

June 15, 2015

## **CITY COUNCIL AGENDA MEMORANDUM**

### **SUBJECT**

Resolution No. 8929 authorizing execution of a purchase agreement with Stryker for the purchase of power cots and load systems for three Basic Life Support (BLS) and eight Advanced Life Support (ALS) transport units for the Fire Department in an amount not to exceed \$507,774.40, plus applicable Washington State sales tax.

### **FISCAL IMPACT**

This agreement will obligate the City to pay \$507,774.40, plus applicable Washington State sales tax, for the purchase of power cots and load systems for three Basic Life Support (BLS) and eight Advanced Life Support (ALS) transport units.

The purchase of the equipment was included in the 2015-2016 budget and sufficient funds exist for this purchase. The source of funding for the ALS units is King County EMS Levy funds which have been previously collected from King County and deposited in an ALS reserve within the Equipment Replacement Fund (ERF). The source of funding for the BLS units is the Fire Department's operating budget.

### **STAFF CONTACT**

Mark Risen, Fire Chief	452-6895
Andrew Adolfson, Battalion Chief	452-6019
<i>Fire Department</i>	

Peter Bourgeault, Risk Manager	452-2011
<i>City Attorney's Office</i>	

### **POLICY CONSIDERATION**

Bellevue City Code and purchasing policies:

- Bellevue City Code Chapter 4.28 provides for a fair and transparent purchasing process.
- Purchases in excess of \$90,000 require Council approval.
- Bellevue City Code 4.28.085 provides for the selection of a sole source when warranted and approved by the Finance Department. Selection of this vendor was based on the fact that it is the sole provider of a licensed or patented piece of equipment, can meet the specialized needs of the City, and has the ability to provide warranty service for this specific equipment.

### **City Practice:**

- A Notice of Intent to Contract without a call for bids was published for a two-week period. There were no competitive vendors found that could provide this equipment.

### **BACKGROUND**

Firefighters have a physically challenging job and personnel can be hurt many ways while responding to an incident, both on scene and when participating in training. The most common cause of firefighter injury is lifting/moving patients. Annually between 75-80% of the calls to which Fire responds are emergency medical service (EMS) calls. Ergonomic studies have proven

that EMS personnel experience frequent spinal injuries due to repetitive motions, such as lifting, lowering, loading, carrying, and bending in order to transport patients to the hospital.

New cot systems are available that automate the patient lift and loading process, helping to reduce exposure to such injuries. Locally, Stryker manufactures a power cot which is currently in use by neighboring fire departments and local ambulance companies. The Stryker power cot and load system were recently evaluated by Fire and Risk Management staff and received positive responses from all staff involved in the evaluation process. Stryker cots have been on the market for 10 years and the loading system for 3 years. The equipment has a good service record with fire departments where it has been in use for a number of years.

Based on this evaluation, the Fire Department is seeking to purchase powered cots for our front-line BLS units and all (both front-line and reserve) ALS units. Additional powered cots are budgeted for purchase over the next four years. Included in the price of the purchase is a 7-year warranty for both the cot and loading system, with an anticipated useful life of 8 years. Stryker has a proven product that is utilized by our mutual aid partners. Using the same product will increase our interoperability with these departments and private ambulance provider.

#### **EFFECTIVE DATE**

If approved, this Resolution becomes effective immediately.

#### **OPTIONS**

1. Adopt the Resolution authorizing execution of a purchase agreement with Stryker for the purchase of power cots and load systems for three Basic Life Support (BLS) and eight Advanced Life Support (ALS) transport units for the Fire Department in an amount not to exceed \$507,774.40, plus applicable Washington State sales tax.
2. Do not adopt the Resolution and provide alternative direction to staff.

#### **RECOMMENDATIONS**

Option 1.

#### **MOTION**

Move to adopt Resolution No. 8929 authorizing execution of a purchase agreement with Stryker for the purchase of power cots and load systems for three Basic Life Support (BLS) and eight Advanced Life Support (ALS) transport units for the Fire Department in an amount not to exceed \$507,774.40, plus applicable Washington State sales tax.

#### **ATTACHMENTS**

Proposed Resolution No. 8929

#### **AVAILABLE IN ELECTRONIC DOCUMENT LIBRARY**

Purchasing Order

Quote from Stryker

Competitive Exception Form

Notice of Intent