

CITY COUNCIL REGULAR SESSION

Resolution authorizing execution of Amendment 2 to the VirTra, Inc. Simulated Firearm Equipment Rental and Training Services Agreement, to renew the term for three additional periods of twelve months.

Mark Tarantino, Police Major, 452-7660
Robert Spingler, Police Captain, 452-4330
Police Department

EXECUTIVE SUMMARY

This Resolution authorizes execution of Amendment 2 to the VirTra, Inc. Simulated Firearm Equipment Rental and Training Services Agreement, to renew the term for three additional periods of twelve months.

RECOMMENDATION

Move to adopt Resolution No. 9845

BACKGROUND/ANALYSIS

The VirTra, Inc. Simulated Firearm Equipment Rental and Training Services Agreement provides firearm simulation equipment, virtual interactive coursework and training curriculum for our law enforcement officers. The system simulator included in this program bundle uses five interconnected screens to create fully immersive active engagements in a 300-degree environment surrounding the trainee. It is a highly specialized and customized system that delivers multi-directional audio and seamless real video creating a real life like environment and situation. In this customized program, trainers and trainees are able to choose scenarios, weapon attachments and accessories to optimize training effectiveness. Scenarios include de-escalation exercises which is a special and necessary feature that sets it apart from other services and products.

Each selected course provided in the VirTra Virtual Interactive System allows pre-tests, post-tests, and course evaluations. Virtual instructor scenarios teach, train, test and sustain methodology to ensure participants dynamically absorb information to facilitate long term transfer of critical psycho-motor skills.

The Bellevue Police Department (BPD) entered into a lease agreement with VirTra, Inc. in 2019. The old VirTra System designed using decade old technologies far exceeded its useful life of five years and broke down in 2018. Due to budgetary constraints, BPD operated without a firearm training simulator for a year until VirTra, Inc. offered a lease option that allows the customers to have access to full services of the program without having to purchase the equipment.

In addition to being used in regular trainings, the VirTra system is also used for events such as the Community Academy, Bellevue Essentials, department tours etc. as a vehicle to allow people experience shooting with the scenarios in a safe manner. It has been a successful tool for community relationship building.

POLICY & FISCAL IMPACTS

Policy Impact

Bellevue City Code 4.28 provides for the fair and equitable treatment of all persons involved in the purchasing process. Council approval is required where the cost exceeds \$90,000.

Fiscal Impact

Amendment 2 to the VirTra, Inc. Simulated Firearm Equipment Rental and Training Services Agreement, if executed, will commence on November 15, 2020 and automatically renew for three additional periods of twelve months through November 14, 2023.

Under the subscription option, the City saves the cost of purchasing the system. It reduces the City's financial obligation from \$350,000 to only \$78,258.36 for the initial year, and \$61,853.08 for each subsequent year. It generates savings for the City without compromising the quality of product and services we receive.

The funding for the first year of the STEP program was provided by the Bellevue Police Foundation in 2019. For the 2020-2021 subscription period, full funding is available from the City's ERF reserve. Future subscriptions are planned within the Police Operating budget.

OPTIONS

1. Adopt the Resolution authorizing execution of Amendment 2 to the VirTra, Inc. Simulated Firearm Equipment Rental and Training Services Agreement, to renew the term for three additional periods of twelve months.
2. Do not adopt the Resolution and provide alternative direction to staff.

ATTACHMENTS & AVAILABLE DOCUMENTS

Proposed Resolution No. 9845

AVAILABLE IN COUNCIL LIBRARY

VirTra STEP Service Subscription 2019

Amendment 1

Amendment 2