

CITY COUNCIL REGULAR SESSION

Resolution authorizing execution of a five-year General Services Contract with AlphaBEST Education in an amount to not exceed \$250,000, plus all applicable taxes.

Patrick Foran, Director, 452-5377

Shelley Brittingham, Assistant Park Director, 452-5213

Vicki Drake, Community Services Supervisor, 452-4874

Parks & Community Services

EXECUTIVE SUMMARY

This Resolution authorizes execution of a revenue-sharing General Services Contract with AlphaBEST Education for programs and day camps at Crossroads Community Center.

RECOMMENDATION

Move to adopt Resolution No. 9582

If approved, effective date: 04/15/2019.

BACKGROUND/ANALYSIS

The primary purpose of offering STEM Science day camps and programs during the summer and out of school time is to provide additional educational opportunities for children and youth in a recreational setting. These camps and programs enhance and strengthen the science, technology, engineering and math skills that elementary and middle school students are learning during the school year, and support year-round student learning.

AlphaBEST Education provides programs with an array of enrichment offerings that can be customized to meet community needs and interests. They have partnered with nationally recognized STEM curriculum developers, including pre-service and ongoing training for all staff implementing the curriculum. AlphaBEST Education is viewed as a skilled provider of high-quality emergent STEM Science programs to children and youth in after school and summer programs.

The City of Bellevue issued a Request for Proposals in 2018 for STEM Science programs and camps. Consistent with contracting policies, the City conducted an open and fair competitive process. Based on the evaluation of the proposals against the evaluation criteria, the selection panel recommended AlphaBEST Education as the preferred vendor to develop a contract for Council approval.

POLICY & FISCAL IMPACTS**Policy Impact**

Comprehensive Plan: Parks, Recreation & Open Space Element

PA-24 Collaborate with school districts and private and non-profit providers to deliver a coordinated array of recreation, athletic instruction, arts, gathering spaces and community services.

Bellevue City Code

BCC 4.28 provides for the fair and equitable treatment of all persons involved in the purchasing process. Council approval is required to award the bid where the cost exceeds \$90,000.

Fiscal Impact

This action would authorize execution of a revenue-sharing General Services Contract with AlphaBEST Education in an amount not to exceed \$250,000, plus all applicable taxes, to operate STEM Science programs and day camps at Crossroads Community Center for a five-year period. AlphaBEST Education will operate the STEM Science day camps and programs and will be paid by the City 65 percent of all generated revenue, not to exceed \$250,000 over the five-year term. The City of Bellevue will retain 35 percent of the revenue. An example of what this revenue share will look like is provided below:

	Percent	Total Amount
Fees collected by City of Bellevue	100%	\$76,923
Less Vendor Revenue Share	65%	\$50,000
City of Bellevue Retained Revenue	35%	\$26,923

Sufficient appropriation exists in the 2019-2020 Parks & Community Services Departments Operating Budget for the first two years of the agreement. Additional expenditure authority associated with this agreement will be requested in subsequent operating budgets and will be subject to final budget appropriation.

OPTIONS

1. Adopt the Resolution authorizing execution of a five-year General Services Contract with AlphaBEST Education in an amount to not exceed \$250,000, plus all applicable taxes.
2. Do not adopt the Resolution and provide alternative direction to staff.

ATTACHMENTS & AVAILABLE DOCUMENTS

Proposed Resolution No. 9582

AVAILABLE IN COUNCIL LIBRARY

Contract with AlphaBEST Education