

**CITY COUNCIL REGULAR SESSION**

Resolution authorizing execution of an agreement with Hughes Fire Equipment, Inc. to purchase one fire engine for the Bellevue Fire Department's new Fire Station 10, in an amount not to exceed \$863,659, plus all applicable taxes.

Jay D. Hagen, Chief, 452-6895

Todd Dickerboom, Deputy Chief, 452-7872

*Fire Department*

**EXECUTIVE SUMMARY**

This Resolution authorizes execution of an agreement with Hughes Fire Equipment, Inc. for the purchase of one fire engine for the Bellevue Fire Department's new Fire Station 10.

**RECOMMENDATION**

Move to adopt Resolution No.9963.

**BACKGROUND/ANALYSIS**

The Bellevue Fire Department assists the public in the protection of life and property by minimizing the impact of fire, medical emergencies and potential disasters or uncontrolled events. The department effectively responds to hazards through strategic deployment of resources and rapid response of personnel and equipment.

Most high-rises in the City are in the downtown area and high-rise development is continuing at a fast pace. The location of the new fire station and the purchase of this fire engine will improve response times and will provide greater support to the entire emergency response system as demands for service increase with new development and population growth. The addition of this fire engine will also ensure the City is well-equipped to provide emergency services to the community, and enables the Fire Department to meet the following performance measures, in support of the Safe Community and Responsive Government budget outcomes:

- Fires confined to room of origin
- Total emergency response time less than six minutes
- Total dollar loss from fire

In addition, the purchase of this new fire engine aligns with the City's continued efforts to standardize its fleet. Since 2007, the City has been contracting with Hughes Fire Equipment, Inc., to replace all end of lifecycle fire apparatus with equipment from Pierce Manufacturing, Inc. This has proven to be a very dependable product from both an operational and maintenance perspective. Standardization provides the following benefits:

- Reduces training for Fire Department personnel on redundant systems, creating greater efficiencies of operation during emergency response.
- Increases familiarity of equipment when Fire Department personnel rotate between fire stations.
- Improves efficiency of maintenance and repairs, thus reducing vehicle downtime.

- Reduces costs due to compatibility with existing equipment, inventory, and systems.

Pierce Manufacturing, Inc. has been in business for more than 100 years. It is a sole source manufacturer that builds and assembles the entire fire engine at one facility. Pierce is ranked number one in sales in the United States. The local Pierce dealer, Hughes Fire Equipment, Inc. has been in business for 30 years. The City of Bellevue has operated Pierce fire engines for 14 years with excellent support from both companies.

An additional advantage of purchasing from Hughes Fire Equipment, Inc. is that it has an approved warranty service center in Tacoma. Having a relatively close repair facility significantly reduces the amount of time that a fire engine is out of service, during which time Fire Department personnel must utilize backup reserve trucks.

This purchase utilizes a cooperative agreement with the Houston-Galveston Area Council, a large consortium of public agencies that allows the City to secure very competitive pricing. Ordering the new fire engine now will allow adequate time for it to be built, inspected, and delivered prior to the planned opening of Fire Station 10 in 2023.

## **POLICY & FISCAL IMPACTS**

### **Policy Impact**

#### Bellevue City Code

- BCC 4.28 provides for the fair and equitable treatment of all persons involved in the purchasing process. Council approval is required for purchases in excess of \$90,000.
- BCC 4.28.150 authorizes the Director of Finance and Asset Management to join in cooperative purchasing arrangements with other public agencies, cooperatives or consortiums when it would be in the best interests of the City.

#### Bellevue Comprehensive Plan

- Capital Facilities Element: CF-9. Coordinate planned capital investments across departments.
- Neighborhood Element: N-2. Ensure police, fire and emergency services provide high levels of public safety that respond to growth and changing community needs.

### **Fiscal Impact**

This agreement will obligate the City to pay \$863,659 plus all applicable taxes, for the purchase of one new fire engine for delivery in 2023.

The known costs related to the opening of Fire Station 10, including the purchase of this fire engine, were planned within the General Fund six-year financial forecast assumptions. Actual payment of the vehicle will be due 30 days after its delivery, which is anticipated in the first quarter of 2023.

## **OPTIONS**

1. Adopt the Resolution authorizing execution of an agreement with Hughes Fire Equipment, Inc. to purchase one fire engine for the Bellevue Fire Department's new Fire Station 10, in an amount not to exceed \$863,659, plus all applicable taxes.
2. Do not adopt the Resolution and provide alternative direction to staff.

## **ATTACHMENTS & AVAILABLE DOCUMENTS**

Proposed Resolution No. 9963

## **AVAILABLE IN COUNCIL LIBRARY**

Proposed purchase agreement between the City of Bellevue and Hughes Fire Equipment, Inc.  
Houston-Galveston Area Council Contract signature page