

June 19, 2017

CITY COUNCIL AGENDA MEMORANDUM

SUBJECT

Resolution authorizing execution of a purchase agreement with Professional Sales and Service, L.C., for the purchase of a Fire Department Advanced Life Support (ALS) Medic Unit and a Basic Life Support (BLS) Aid Unit, in an amount not to exceed \$512,258, exclusive of Washington State taxes.

FISCAL IMPACT

This agreement will obligate the City to pay \$512,258, exclusive of Washington State taxes, for the purchase of one Fire Department ALS Unit and one BLS Unit.

The source funding for both purchases is the Mechanical Equipment Rental Fund (MERF) replacement account. These expenditures were planned within the 2017-18 budget and sufficient funding exists in MERF for both purchases.

The City of Bellevue receives 100 percent funding from the countywide Emergency Medical Services (EMS) Levy to provide ALS services. A portion of the revenue received is for equipment and apparatus replacement; these funds are held in MERF until replacements are needed.

Funds received from the sale of both units will be deposited into the MERF replacement account for future ALS and MERF replacement needs.

STAFF CONTACTS

Nora Johnson, Director, 452-4167

Tom Wall, Fleet & Communications Administrator, 452-6019

Civic Services Department

Mark Risen, Chief, 452-6895

Todd Dickerboom, Deputy Chief, 452-6959

Fire Department

POLICY CONSIDERATION

- Purchase contracts in excess of \$90,000 require Council approval.
- Bellevue City Code chapter 4.28 provides for a fair and transparent purchasing process.
- Bellevue City Code section 4.28.030 provides for use of cooperative purchasing arrangements with other public agencies when the best interests of the City would be served thereby.

BACKGROUND

As a core mission, the Bellevue Fire Department provides BLS and ALS services to the citizens of Bellevue and six neighboring jurisdictions, encompassing 43 square miles and 153,000 residents. Those jurisdictions include Beaux Arts Village, Clyde Hill, Hunts Point, Medina, Newcastle, and Yarrow Point.

On a larger scale, Bellevue's comprehensive ALS (paramedic) program contracts with King County Emergency Medical Services to provide a high level of patient care over a wide area, which is centered on the I-90 corridor just east of Seattle to the top of Snoqualmie Pass. As a regional ALS provider, Bellevue's service area approaches 370 square miles with a population totaling nearly 281,000 residents.

Both Aid (BLS) and Medic (ALS) units enable personnel to safely and effectively respond to a variety of medical emergencies, which often times requires specialized treatment and transport to a healthcare facility for more extensive care. Each one provides firefighters and paramedics with a highly functional and safe work area to perform pre-hospital skills, either at the scene of an emergency or during transport.

Response readiness is a top priority, and it can be greatly affected if any one of these units in the fleet are not properly maintained or replaced at designated intervals to minimize costly repairs and downtime. The following key performance measures are critical to Bellevue retaining agency accreditation status with the Commission on Fire Accreditation International (CFAI):

- Arrive within 6 minutes from the time of call 90 percent of the time.
- Meet or exceed a cardiac save rate of 50 percent using Utstein Criteria.

To meet service demands, the Fire Department currently operates eight Medic (ALS) units with four serving as frontline response vehicles. The remaining units are designated as reserves for when a frontline unit is unavailable due to service or repair. In similar fashion, the fire department utilizes six Aid (BLS) units, with three serving as frontline response vehicles and three filling in as reserves. The two new vehicles proposed in this purchase agreement will become frontline units, while the ones they replace will be rotated to reserve status for the remainder of their service life.

Both units affected by this purchase agreement have met their useful life and are scheduled for replacement in 2017. When possible, refurbishing and remounting the modules onto a new chassis would be the best approach. However, the current design of both units does not meet with the City's current design, making that approach cost prohibitive. Therefore, it is in the City's best interest to purchase new complete units designed to the City of Bellevue standards.

This purchase will utilize an interlocal agreement between the City of Bellevue and the Houston-Galveston Area Council that has a contract in place to purchase from Professional Sales and Service, L.C. The City has benefitted from this cooperative purchasing arrangement for many years as it is a large consortium of public agencies and consequently obtains very competitive pricing. Both new units will be completed and delivered to the Fire Department in the first quarter 2018.

EFFECTIVE DATE

If approved, this Resolution becomes effective immediately upon Council adoption.

OPTIONS

1. Adopt the Resolution authorizing execution of a purchase agreement with Professional Sales and Service, L.C., for the purchase of a Fire Department Advanced Life Support (ALS) Medic Unit and a Basic Life Support (BLS) Aid Unit, in an amount not to exceed \$512,258, exclusive of Washington State taxes.
2. Do not adopt the Resolution and provide alternative direction to staff.

RECOMMENDATION

Option 1

MOTION

Move to adopt Resolution No. 9276 authorizing execution of a purchase agreement with Professional Sales and Service, L.C., for the purchase of a Fire Department Advanced Life Support (ALS) Medic Unit and a Basic Life Support (BLS) Aid Unit, in an amount not to exceed \$512,258, exclusive of Washington State taxes.

ATTACHMENTS

Proposed Resolution No. 9276

AVAILABLE IN COUNCIL DOCUMENT LIBRARY

- A. Purchase Agreement
- B. Proposal from Professional Sales and Service, L.C.