

March 7, 2016

## **CITY COUNCIL AGENDA MEMORANDUM**

### **SUBJECT**

Resolution No. 9076 authorizing execution of a three year Enterprise License Agreement with Environmental Systems Research Institute, Inc. (Esri) for the licensing and deployment of Geographic Information Systems (GIS) mapping software and services for the City, including maintenance of existing software, training, and technical support.

### **FISCAL IMPACT**

This Resolution authorizes the City to renew the Enterprise License Agreement with Esri for a fixed contract amount of \$113,423.39 per year (including sales tax) over the three year life of the agreement (\$340,270.16 total). The funding for 2017-18 will be included in the 2017-2018 biennial budget.

### **STAFF CONTACT**

Sabra Schneider, Assistant Director, 452-4890  
Smitha Vijayan, IT Manager, 452-6053  
Scott Gebhardt, GTS Lead, 452-4473  
*Information Technology Department*

### **POLICY CONSIDERATION**

City Contracting Policies:

- Bellevue City Code 4.28 provides for the fair and equitable treatment of persons in the purchasing process. It also provides for the selection of a sole source when warranted and reviewed by the City's Finance Department. Selection of this vendor was based on the fact that Esri is the sole provider for the City's GIS software and services deployed in the City. Therefore, the competitive processes were not utilized in the award of this agreement for GIS technology services.
- Because the contract amount exceeds \$90,000, Council approval is required.

### **DIRECTION NEEDED FROM COUNCIL**

  X   Action

### **BACKGROUND**

The City has utilized GIS services for a wide variety of planning and operational needs for many years. GIS is used by Council and the departments as an effective tool for short and long-term comprehensive planning and in planning related to transportation, utilities, parks and public safety. Mapping and analysis has been an important asset in municipal operations as well. The City's use of GIS has expanded to include intelligent, online/mobile map-based solutions as well, including the recent start-up map that was featured at Start Up Day in Bellevue. In 2013, the Council approved a 3-year Enterprise License Agreement with Esri for a fixed contract amount of \$100,000 per year over the three year life of the agreement (\$300,000 total). By renewing this agreement for another three years, the City will continue to receive the following benefits:

- Unlimited desktop mapping software for our users. Today, we have approximately 200 staff using desktop mapping software in the City and growing each year.
- Unlimited software allowing the City to build and deploy web and mobile mapping solutions for our staff and city contractors. This software is individually priced at over \$10,000 per instance if purchased separately.

- Maintenance on all Esri software deployed by the City.
- A subscription to Esri's secure cloud allowing us to host web/mobile mapping solutions.
- A robust training program both for IT staff and customers throughout the organization and specialized technical support for all the products and services covered in the agreement.

In addition, the updated agreement includes 1,000 named user seats to Esri's cloud-based suite of web and mobile applications. This provides the City flexibility to deploy solutions to a mobile workforce, which has been identified as a strategic technology need by Utilities. Individually purchased, this would cost the City \$119,900 per year.

### **EFFECTIVE DATE**

If approved, this Resolution becomes effective immediately upon Council adoption.

### **OPTIONS**

1. Adopt the Resolution authorizing execution of a three year Enterprise License Agreement with Environmental Systems Research Institute, Inc. (Esri) for the licensing and deployment of Geographic Information Systems (GIS) mapping software and services for the City, including maintenance of existing software, training, and technical support.

2. Do not adopt the Resolution and provide alternative direction to staff.

### **RECOMMENDATION**

Option 1.

### **MOTION**

Move to adopt Resolution No. 9076 authorizing execution of a three year Enterprise License Agreement with Environmental Systems Research Institute, Inc. (Esri) for the licensing and deployment of Geographic Information Systems (GIS) mapping software and services for the City, including maintenance of existing software, training, and technical support.

### **ATTACHMENTS**

Proposed Resolution No. 9076

### **AVAILABLE IN COUNCIL DOCUMENT LIBRARY**

Contract