

# Utilities Billing Policies Study Session

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January 17, 2023

#### Direction

Staff is seeking direction regarding two Utilities Department policies:

- 1. transitioning to monthly billing, and
- 2. recovery of credit card processing costs; and direction to proceed with ordinance revisions.

### **Agenda**

Background

Transition to Monthly Billing

Recovery of Credit Card Costs

Summary & Next Steps

#### **Policy Issues**

#### Why now?

Aligns with the implementation of Advanced Metering Infrastructure (AMI) and new customer information and billing system (CIBS).

➤ Recommended by Environmental Services Commission.

#### 1. Monthly Billing: Background

Status Quo: bi-monthly billing cycle

Why consider a change?

- Monthly billing has been requested by customers
- National/industry trend towards monthly billing

## 1. Monthly Billing: Evaluation

#### Positive Outcomes

Enhance customer service

Manageable household budgeting

Reduce delinquency issues

Support ESI goal of promoting water conservation

Improve revenue stability

#### 1. Monthly Billing: Fiscal Impact

Category	2024: Baseline	+ Monthly Billing	2024: Total
Bill Production	\$67,000	\$67,000	\$134,000
Postage	\$85,000	\$85,000	\$170,000
Check/ACH/Bill Pay	\$57,000	\$57,000	\$114,000
Total	\$209,000	\$209,000	\$418,000

The adopted rates for 2024 already reflect these costs.

Typical Single-Family Impact: \$0.32/month

## 1. Monthly Billing: Fiscal Impact

Additional Credit Card Processing Fees

Monthly Billing: +\$288,000 [not included in adopted budget]

ESC unanimously recommended transitioning to Monthly Billing

## 2. Recovery of Credit Card Processing Costs

#### Recovery of Credit Card Costs: Background

Payment Method	Cost per Bill		
Commercial Bank-to-Bank	\$0.05		
Bank Bill Pay	\$0.25		
E-Check / ACH	\$0.95		
In Person Payments	\$19.00		
Credit Card	\$5.00-\$1,400.00		

Issue: Credit Card processing costs
Utilities \$1.1M per year

#### **Options**

- Status Quo Credit card costs paid by all utility customers
- 2. Recover fees from Commercial & Multi-family credit card users only
- 3. Recover fees from all credit card users

ESC & Staff Recommendation: Option 3

#### **Options to Recover Credit Card Costs**

	Option 1 Status Quo	Option 2 Comm / Multi-Family	Option 3 All Customers
Customers Impacted	n/a	500	10,000
Cost Recovery	n/a	\$454,000	\$1,074,000
Ratepayer Equity	Sub-optimal	Improved	Maximized
Fiscal Impact	+\$288,000	-\$166,000	-\$786,000
Rate Impact	+0.2%	-0.1%	-0.6%
Typical SF Customer Monthly Impact	+\$0.45/mo	-\$0.22/mo	-\$1.34/mo

#### **Impact to Customers Using Credit Cards**

#### A fee of 2.65% for credit card use

Payment Method	Typical Monthly Bill	Fee if Paid via Credit Card
Typical Single Family	\$222.81	\$5.87
Typical Low Income (with Rate Relief)	\$66.84	\$1.76

No additional fee to customer for using a low-cost payment option such as eCheck/ACH, Bank Bill Pay, etc.

#### Rate Impact of Both Policies

	In Budget	Not in Budget	Total
1. Monthly Billing Costs	\$0.32	\$0.45	\$0.77
2. Credit Card Cost Recovery		(\$1.79)	(\$1.79)
Impact of Both Policies	\$0.32	(\$1.34)	(\$1.02)

Impact shown for typical single family monthly bill.

#### **Customer Outreach & Education**

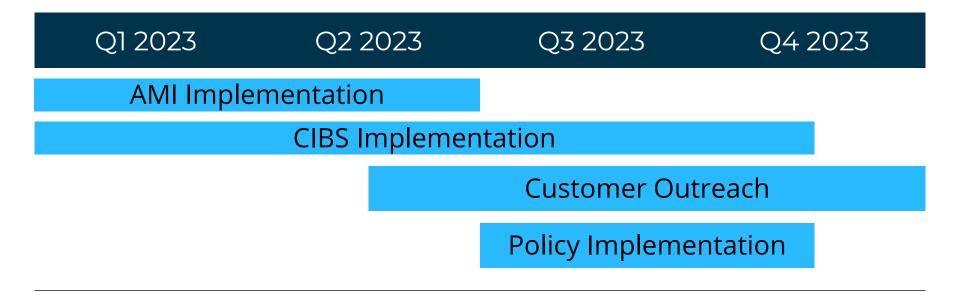
#### Monthly Billing

Begin notifying customers Q3 2023

#### **Credit Card Fees**

 Educate customers about low-cost payment methods

## **Summary and Next Steps**



#### **Policy Implementation Steps:**

- Secure necessary approvals or amendments (banking contracts).
- Public outreach
- Council adoption of amended rate ordinances

#### **ESC & Staff Recommendation**

- 1. Transition to Monthly Billing
- 2. Establish a cost recover fee for <u>all customers</u> using credit cards.

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