed policies are truly commendable. However, upon reviewing the latest draft, there remain several critical adjustments needed to optimize site organization, reduce development costs, and ensure the long-term success of the Wilburton subarea.

The Commission's focus on cost-effective development, as highlighted in the November 6 meeting, is crucial. Yet, the most recent draft still omits several key changes necessary to address these concerns—particularly with respect to transportation access corridors. Achieving the city's objectives of housing production and vibrant community development requires greater flexibility within the code. To this end, we recommend the following adjustments:

1. **Adjust Sidewalk Widths:** Reduce sidewalk widths to 6 feet, except along 116th Avenue or other arterial streets where additional width may be necessary.
2. **Modify Flexible Access Corridors:** Decrease the required width of flexible access corridors from 51 feet to 37 feet.
3. **Optimize Pedestrian Corridors:** Permit fire or access lanes to also serve as pedestrian corridors, reducing the width requirement from 30 feet to 20 feet.
4. **Reduce Pedestrian Corridor Widths:** Decrease the pedestrian corridor width from 14 feet to 10 feet.

Implementing these changes could significantly enhance the potential for housing production within Wilburton by addressing spatial and financial constraints faced by developers. While standards are vital for ensuring consistency and quality in urban development, it's equally important to provide adaptability to meet the diverse needs of projects within the subarea. For example, the current 51-foot flexible access corridor mandate may not be feasible for all developments, particularly those on smaller or constrained parcels. Similarly, requiring a uniform 10-foot sidewalk for all access corridors imposes unnecessary challenges without proportionate benefits.

We appreciate the Commission's commitment to balancing flexibility with development goals and ensuring high standards for urban design, infrastructure, and public safety. By revising these overly rigid requirements, Bellevue can foster a more affordable and inclusive development environment while maintaining the vision of a thriving and dynamic Wilburton subarea.

Thank you for your attention to these important considerations and for your ongoing efforts to support thoughtful and impactful urban development. We look forward to seeing how these recommendations can help shape a more practical and effective LUCA for Wilburton.

Sincerely,  
Saghar Amini  
Advocacy & Policy Manager

## Nesse, Katherine

---

**From:** leesgt@aol.com  
**Sent:** Sunday, December 15, 2024 4:30 PM  
**To:** PlanningCommission  
**Subject:** Bellevue Planning Commission 12/11/2024

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

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I have to admit that I had the same mental responses that I had for a similar meeting that occurred at a recent Bellevue Council meeting where Oral Communications was dominated by developers/owners regarding the Wilburton Vision Land Use Code Amendment gave a well-orchestrated combined presentation using 6 of the 10 presentation opportunities. It was limited to 6 because the City Council rules limited it to 3 pro and 3 con presentations. Each presentation gave essentially the same material but prefixed it with “pro” or “con” to fit the maximum time frame provided. In this case it shut out all other sources of presentation by the community at large. It was a snow job in my mind.

I guess the way I see it was that they used a repeated issue of less Affordable Housing available if it did not allow for 10 additional feet and reducing the street size appropriately. I thought it strange the 10 linear feet per floor would allow such a marvelous abundance of affordable housing. I guess if the apartments were wide 10 feet deep there might be 8 feet deep on the inside, I don’t know how wide they would be but a little narrower than most units I have been in. While stating that there would be more of the affordable housing available there was no specific number or percentage of the building indicated. I am guessing that the abundant documentation provided gave better details than I saw or heard. The presentations were certainly demanding enough in the oral vein.

It seems to me that shrinking the street size in an area that is to contain many times the number of people destroys the ability to later make changes to accommodate transportation changes-meet flexible needs of constant flow of goods delivery/furniture delivery/bicycle lane growth-parking and travel/etc. delivery/future unknown needs. It does, of course, make sense for the near future where the more usable commercial sales/rental space can be capitalized-sidewalks are just an expense.

I also believe that I have heard these arguments raised before. I bet the staff has heard them as well. I think that the staff has considered it more accurately than an oral/published documents presentation by stakeholders did. (I think I would listen to the staff before going any further as they have been through the trial by fire for longer.)

As always, you can take my ramblings as being based on ignorance and in twenty years or so we will see if there is any justification. Probably more like 5 or 10 years. (When I was in Europe a few weeks ago, in Amsterdam and several other cities-I saw what happened and they get by there. Lots of places that vehicles, pedestrians and bicycles exist. Lots of bicycles parked and piled on top, chained to other bikes and they seem to get along. Vegetation was very limited in the cities. Sometimes the “roads” were little more than sidewalk

size and people, bikes, and vehicles used them at the same time, imagine what the stakeholders could do with that scenario.)

Lee Sargent

16246 NE 24<sup>th</sup> ST

Bellevue, WA 98008

Home: 425-641-7568

Mobile: 206-8616140

## Nesse, Katherine

---

**From:** Kian <kiandbradley@gmail.com>  
**Sent:** Tuesday, December 17, 2024 5:24 PM  
**To:** PlanningCommission  
**Cc:** Council  
**Subject:** Reduce parking minimums in Wilburton

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

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**[EXTERNAL EMAIL Notice!]** Outside communication is important to us. Be cautious of phishing attempts. Do not click or open suspicious links or attachments.

Hello Bellevue Planning Commission,

As I understand, the city staff is going to be recommending a 75% reduction for parking minimums in Wilburton. I think this is a great idea! The area is well served by public transit, especially with the coming light rail connection to Seattle and the expanding EastRail corridor for people walking and cycling.

As you may know, Bellevue has an extraordinary amount of parking for its current buildings. If you drive downtown, you'll find most buildings have 3-6 levels of underground parking. The 4-story above ground parking structure west of the mall represents an enormous overdevelopment, land that could easily go to more housing or park space.

Not only is Bellevue parking underutilized, this comes at a very significant cost. Developers spend millions of dollars to build underground parking as required by regulation, costs which are then passed on in the form of rent. This also encourages users to drive for every single occasion- my friend used to drive from his Avalon Towers residence to the Safeway, 0.6 miles away, because parking was always free and easy and the road was loud and unpleasant to cross.

Let's not make the same mistake for Wilburton. This represents an opportunity to rethink development in Bellevue. If we drop parking minimums by 75%, or even entirely, developers can more easily construct European-style walking districts where residents can avoid the cost of car ownership and enjoy pleasant, quiet areas.

Bellingham and Shoreline are both in the process of dropping parking minimums, joining cities like Houston, Minneapolis and Sacramento. Let's do the same for Wilburton.

Thanks!  
Kian Bradley

## Nesse, Katherine

---

**From:** Kyle Sullivan <kyle@sosufamily.net>  
**Sent:** Wednesday, December 18, 2024 1:13 PM  
**To:** PlanningCommission  
**Subject:** Please Eliminate Parking Requirements in Wilburton

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

[You don't often get email from kyle@sosufamily.net. Learn why this is important at <https://aka.ms/LearnAboutSenderIdentification> ]

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Commissioners,

I know that you have been discussing reduced parking requirements for the Wilburton area. I want to encourage you to fully eliminate parking requirements in this area. This will allow the most flexibility in how Wilburton is developed, and makes it more likely to achieve the vision of a walkable, sustainable neighborhood.

The number one thing that prevents me from wanting to walk around existing neighborhoods in Bellevue is how spread out everything is. Each parking lot means that I have farther to walk to get to the next point of interest. Parking incentivizes driving, and when driving is a priority, the roads are wider. Wide roads are unpleasant to walk next to, and again makes walking distances longer (and crossings less safe).

Even if parking is underground rather than on the surface, this is a huge tradeoff. Parking structures are massively expensive, so that cost has to be recovered in the rent charged to residents and businesses, and in the price of goods and services.

Removing parking does not mean that there will be no parking in Wilburton, but it gives flexibility in development. Developers are naturally incentivized to reduce construction costs, so they will consider how much parking they will need, and only build that much.

Buildings that want to appeal to light rail travelers might decide they need little to no parking, while others may decide their target audience is more likely to drive. Maybe two adjacent buildings can share a parking garage to save costs, and simplify car access. Fewer driveways would make the area more walkable and safe. Bellevue has targets for reduction in Vehicle Miles Traveled and CO2 emissions, and building less parking will promote other types of transportation.

Spokane, Shoreline, Bellingham and Port Townsend are all in the process of totally removing parking requirements citywide. I think Bellevue should match their forward-thinking approach and removing parking requirements for Wilburton. For the environment, for walkability, for affordability. Thank you.

Kyle Sullivan